

# Appraisal Report

## IAM Demo Portfolio 3

08/01/18

Type/Security	Quantity	Unit Cost	Total Cost	Market Price	Market Value	% of Port.	Unrealized Gain/Loss	% G/L	Estimated Income	Est. Yield	P/E	Beta
<u>Money Market Funds</u>												
Portfolio Cash	43,558.38000		43,558.38		43,558.38	10.20	0.00	0.0	2,177.92	5.0		
			<u>43,558.38</u>		<u>43,558.38</u>	<u>10.20</u>	<u>0.00</u>	<u>0.0</u>	<u>2,177.92</u>	<u>5.0</u>		
<u>Exchange Traded Funds</u>												
Ishares MidCap I	300.00000	106.800	32,040.00	198.100	59,430.00	13.92	27,390.00	85.5	786.00	1.3		1.15
Ishares SmallCap	800.00000	40.931	32,745.00	86.160	68,928.00	16.14	36,183.00	110.5	760.00	1.1		1.20
Vanguard FTSE	800.00000	38.666	30,933.00	43.880	35,104.00	8.22	4,171.00	13.5	880.00	2.5		1.38
			<u>95,718.00</u>		<u>163,462.00</u>	<u>38.29</u>	<u>67,744.00</u>	<u>70.8</u>	<u>2,426.00</u>	<u>1.5</u>		<u>1.22</u>
<u>Mutual Funds</u>												
Dodge & Cox St	221.87710	132.742	29,452.40	211.130	46,844.91	10.97	17,392.51	59.1	612.40	1.3		
Loomis Sayles Bo	1,200.00000	14.221	17,065.30	13.470	16,164.00	3.79	-901.30	-5.3	480.00	3.0		
Vanguard ST Trs	1,000.00000	9.893	9,893.20	10.410	10,410.00	2.44	516.80	5.2	240.00	2.3		
Vanguard Wellin	822.67700	38.203	31,428.69	42.390	34,873.29	8.17	3,444.60	11.0	1,003.67	2.9		
			<u>87,839.59</u>		<u>108,292.20</u>	<u>25.36</u>	<u>20,452.61</u>	<u>23.3</u>	<u>2,336.07</u>	<u>2.2</u>		
<u>Common Stocks</u>												
Aflac	353.03780	23.085	8,149.91	46.540	16,430.41	3.85	8,280.50	101.6	367.17	2.2	7.8	0.99
Community Bank	250.00000	21.231	5,307.65	63.250	15,812.50	3.70	10,504.85	197.9	340.00	2.2	19.5	1.00
Exxon	171.84360	66.084	11,356.04	81.510	14,006.97	3.28	2,650.93	23.3	563.58	4.0	17.1	0.91
Facebook	75.00000	115.120	8,634.00	172.580	12,943.50	3.03	4,309.50	49.9	0.00	0.0	0.0	0.41
General Electric	583.13125	22.290	12,998.27	13.630	7,948.09	1.86	-5,050.18	-38.9	279.91	3.5	-14.7	1.00
Target	300.00000	57.533	17,260.00	80.680	24,204.00	5.67	6,944.00	40.2	768.00	3.2	14.8	0.74
Walgreen Boots	300.00000	23.000	6,900.00	67.620	20,286.00	4.75	13,386.00	194.0	528.00	2.6	16.9	1.09
			<u>70,605.87</u>		<u>111,631.47</u>	<u>26.15</u>	<u>41,025.60</u>	<u>58.1</u>	<u>2,846.66</u>	<u>2.6</u>	<u>11.3</u>	<u>0.88</u>
Totals:			<u>297,721.84</u>		<u>426,944.05</u>		<u>129,222.21</u>	<u>43.4</u>	<u>9,786.65</u>	<u>2.3</u>	<u>11.3</u>	<u>1.08</u>

**Income / Dividend Received**  
**IAM Demo Portfolio 3**  
**Date Range - 01/01/2018 Thru 08/01/2018**

08/01/18

Type/Security	Taxable		Nontaxable		Gain Distributions		Other Income	Total
	Interest	Dividends	Interest	Dividends	Short-Term	Long-Term		
Exchange Traded Funds								
IJH		464.40						464.40
IJR		388.80						388.80
VWO		290.88						290.88
	Total Exchange Traded Fund	1,144.08						1,144.08
Mutual Funds								
DODGX		797.46						797.46
LSBRX		284.68						284.68
VFISX		108.66						108.66
VWELX		294.13						294.13
	Total Mutual Funds	1,484.93						1,484.93
Common Stocks								
AFL		91.26						91.26
CBU		170.00						170.00
XOM		259.54						259.54
GE		138.13						138.13
TGT		372.00						372.00
WBA		240.00						240.00
	Total Common Stocks	1,270.93						1,270.93
	<b>Totals</b>	<b>3,899.94</b>						<b>3,899.94</b>

## Income / Dividend Received

08/01/18

IAM Demo Portfolio 3  
 Date Range - 01/01/2018 Thru 08/01/2018  
 By Monthly Totals

Date/Security	Taxable		Nontaxable		Gain Distributions		Other Income	Total
	Interest	Dividends	Interest	Dividends	Short-Term	Long-Term		
January 2018								
01/30/18 Loomis Sayles Bond		47.04						47.04
01/30/18 Vanguard ST Trsy		12.07						12.07
Total January 2018		59.11						59.11
February 2018								
02/09/18 Exxon		129.77						129.77
02/14/18 Walgreen Boots		120.00						120.00
02/20/18 Target		186.00						186.00
02/27/18 Loomis Sayles Bond		33.96						33.96
02/27/18 Vanguard ST Trsy		13.40						13.40
Total February 2018		483.13						483.13
March 2018								
03/14/18 Community Bank		85.00						85.00
03/14/18 General Electric		68.78						68.78
03/15/18 Vanguard Wellington		45.20						45.20
03/22/18 Ishares MidCap Idx		210.00						210.00
03/22/18 Ishares SmallCap Idx		191.20						191.20
03/26/18 Dodge & Cox Stock		644.89						644.89
03/28/18 Vanguard FTSE		70.88						70.88
03/28/18 Loomis Sayles Bond		36.12						36.12
03/28/18 Vanguard ST Trsy		12.65						12.65
Total March 2018		1,364.72						1,364.72
April 2018								
04/29/18 Loomis Sayles Bond		43.32						43.32
04/29/18 Vanguard ST Trsy		14.97						14.97
Total April 2018		58.29						58.29
May 2018								
05/15/18 Exxon		129.77						129.77
05/15/18 Target		186.00						186.00
05/15/18 Walgreen Boots		120.00						120.00
05/22/18 Aflac		91.26						91.26
05/29/18 Loomis Sayles Bond		43.20						43.20
05/29/18 Vanguard ST Trsy		18.00						18.00
Total May 2018		588.23						588.23
June 2018								

## Income / Dividend Received

08/01/18

IAM Demo Portfolio 3  
 Date Range - 01/01/2018 Thru 08/01/2018  
 By Monthly Totals

Date/Security	Taxable		Nontaxable		Gain Distributions		Other Income	Total
	Interest	Dividends	Interest	Dividends	Short-Term	Long-Term		
June 2018								
06/14/18	Community Bank	85.00						85.00
06/15/18	General Electric	69.35						69.35
06/15/18	Vanguard Wellington	248.93						248.93
06/22/18	Vanguard FTSE	220.00						220.00
06/26/18	Ishares MidCap Idx	254.40						254.40
06/26/18	Dodge & Cox Stock	152.57						152.57
06/28/18	Ishares SmallCap Idx	197.60						197.60
06/30/18	Loomis Sayles Bond	41.20						41.20
06/30/18	Vanguard ST Trsy	18.73						18.73
	Total June 2018		1,287.78					1,287.78
July 2018								
07/30/18	Loomis Sayles Bond	39.84						39.84
07/30/18	Vanguard ST Trsy	18.84						18.84
	Total July 2018		58.68					58.68
	Totals		3,899.94					3,899.94

**Sold Securities**  
**IAM Demo Portfolio 3**  
**Date Range - 01/01/2018 Thru 08/01/2018**

08/01/18

Security	Purchase Date	Sale Date	Years Held	Quantity	Unit Cost	Total Cost	Unit Price	Sale Proceeds	Realized Gain/Loss	% G/L	Annl. % GL
<u>Short Term Activity:</u>											
Facebook	02/28/18	06/20/18	0.307	10.00000	150.000	1,500.00	203.100	2,031.00	531.00	35.40	168.5
<u>Total Short Term Activity:</u>						<u>1,500.00</u>		<u>2,031.00</u>	<u>531.00</u>	<u>35.40</u>	
<u>Long Term Activity:</u>											
Aflac	11/17/08	01/02/18	9.132	1.46100	33.710	49.25	87.604	127.99	78.74	159.88	11.0
Aflac	02/13/09	01/02/18	8.890	21.81000	2.654	57.88	87.602	1,910.60	1,852.72	3,200.97	48.2
Aflac	05/18/09	01/02/18	8.633	1.72900	34.251	59.22	87.600	151.46	92.24	155.76	11.5
Subtotal for 3 positions				25.00000		166.35		2,190.05	2,023.70	1,216.53	
General Electric	02/25/14	01/02/18	3.855	50.00000	25.300	1,265.00	17.701	885.05	-379.95	-30.04	-8.8
<u>Total Long Term Activity:</u>						<u>1,431.35</u>		<u>3,075.10</u>	<u>1,643.75</u>	<u>114.84</u>	
<u>Total Net Activity</u>						<u>2,931.35</u>		<u>5,106.10</u>	<u>2,174.75</u>	<u>74.19</u>	

## Security Basis - Tax Lots

08/01/18

## IAM Demo Portfolio 3

Type/Security	Symbol	Acquisition Date	Quantity	Unit Cost	Total Cost	Market Price	Market Value	Unrealized Gain/Loss	% G/L	Annl. % G/L	Years Held
Money Market Funds											
Portfolio Cash	MMF1	02/25/96	43,558.38000		43,558.38		43,558.38			0.0	22.45
Total Money Market Funds					43,558.38		43,558.38				
Exchange Traded Funds											
Ishares MidCap Idx	IJH	01/08/07	100.00000	81.000	8,100.00	198.100	19,810.00	11,710.00	144.57	8.0	11.57
Ishares MidCap Idx	IJH	06/20/11	40.00000	87.500	3,500.00	198.100	7,924.00	4,424.00	126.40	12.2	7.12
Ishares MidCap Idx	IJH	03/14/13	60.00000	114.000	6,840.00	198.100	11,886.00	5,046.00	73.77	10.8	5.39
Ishares MidCap Idx	IJH	02/25/14	100.00000	136.000	13,600.00	198.100	19,810.00	6,210.00	45.66	8.8	4.43
Subtotal: 4 positions			300.00000	106.800	32,040.00	198.100	59,430.00	27,390.00	85.49		7.36
Ishares SmallCap Idx	IJR	01/12/06	240.00000	29.285	7,028.40	86.160	20,678.40	13,650.00	194.21	9.0	12.56
Ishares SmallCap Idx	IJR	06/20/11	100.00000	35.000	3,500.00	86.160	8,616.00	5,116.00	146.17	13.5	7.12
Ishares SmallCap Idx	IJR	03/14/13	260.00000	43.610	11,338.60	86.160	22,401.60	11,063.00	97.57	13.5	5.39
Ishares SmallCap Idx	IJR	02/25/14	200.00000	54.390	10,878.00	86.160	17,232.00	6,354.00	58.41	10.9	4.43
Subtotal: 4 positions			800.00000	40.931	32,745.00	86.160	68,928.00	36,183.00	110.50		7.52
Vanguard FTSE	VWO	01/04/10	300.00000	38.360	11,508.00	43.880	13,164.00	1,656.00	14.39	1.6	8.58
Vanguard FTSE	VWO	02/25/14	500.00000	38.850	19,425.00	43.880	21,940.00	2,515.00	12.95	2.8	4.43
Subtotal: 2 positions			800.00000	38.666	30,933.00	43.880	35,104.00	4,171.00	13.48		5.99
Total Exchange Traded Funds					95,718.00		163,462.00	67,744.00	70.77		
Mutual Funds											
Dodge & Cox Stock	DODGX	04/15/08	150.00000	122.000	18,300.00	211.130	31,669.50	13,369.50	73.06	5.5	10.30
Dodge & Cox Stock	DODGX	12/05/11	25.00000	101.700	2,542.50	211.130	5,278.25	2,735.75	107.60	11.6	6.66
Dodge & Cox Stock	DODGX	09/25/12*	1.01510	118.215	120.00	211.130	214.32	94.32	78.60	10.4	5.85
Dodge & Cox Stock	DODGX	03/26/14*	1.17340	171.007	200.66	211.130	247.74	47.08	23.46	5.0	4.35
Dodge & Cox Stock	DODGX	09/25/14*	0.49480	179.689	88.91	211.130	104.47	15.56	17.50	4.3	3.85
Dodge & Cox Stock	DODGX	12/22/14*	2.90400	179.883	522.38	211.130	613.12	90.74	17.37	4.5	3.61
Dodge & Cox Stock	DODGX	03/26/15*	2.27100	176.279	400.33	211.130	479.48	79.15	19.77	5.5	3.35
Dodge & Cox Stock	DODGX	06/25/15*	0.67650	164.878	111.54	211.130	142.83	31.29	28.05	8.3	3.10

## Security Basis - Tax Lots

08/01/18

## IAM Demo Portfolio 3

Type/Security	Symbol	Acquisition Date	Quantity	Unit Cost	Total Cost	Market Price	Market Value	Unrealized Gain/Loss	% G/L	Annl. % G/L	Years Held
Mutual Funds											
Dodge & Cox Stock	DODGX	12/21/15*	7.43610	165.365	1,229.67	211.130	1,569.98	340.31	27.67	9.8	2.61
Dodge & Cox Stock	DODGX	03/23/16*	4.86900	155.946	759.30	211.130	1,027.99	268.69	35.39	13.7	2.36
Dodge & Cox Stock	DODGX	06/27/16*	0.77640	150.696	117.00	211.130	163.92	46.92	40.10	17.4	2.10
Dodge & Cox Stock	DODGX	12/20/16*	7.32590	187.442	1,373.18	211.130	1,546.72	173.54	12.64	7.6	1.61
Dodge & Cox Stock	DODGX	03/23/17*	3.73400	203.942	761.52	211.130	788.36	26.84	3.52	2.6	1.36
Dodge & Cox Stock	DODGX	06/27/17*	0.65100	191.413	124.61	211.130	137.45	12.84	10.30	9.3	1.10
Dodge & Cox Stock	DODGX	09/26/17*	1.39300	198.593	276.64	211.130	294.10	17.46	6.31	7.5	0.85
Dodge & Cox Stock	DODGX	12/19/17*	8.15100	211.839	1,726.70	211.130	1,720.92	-5.78	-0.33	-0.5	0.62
Dodge & Cox Stock	DODGX	03/26/18*	3.25200	198.306	644.89	211.130	686.59	41.70	6.47	19.4	0.35
Dodge & Cox Stock	DODGX	06/26/18*	0.75390	202.374	152.57	211.130	159.17	6.60	4.33	51.9	0.10
Subtotal: 18 position			221.87710	132.742	29,452.40	211.130	46,844.91	17,392.51	59.05		8.12
Loomis Sayles Bond	LSBRX	04/14/10	700.00000	13.479	9,435.30	13.470	9,429.00	-6.30	-0.07	0.0	8.30
Loomis Sayles Bond	LSBRX	03/14/13	500.00000	15.260	7,630.00	13.470	6,735.00	-895.00	-11.73	-2.3	5.39
Subtotal: 2 positions			1,200.00000	14.221	17,065.30	13.470	16,164.00	-901.30	-5.28		7.09
Vanguard ST Trsy	VFISX	04/14/10	1,000.00000	9.893	9,893.20	10.410	10,410.00	516.80	5.22	0.6	8.30
Vanguard Wellington	VWELX	01/06/14	400.00000	37.730	15,092.00	42.390	16,956.00	1,864.00	12.35	2.6	4.57
Vanguard Wellington	VWELX	02/25/14	300.00000	38.110	11,433.00	42.390	12,717.00	1,284.00	11.23	2.4	4.43
Vanguard Wellington	VWELX	02/08/17	100.00000	39.600	3,960.00	42.390	4,239.00	279.00	7.05	4.7	1.48
Vanguard Wellington	VWELX	06/23/17*	5.32900	40.983	218.40	42.390	225.90	7.50	3.43	3.1	1.11
Vanguard Wellington	VWELX	09/28/17*	5.22100	42.090	219.75	42.390	221.32	1.57	0.71	0.8	0.84
Vanguard Wellington	VWELX	12/27/17*	5.02900	42.038	211.41	42.390	213.18	1.77	0.84	1.4	0.59
Vanguard Wellington	VWELX	03/15/18*	1.10300	40.979	45.20	42.390	46.76	1.56	3.45	9.2	0.38
Vanguard Wellington	VWELX	06/15/18*	5.99500	41.523	248.93	42.390	254.13	5.20	2.09	17.0	0.13
Subtotal: 8 positions			822.67700	38.203	31,428.69	42.390	34,873.29	3,444.60	10.96		4.03
Total Mutual Funds						87,839.59		108,292.20	20,452.61	23.28	
Common Stocks											
Aflac	AFL	08/15/05	250.00000	21.118	5,279.58	46.540	11,635.00	6,355.42	120.38	6.3	12.97
Aflac	AFL	02/15/06*	0.82020	23.775	19.50	46.540	38.17	18.67	95.74	5.5	12.47

## Security Basis - Tax Lots

08/01/18

## IAM Demo Portfolio 3

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Common Stocks											
Aflac	AFL	05/17/06*	0.83320	23.464	19.55	46.540	38.78	19.23	98.36	5.8	12.22
Aflac	AFL	08/23/06*	0.90880	21.578	19.61	46.540	42.30	22.69	115.71	6.6	11.95
Aflac	AFL	11/15/06*	1.09260	22.149	24.20	46.540	50.85	26.65	110.12	6.5	11.72
Aflac	AFL	02/14/07*	1.16820	24.037	28.08	46.540	54.37	26.29	93.63	5.9	11.47
Aflac	AFL	08/15/07*	1.09540	28.528	31.25	46.540	50.98	19.73	63.14	4.6	10.97
Aflac	AFL	11/14/07*	1.03200	30.388	31.36	46.540	48.03	16.67	53.16	4.1	10.72
Aflac	AFL	02/15/08*	1.16600	31.595	36.84	46.540	54.27	17.43	47.31	3.8	10.47
Aflac	AFL	05/19/08*	1.11760	33.080	36.97	46.540	52.01	15.04	40.68	3.4	10.21
Aflac	AFL	08/18/08*	1.26320	29.378	37.11	46.540	58.79	21.68	58.42	4.7	9.96
Aflac	AFL	05/18/09	0.27800	17.122	4.76	46.540	12.94	8.18	171.85	11.5	9.21
Aflac	AFL	08/17/09*	3.08200	20.931	64.51	46.540	143.44	78.93	122.35	9.3	8.96
Aflac	AFL	11/16/09*	2.99400	21.690	64.94	46.540	139.34	74.40	114.57	9.2	8.71
Aflac	AFL	02/11/10*	2.77200	23.579	65.36	46.540	129.01	63.65	97.38	8.4	8.47
Aflac	AFL	05/17/10*	3.03000	21.700	65.75	46.540	141.02	75.27	114.48	9.7	8.21
Aflac	AFL	08/16/10*	3.14300	23.729	74.58	46.540	146.28	71.70	96.14	8.8	7.96
Aflac	AFL	11/15/10*	2.62600	27.190	71.40	46.540	122.21	50.81	71.16	7.2	7.72
Aflac	AFL	02/11/11*	2.43800	29.434	71.76	46.540	113.46	41.70	58.11	6.3	7.47
Aflac	AFL	05/16/11*	2.95400	24.418	72.13	46.540	137.48	65.35	90.60	9.3	7.22
Aflac	AFL	08/15/11*	4.19360	17.305	72.57	46.540	195.17	122.60	168.94	15.3	6.97
Aflac	AFL	11/14/11*	3.83600	20.991	80.52	46.540	178.53	98.01	121.72	12.6	6.72
Aflac	AFL	02/13/12*	3.36800	24.005	80.85	46.540	156.75	75.90	93.88	10.8	6.47
Aflac	AFL	06/19/12*	4.14600	19.387	80.38	46.540	192.95	112.57	140.05	15.4	6.12
Aflac	AFL	08/13/12*	3.54200	23.066	81.70	46.540	164.84	83.14	101.76	12.5	5.97
Aflac	AFL	11/09/12*	3.30600	26.573	87.85	46.540	153.86	66.01	75.14	10.3	5.73
Aflac	AFL	02/13/13*	3.57600	24.771	88.58	46.540	166.43	77.85	87.89	12.2	5.47
Aflac	AFL	08/19/13*	2.09300	30.081	62.96	46.540	97.41	34.45	54.72	9.2	4.95
Aflac	AFL	11/18/13*	2.01000	33.308	66.95	46.540	93.55	26.60	39.73	7.4	4.70
Aflac	AFL	02/14/14*	2.16100	31.152	67.32	46.540	100.57	33.25	49.39	9.4	4.46
Aflac	AFL	05/19/14*	2.21000	30.638	67.71	46.540	102.85	35.14	51.90	10.4	4.21
Aflac	AFL	08/18/14*	2.35600	28.943	68.19	46.540	109.65	41.46	60.80	12.7	3.96
Aflac	AFL	11/17/14*	2.36600	30.545	72.27	46.540	110.11	37.84	52.36	12.0	3.71
Aflac	AFL	02/12/15*	2.35360	30.902	72.73	46.540	109.54	36.81	50.61	12.5	3.47



## Security Basis - Tax Lots

08/01/18

## IAM Demo Portfolio 3

Type/Security	Symbol	Acquisition Date	Quantity	Unit Cost	Total Cost	Market Price	Market Value	Unrealized Gain/Loss	% G/L	Annl. % G/L	Years Held
Common Stocks											
Aflac	AFL	05/18/15*	2.36200	30.982	73.18	46.540	109.93	36.75	50.22	13.5	3.21
Aflac	AFL	08/17/15*	2.49800	29.424	73.50	46.540	116.26	42.76	58.18	16.7	2.96
Aflac	AFL	11/16/15*	2.37400	32.831	77.94	46.540	110.49	32.55	41.76	13.7	2.71
Aflac	AFL	02/11/16*	2.74400	28.655	78.63	46.540	127.71	49.08	62.42	21.7	2.47
Aflac	AFL	05/16/16*	2.30740	34.229	78.98	46.540	107.39	28.41	35.97	14.9	2.21
Aflac	AFL	08/22/16*	2.17140	36.442	79.13	46.540	101.06	21.93	27.71	13.4	1.94
Aflac	AFL	11/14/16*	2.30860	36.134	83.42	46.540	107.44	24.02	28.79	15.9	1.71
Aflac	AFL	02/13/17*	2.37460	35.492	84.28	46.540	110.51	26.23	31.12	20.3	1.46
Aflac	AFL	05/22/17*	2.29340	36.936	84.71	46.540	106.73	22.02	25.99	21.3	1.19
Aflac	AFL	08/21/17*	2.12800	40.089	85.31	46.540	99.04	13.73	16.09	17.0	0.95
Aflac	AFL	11/14/17*	2.13000	42.136	89.75	46.540	99.13	9.38	10.45	14.9	0.71
Aflac	AFL	05/22/18*	2.01500	45.290	91.26	46.540	93.78	2.52	2.76	14.8	0.19
Subtotal: 46 position			353.03780	23.085	8,149.91	46.540	16,430.41	8,280.50	101.60		10.84
Community Bank	CBU	02/14/08	250.00000	21.231	5,307.65	63.250	15,812.50	10,504.85	197.92	11.0	10.47
Exxon	XOM	01/09/04	11.92465	40.250	479.97	81.510	971.98	492.01	102.51	5.0	14.57
Exxon	XOM	02/09/04*	1.88389	40.730	76.73	81.510	153.56	76.83	100.13	4.9	14.48
Exxon	XOM	05/11/04*	1.98300	42.052	83.39	81.510	161.63	78.24	93.82	4.8	14.23
Exxon	XOM	08/11/04*	1.86800	44.920	83.91	81.510	152.26	68.35	81.46	4.4	13.98
Exxon	XOM	11/09/04*	1.67420	50.424	84.42	81.510	136.46	52.04	61.64	3.6	13.73
Exxon	XOM	02/08/05*	1.51256	56.110	84.87	81.510	123.29	38.42	45.27	2.8	13.48
Exxon	XOM	05/11/05*	1.16500	53.734	62.60	81.510	94.96	32.36	51.69	3.2	13.23
Exxon	XOM	08/10/05*	1.03000	61.097	62.93	81.510	83.96	21.03	33.42	2.2	12.98
Exxon	XOM	11/08/05*	1.04500	60.507	63.23	81.510	85.18	21.95	34.71	2.4	12.74
Exxon	XOM	02/08/06*	1.45900	60.548	88.34	81.510	118.92	30.58	34.62	2.4	12.48
Exxon	XOM	05/10/06*	1.45800	60.912	88.81	81.510	118.84	30.03	33.81	2.4	12.24
Exxon	XOM	08/10/06*	1.33000	67.128	89.28	81.510	108.41	19.13	21.43	1.6	11.98
Exxon	XOM	11/09/06*	1.22700	73.105	89.70	81.510	100.01	10.31	11.49	0.9	11.73
Exxon	XOM	02/07/07*	0.65200	73.405	47.86	81.510	53.14	5.28	11.03	0.9	11.49
Exxon	XOM	05/10/07*	0.64650	81.315	52.57	81.510	52.70	0.13	0.25	0.0	11.24
Exxon	XOM	08/09/07*	0.56700	93.122	52.80	81.510	46.22	-6.58	-12.46	-1.2	10.99
Exxon	XOM	11/07/07*	0.61000	86.885	53.00	81.510	49.72	-3.28	-6.19	-0.6	10.74

## Security Basis - Tax Lots

08/01/18

## IAM Demo Portfolio 3

Type/Security	Symbol	Acquisition Date	Quantity	Unit Cost	Total Cost	Market Price	Market Value	Unrealized Gain/Loss	% G/L	Annl. % G/L	Years Held
Common Stocks											
Exxon	XOM	02/07/08*	0.62330	85.368	53.21	81.510	50.81	-2.40	-4.51	-0.4	10.49
Exxon	XOM	05/09/08*	0.65890	92.670	61.06	81.510	53.71	-7.35	-12.04	-1.2	10.24
Exxon	XOM	08/11/08*	0.78900	77.731	61.33	81.510	64.31	2.98	4.86	0.5	9.98
Exxon	XOM	11/07/08*	0.83600	73.684	61.60	81.510	68.14	6.54	10.62	1.0	9.74
Exxon	XOM	02/06/09*	0.45500	74.681	33.98	81.510	37.09	3.11	9.15	0.9	9.49
Exxon	XOM	05/11/09*	0.52200	68.716	35.87	81.510	42.55	6.68	18.62	1.9	9.23
Exxon	XOM	08/11/09*	0.51600	69.942	36.09	81.510	42.06	5.97	16.54	1.7	8.98
Exxon	XOM	11/09/09*	0.20380	74.828	15.25	81.510	16.61	1.36	8.92	1.0	8.73
Exxon	XOM	02/08/10*	0.56500	64.407	36.39	81.510	46.05	9.66	26.55	2.8	8.48
Exxon	XOM	03/12/10	95.00000	64.000	6,080.00	81.510	7,743.45	1,663.45	27.36	2.9	8.39
Exxon	XOM	05/11/10*	1.53300	60.848	93.28	81.510	124.95	31.67	33.95	3.6	8.23
Exxon	XOM	08/11/10*	1.59400	58.996	94.04	81.510	129.93	35.89	38.16	4.1	7.98
Exxon	XOM	11/09/10*	1.33250	70.994	94.60	81.510	108.61	14.01	14.81	1.8	7.73
Exxon	XOM	02/08/11*	1.12160	84.995	95.33	81.510	91.42	-3.91	-4.10	-0.6	7.48
Exxon	XOM	05/11/11*	1.26940	80.668	102.40	81.510	103.47	1.07	1.04	0.1	7.23
Exxon	XOM	08/10/11*	1.47500	69.803	102.96	81.510	120.23	17.27	16.77	2.2	6.98
Exxon	XOM	11/08/11*	1.14950	77.903	89.55	81.510	93.70	4.15	4.63	0.7	6.73
Exxon	XOM	02/07/12*	1.05220	85.621	90.09	81.510	85.76	-4.33	-4.81	-0.8	6.48
Exxon	XOM	08/09/12*	1.24380	88.487	110.06	81.510	101.38	-8.68	-7.89	-1.4	5.98
Exxon	XOM	02/07/13*	1.23600	89.353	110.44	81.510	100.75	-9.69	-8.77	-1.7	5.48
Exxon	XOM	05/09/13*	1.01920	89.757	91.48	81.510	83.07	-8.41	-9.19	-1.8	5.23
Exxon	XOM	08/09/13*	1.01540	90.723	92.12	81.510	82.77	-9.35	-10.15	-2.1	4.98
Exxon	XOM	11/07/13*	1.00300	92.722	93.00	81.510	81.75	-11.25	-12.10	-2.7	4.73
Exxon	XOM	02/06/14*	0.99290	94.078	93.41	81.510	80.93	-12.48	-13.36	-3.1	4.48
Exxon	XOM	05/09/14*	1.01350	101.598	102.97	81.510	82.61	-20.36	-19.77	-5.1	4.23
Exxon	XOM	12/11/14*	1.12300	92.520	103.90	81.510	91.54	-12.36	-11.90	-3.4	3.64
Exxon	XOM	02/06/15*	1.14150	91.502	104.45	81.510	93.04	-11.41	-10.92	-3.3	3.48
Exxon	XOM	05/11/15*	1.29700	85.844	111.34	81.510	105.72	-5.62	-5.05	-1.6	3.23
Exxon	XOM	08/11/15*	1.57100	71.502	112.33	81.510	128.05	15.72	13.99	4.5	2.98
Exxon	XOM	11/09/15*	1.45200	78.120	113.43	81.510	118.35	4.92	4.34	1.6	2.73
Exxon	XOM	02/09/16*	1.41290	81.039	114.50	81.510	115.17	0.67	0.59	0.2	2.48
Exxon	XOM	05/11/16*	1.33830	88.672	118.67	81.510	109.08	-9.59	-8.08	-3.7	2.22

## Security Basis - Tax Lots

08/01/18

## IAM Demo Portfolio 3

Type/Security	Symbol	Acquisition Date	Quantity	Unit Cost	Total Cost	Market Price	Market Value	Unrealized Gain/Loss	% G/L	Annl. % G/L	Years Held
Common Stocks											
Exxon	XOM	08/10/16*	1.34900	88.725	119.69	81.510	109.96	-9.73	-8.13	-4.2	1.98
Exxon	XOM	11/08/16*	1.40700	85.288	120.00	81.510	114.68	-5.32	-4.43	-2.6	1.73
Exxon	XOM	02/08/17*	1.49110	81.483	121.50	81.510	121.54	0.04	0.03	0.0	1.48
Exxon	XOM	05/10/17*	1.53300	82.290	126.15	81.510	124.95	-1.20	-0.95	-0.8	1.23
Exxon	XOM	08/10/17*	1.60800	79.011	127.05	81.510	131.07	4.02	3.16	3.2	0.98
Exxon	XOM	11/10/17*	1.55000	82.948	128.57	81.510	126.34	-2.23	-1.73	-2.4	0.72
Exxon	XOM	02/09/18*	1.71200	75.800	129.77	81.510	139.55	9.78	7.54	16.5	0.47
Exxon	XOM	05/15/18*	1.60200	81.005	129.77	81.510	130.58	0.81	0.62	2.9	0.21
Subtotal: 57 position			171.84360	66.084	11,356.04	81.510	14,006.97	2,650.93	23.34		8.37
Facebook	FB	12/01/16	75.00000	115.120	8,634.00	172.580	12,943.50	4,309.50	49.91	27.5	1.67
General Electric	GE	02/19/09	0.29430	9.378	2.76	13.630	4.01	1.25	45.29	4.0	9.45
General Electric	GE	06/18/09*	2.17280	11.750	25.53	13.630	29.62	4.09	16.02	1.6	9.13
General Electric	GE	09/17/09*	1.57300	16.370	25.75	13.630	21.44	-4.31	-16.74	-2.0	8.88
General Electric	GE	12/23/09*	1.71200	15.129	25.90	13.630	23.33	-2.57	-9.92	-1.2	8.61
General Electric	GE	02/25/10*	1.15600	16.073	18.58	13.630	15.76	-2.82	-15.18	-1.9	8.44
General Electric	GE	09/16/10*	1.34680	16.662	22.44	13.630	18.36	-4.08	-18.18	-2.5	7.88
General Electric	GE	12/22/10*	1.46100	18.042	26.36	13.630	19.91	-6.45	-24.47	-3.6	7.61
General Electric	GE	02/24/11*	1.26950	20.922	26.56	13.630	17.30	-9.26	-34.86	-5.6	7.44
General Electric	GE	05/24/11	300.00000	20.223	6,066.99	13.630	4,089.00	-1,977.99	-32.60	-5.3	7.19
General Electric	GE	06/15/11*	4.09800	17.972	73.65	13.630	55.86	-17.79	-24.15	-3.8	7.13
General Electric	GE	09/15/11*	4.58970	16.180	74.26	13.630	62.56	-11.70	-15.76	-2.5	6.88
General Electric	GE	12/22/11*	4.65995	18.230	84.95	13.630	63.52	-21.43	-25.23	-4.3	6.61
General Electric	GE	02/17/12*	4.45300	19.241	85.68	13.630	60.69	-24.99	-29.17	-5.2	6.46
General Electric	GE	06/21/12*	2.92710	20.840	61.00	13.630	39.90	-21.10	-34.59	-6.7	6.12
General Electric	GE	09/20/12*	2.73510	22.500	61.54	13.630	37.28	-24.26	-39.42	-8.2	5.87
General Electric	GE	12/20/12*	3.30300	20.990	69.33	13.630	45.02	-24.31	-35.06	-7.4	5.62
General Electric	GE	02/19/13*	2.79500	22.909	64.03	13.630	38.10	-25.93	-40.50	-9.1	5.45
General Electric	GE	09/12/13*	2.68300	24.268	65.11	13.630	36.57	-28.54	-43.83	-11.1	4.89
General Electric	GE	12/13/13*	2.71300	27.833	75.51	13.630	36.98	-38.53	-51.03	-14.3	4.64
General Electric	GE	02/20/14*	5.14520	25.482	131.11	13.630	70.13	-60.98	-46.51	-13.1	4.45
General Electric	GE	02/25/14	150.00000	25.300	3,795.00	13.630	2,044.50	-1,750.50	-46.13	-13.0	4.43

## Security Basis - Tax Lots

08/01/18

## IAM Demo Portfolio 3

Type/Security	Symbol	Acquisition Date	Quantity	Unit Cost	Total Cost	Market Price	Market Value	Unrealized Gain/Loss	% G/L	Annl. % G/L	Years Held
Common Stocks											
General Electric	GE	06/19/14*	5.00260	26.430	132.22	13.630	68.19	-64.03	-48.43	-14.8	4.12
General Electric	GE	09/18/14*	5.21400	25.573	133.34	13.630	71.07	-62.27	-46.70	-15.0	3.87
General Electric	GE	12/19/14*	5.76900	24.372	140.60	13.630	78.63	-61.97	-44.08	-14.8	3.62
General Electric	GE	02/19/15*	5.10200	25.563	130.42	13.630	69.54	-60.88	-46.68	-16.7	3.45
General Electric	GE	06/18/15*	4.90100	26.852	131.60	13.630	66.80	-64.80	-49.24	-19.5	3.12
General Electric	GE	09/17/15*	5.32600	24.921	132.73	13.630	72.59	-60.14	-45.31	-18.9	2.87
General Electric	GE	03/25/16*	4.57900	29.233	133.86	13.630	62.41	-71.45	-53.38	-27.7	2.35
General Electric	GE	06/16/16*	4.52100	29.679	134.18	13.630	61.62	-72.56	-54.08	-30.6	2.13
General Electric	GE	09/15/16*	4.57920	29.710	136.05	13.630	62.41	-73.64	-54.13	-33.9	1.88
General Electric	GE	12/22/16*	4.49500	31.822	143.04	13.630	61.27	-81.77	-57.17	-40.9	1.61
General Electric	GE	03/20/17*	4.80100	30.025	144.15	13.630	65.44	-78.71	-54.60	-43.8	1.37
General Electric	GE	06/13/17*	3.34100	57.986	193.73	13.630	45.54	-148.19	-76.49	-72.0	1.13
General Electric	GE	09/15/17*	6.10500	23.930	146.09	13.630	83.21	-62.88	-43.04	-47.3	0.88
General Electric	GE	12/14/17*	8.35300	17.490	146.09	13.630	113.85	-32.24	-22.07	-32.6	0.63
General Electric	GE	03/14/18*	4.74500	14.495	68.78	13.630	64.67	-4.11	-5.98	-14.7	0.38
General Electric	GE	06/15/18*	5.21000	13.311	69.35	13.630	71.01	1.66	2.39	19.7	0.13
Subtotal: 37 position			583.13125	22.290	12,998.27	13.630	7,948.09	-5,050.18	-38.85		5.69
Target	TGT	03/01/17	300.00000	57.533	17,260.00	80.680	24,204.00	6,944.00	40.23	26.8	1.42
Walgreen Boots	WBA	03/01/09	300.00000	23.000	6,900.00	67.620	20,286.00	13,386.00	194.00	12.1	9.42
Total Common Stocks						70,605.87		111,631.47	41,025.60	58.11	
<u>Totals:</u>						297,721.84		426,944.05	129,222.21	43.40	

## Estimated Income Report

### IAM Demo Portfolio 3

08/01/18

Type/Security	Symbol	Quantity	Total Cost	Market Value	Unrealized Short Term Gain	Unrealized Long Term Gain	Estimated Income	Est. Yield
<u>Money Market Funds</u>								
Portfolio Cash	MMF1	43,558.38000	43,558.38	43,558.38	0.00	0.00	2,177.92	5.0
			43,558.38	43,558.38	0.00	0.00	2,177.92	5.0
<u>Exchange Traded Funds</u>								
Ishares MidCap Idx	IJH	300.00000	32,040.00	59,430.00	0.00	27,390.00	786.00	1.3
Ishares SmallCap Idx	IJR	800.00000	32,745.00	68,928.00	0.00	36,183.00	760.00	1.1
Vanguard FTSE	VWO	800.00000	30,933.00	35,104.00	0.00	4,171.00	880.00	2.5
			95,718.00	163,462.00	0.00	67,744.00	2,426.00	1.5
<u>Mutual Funds</u>								
Dodge & Cox Stock	DODGX	221.87710	29,452.40	46,844.91	59.98	17,332.53	612.40	1.3
Loomis Sayles Bond	LSBRX	1,200.00000	17,065.30	16,164.00	0.00	-901.30	480.00	3.0
Vanguard ST Trsy	VFISX	1,000.00000	9,893.20	10,410.00	0.00	516.80	240.00	2.3
Vanguard Wellington	VWELX	822.67700	31,428.69	34,873.29	10.10	3,434.50	1,003.67	2.9
			87,839.59	108,292.20	70.08	20,382.53	2,336.07	2.2
<u>Common Stocks</u>								
Aflac	AFL	353.03780	8,149.91	16,430.41	25.63	8,254.87	367.17	2.2
Community Bank	CBU	250.00000	5,307.65	15,812.50	0.00	10,504.85	340.00	2.2
Exxon	XOM	171.84360	11,356.04	14,006.97	12.38	2,638.55	563.58	4.0
Facebook	FB	75.00000	8,634.00	12,943.50	0.00	4,309.50	0.00	0.0
General Electric	GE	583.13125	12,998.27	7,948.09	-97.57	-4,952.61	279.91	3.5
Target	TGT	300.00000	17,260.00	24,204.00	0.00	6,944.00	768.00	3.2
Walgreen Boots	WBA	300.00000	6,900.00	20,286.00	0.00	13,386.00	528.00	2.6
			70,605.87	111,631.47	-59.56	41,085.16	2,846.66	2.6
		<u>Totals:</u>	<u>297,721.84</u>	<u>426,944.05</u>	<u>10.52</u>	<u>129,211.69</u>	<u>9,786.65</u>	<u>2.3</u>

## Portfolio Holdings

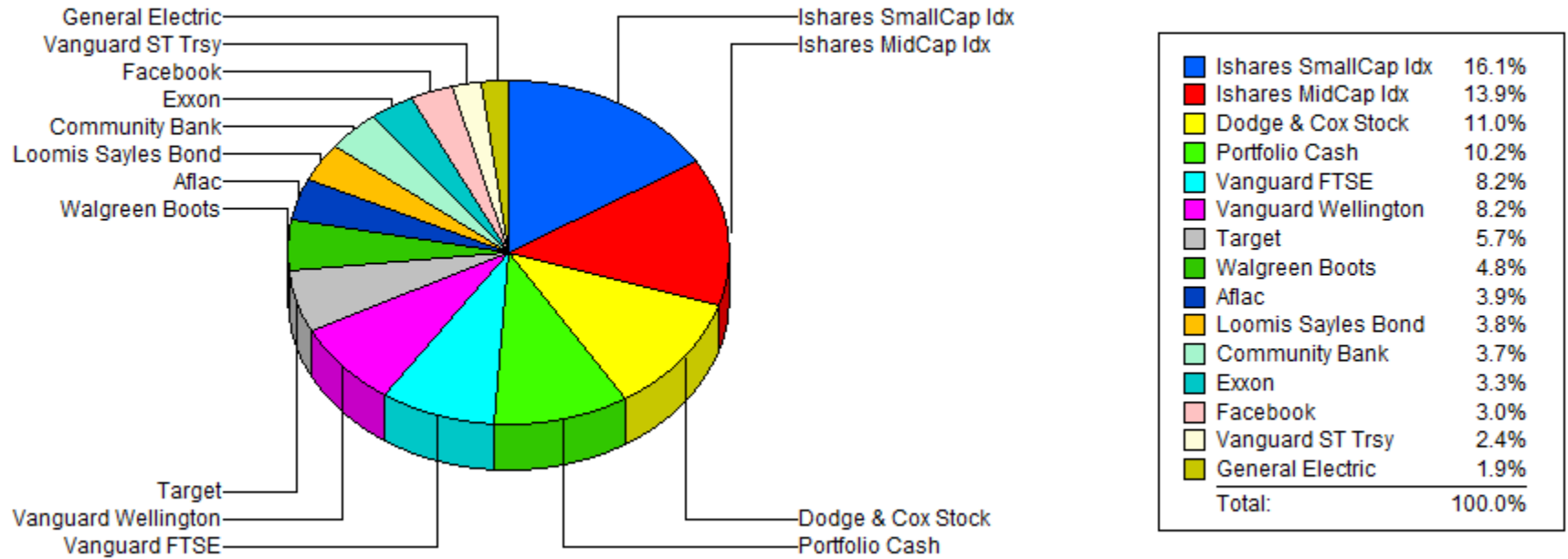
### IAM Demo Portfolio 3

08/01/18

Type/Security	Quantity	Unit Cost	Total Cost	Market Price	Market Value	% of Port.	Unrealized Gain/Loss	% G/L	Estimated Income	Est. Yield	P/E
Ishares SmallCap Id	800.00000	40.931	32,745.00	86.160	68,928.00	16.14	36,183.00	110.5	760.00	1.1	
Ishares MidCap Idx	300.00000	106.800	32,040.00	198.100	59,430.00	13.92	27,390.00	85.5	786.00	1.3	
Dodge & Cox Stock	221.87710	132.742	29,452.40	211.130	46,844.91	10.97	17,392.51	59.1	612.40	1.3	
Portfolio Cash	43,558.38000		43,558.38		43,558.38	10.20	0.00	0.0	2,177.92	5.0	
Vanguard FTSE	800.00000	38.666	30,933.00	43.880	35,104.00	8.22	4,171.00	13.5	880.00	2.5	
Vanguard Wellingto	822.67700	38.203	31,428.69	42.390	34,873.29	8.17	3,444.60	11.0	1,003.67	2.9	
Target	300.00000	57.533	17,260.00	80.680	24,204.00	5.67	6,944.00	40.2	768.00	3.2	14.8
Walgreen Boots	300.00000	23.000	6,900.00	67.620	20,286.00	4.75	13,386.00	194.0	528.00	2.6	16.9
Aflac	353.03780	23.085	8,149.91	46.540	16,430.41	3.85	8,280.50	101.6	367.17	2.2	7.8
Loomis Sayles Bond	1,200.00000	14.221	17,065.30	13.470	16,164.00	3.79	-901.30	-5.3	480.00	3.0	
Community Bank	250.00000	21.231	5,307.65	63.250	15,812.50	3.70	10,504.85	197.9	340.00	2.2	19.5
Exxon	171.84360	66.084	11,356.04	81.510	14,006.97	3.28	2,650.93	23.3	563.58	4.0	17.1
Facebook	75.00000	115.120	8,634.00	172.580	12,943.50	3.03	4,309.50	49.9	0.00	0.0	
Vanguard ST Trsy	1,000.00000	9.893	9,893.20	10.410	10,410.00	2.44	516.80	5.2	240.00	2.3	
General Electric	583.13125	22.290	12,998.27	13.630	7,948.09	1.86	-5,050.18	-38.9	279.91	3.5	-14.7
<b>Totals:</b>			<b>297,721.84</b>		<b>426,944.05</b>		<b>129,222.21</b>	<b>43.4</b>	<b>9,786.65</b>	<b>2.3</b>	<b>11.3</b>

## Portfolio Holdings IAM Demo Portfolio 3

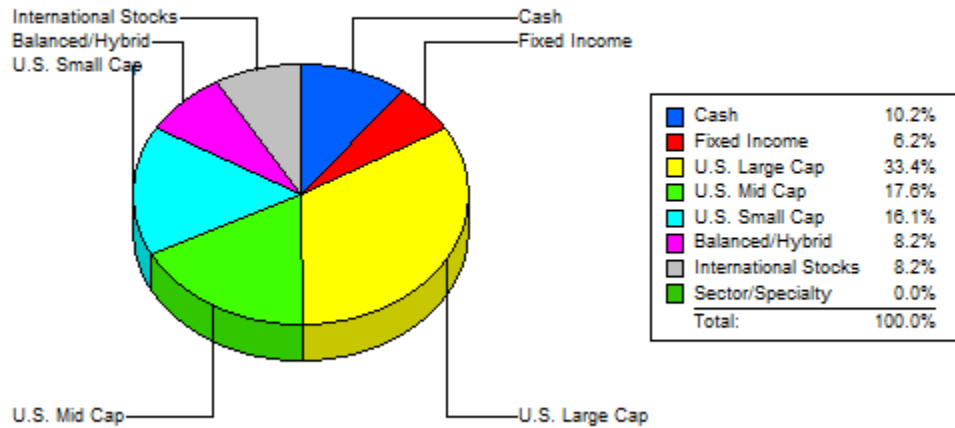
### Percent of Portfolio



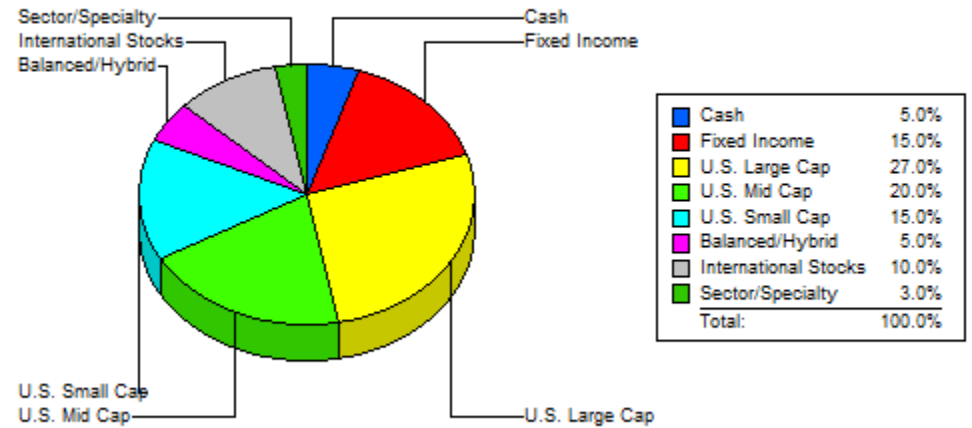
## Allocation Rebalancing Level 1 by Asset Class IAM Demo Portfolio 3

Asset Class	Current Allocation %	Target Allocation %	Rebalancing Allocation %	Current Market Value	Target Market Value	Rebalancing Amount
Cash	10.20	5.00	-5.20	43,558.38	21,347.20	-22,211.18
Fixed Income	6.22	15.00	8.78	26,574.00	64,041.61	37,467.61
U.S. Large Cap	33.42	27.00	-6.42	142,663.88	115,274.89	-27,388.99
U.S. Mid Cap	17.62	20.00	2.38	75,242.50	85,388.81	10,146.31
U.S. Small Cap	16.14	15.00	-1.14	68,928.00	64,041.61	-4,886.39
Balanced/Hybrid	8.17	5.00	-3.17	34,873.29	21,347.20	-13,526.09
International Stocks	8.22	10.00	1.78	35,104.00	42,694.41	7,590.41
Sector/Specialty	0.00	3.00	3.00	0.00	12,808.32	12,808.32
Grand Total				426,944.05		

Current Allocation



Target Allocation





## Allocation Rebalancing Level 1 by Asset Class

### IAM Demo Portfolio 3

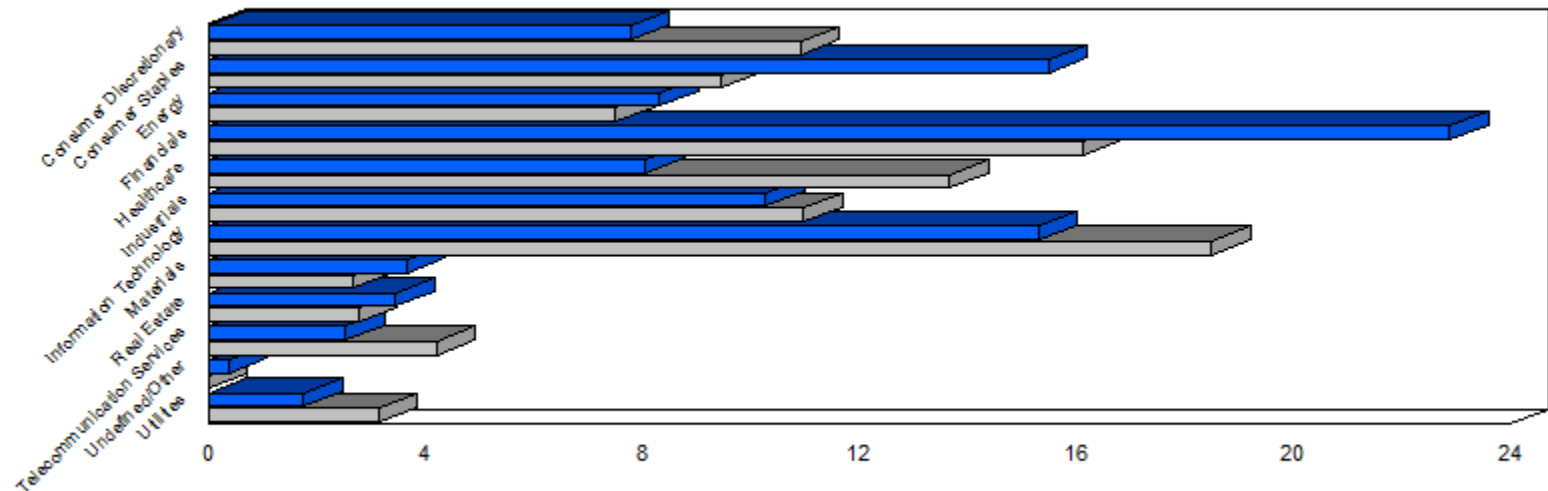
08/01/18

Asset Class	Security Name		Market Value	Percent Of Class	Current Allocation %	Target Allocation %	Rebalancing Allocation %
Cash	Portfolio Cash	1.000	43,558.38	100.00			
	Totals for Cash		43,558.38		10.20	5.00	-5.20
Fixed Income	Loomis Sayles Bond	13.470	16,164.00	60.83			
	Vanguard ST Trsy	10.410	10,410.00	39.17			
	Totals for Fixed Income		26,574.00		6.22	15.00	8.78
U.S. Large Cap	Aflac	46.540	16,430.41	11.52			
	Dodge & Cox Stock	211.130	46,844.91	32.84			
	Exxon	81.510	14,006.97	9.82			
	Facebook	172.580	12,943.50	9.07			
	General Electric	13.630	7,948.09	5.57			
	Target	80.680	24,204.00	16.97			
	Walgreen Boots	67.620	20,286.00	14.22			
	Totals for U.S. Large Cap		142,663.88		33.42	27.00	-6.42
U.S. Mid Cap	Community Bank	63.250	15,812.50	21.02			
	Ishares MidCap Idx	198.100	59,430.00	78.98			
	Totals for U.S. Mid Cap		75,242.50		17.62	20.00	2.38
U.S. Small Cap	Ishares SmallCap Idx	86.160	68,928.00	100.00			
	Totals for U.S. Small Cap		68,928.00		16.14	15.00	-1.14
Balanced/Hybrid	Vanguard Wellington	42.390	34,873.29	100.00			
	Totals for Balanced/Hybrid		34,873.29		8.17	5.00	-3.17
International Stocks	Vanguard FTSE	43.880	35,104.00	100.00			
	Totals for International Stocks		35,104.00		8.22	10.00	1.78
Sector/Specialty	No Securities Found	0.000	0.00	0.00			
	Totals for Sector/Specialty		0.00		0.00	3.00	3.00
	Grand Total		426,944.05				

## Allocation Rebalancing Level 2 by Stock Sector IAM Demo Portfolio 3

Sector	Current Allocation %	Target Allocation %	Rebalancing Allocation %	Current Market	Target Market Value	Rebalancing Amount
Consumer Discretionary	7.80	10.93	3.13	26,773.36	37,507.55	10,734.19
Consumer Staples	15.50	9.45	-6.05	53,188.64	32,428.76	-20,759.88
Energy	8.33	7.51	-0.82	28,577.45	25,771.42	-2,806.03
Financials	22.90	16.15	-6.75	78,577.78	55,420.57	-23,157.21
Healthcare	8.07	13.68	5.61	27,692.92	46,944.49	19,251.57
Industrials	10.28	10.98	0.70	35,291.25	37,679.13	2,387.88
Information Technology	15.31	18.51	3.20	52,551.85	63,519.18	10,967.33
Materials	3.67	2.67	-1.00	12,608.90	9,162.41	-3,446.49
Real Estate	3.46	2.77	-0.69	11,876.42	9,505.57	-2,370.85
Telecommunication Services	2.53	4.21	1.68	8,676.61	14,447.10	5,770.49
Utilities	1.76	3.14	1.38	6,054.44	10,775.27	4,720.83
Undefined/Other	0.38	0.00	-0.38	1,291.83	0.00	-1,291.83
<b>Total</b>				<b>343,161.45</b>		

### Allocation Comparison



Blue = Current Gray = Target

## Portfolio Summary

### IAM Demo Portfolio 3

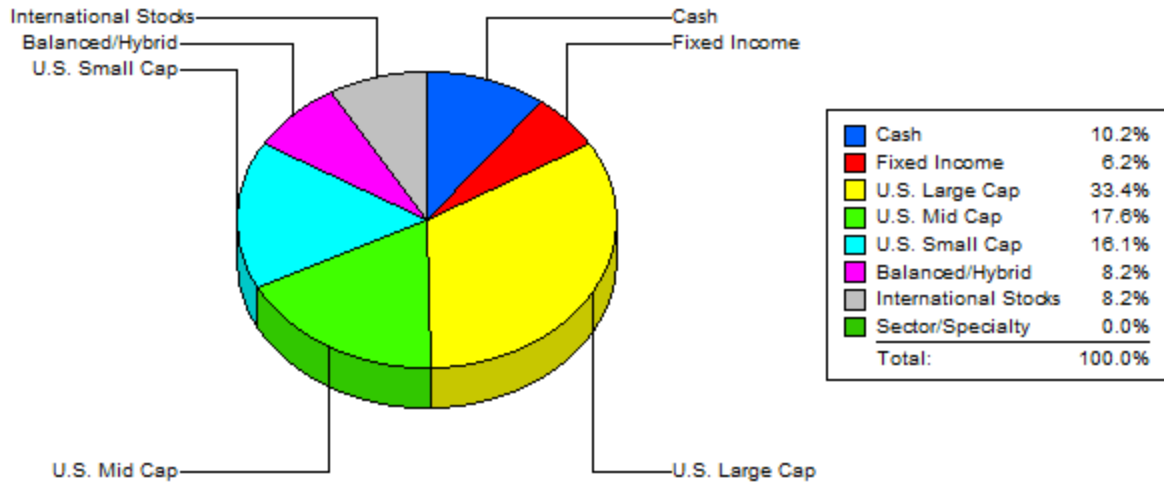
IRR Period - 01/01/2018 Thru 08/01/2018

08/01/18

Portfolio Beginning Market Value	408,964.55
Additions to Portfolio	10,506.04
Withdrawals from Portfolio	-6,606.10
Realized Appreciation for Period	539.10
Unrealized Appreciation for Period	13,540.41
Exercised / Assigned Options	0.00
Portfolio Ending Market Value	426,944.00

<u>Income Received</u>	
Dividend Income Received	3,899.94
Interest Income Received	0.00
Other Income Received	0.00
	3,899.94
<u>Capital Gain Distributions</u>	
Short-Term Received	0.00
Long-Term Received	0.00
	0.00
<u>Appreciation for Period</u>	
Short-Term Appreciation	531.00
Long-Term Appreciation	8.10
	539.10
Return Of Capital Received	0.00
Expenses/Service Charges	0.00
Transfers Delivered	0.00
Transfers Received	0.00

### Current Allocation



Market Performance	IRR for Period	Annualized IRR
Dow Jones Ind. Ave	2.82	4.87
S&P 500	5.34	9.32
NASDAQ	11.13	19.82
<hr/>		
Account Performance	4.40	7.65

**Performance Report**  
**IAM Demo Portfolio 3**  
**IRR Period - 01/01/2018 Thru 08/01/2018**

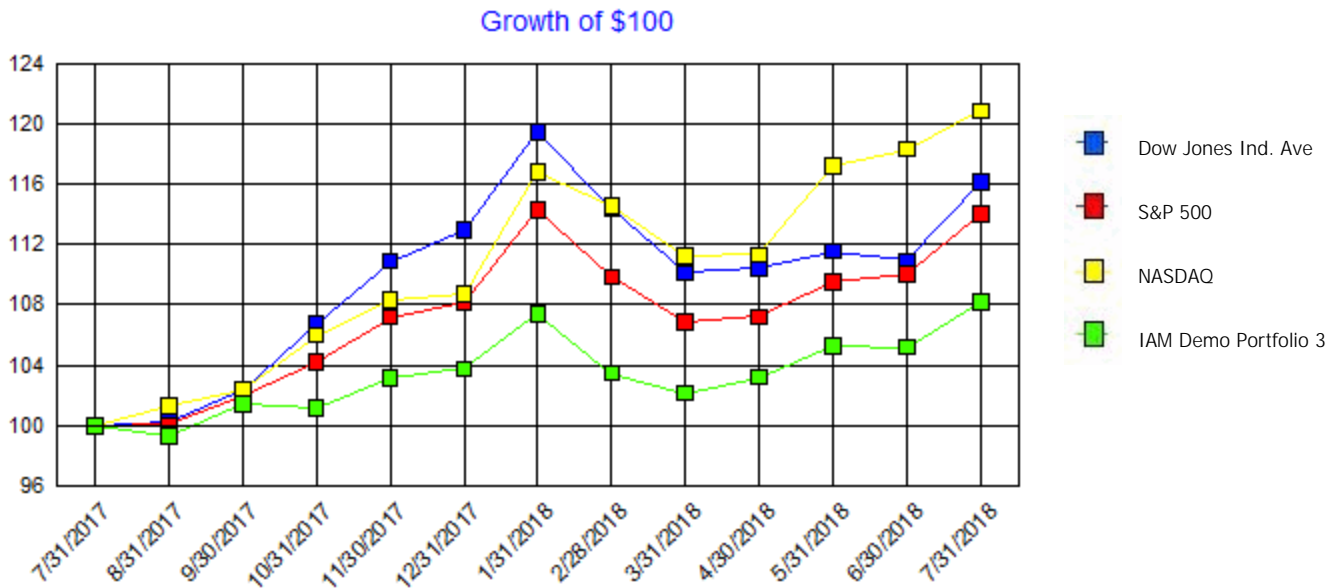
08/01/18

Type/Security	Beginning Market Value	Additions/ Withdrawals	Unrealized Appreciation for the period	Realized Appreciation for the period	Ending Market Value	Income Received	IRR For Period	Annualized IRR
Money Market Funds								
Portfolio Cash	37,632.86	5,925.52	0.00	0.00	43,558.38	0.00		
Subtotal Money Market Funds	37,632.86	5,925.52	0.00	0.00	43,558.38	0.00		
Exchange Traded Funds								
Ishares MidCap Idx	56,934.00	0.00	2,496.00	0.00	59,430.00	464.40	5.22	9.10
Ishares SmallCap Idx	61,448.00	0.00	7,480.00	0.00	68,928.00	388.80	12.84	22.99
Vanguard FTSE	36,728.00	0.00	-1,624.00	0.00	35,104.00	290.88	-3.64	-6.15
Subtotal Exchange Traded Funds	155,110.00	0.00	8,352.00	0.00	163,462.00	1,144.08		
Mutual Funds								
Dodge & Cox Stock	44,360.76	797.46	1,686.69	0.00	46,844.91	797.46	5.60	9.79
Loomis Sayles Bond	16,428.00	0.00	-264.00	0.00	16,164.00	284.68	0.13	0.22
Vanguard ST Trsy	10,550.00	0.00	-140.00	0.00	10,410.00	108.66	-0.30	-0.51
Vanguard Wellington	34,278.79	294.13	300.36	0.00	34,873.28	294.13	1.73	2.99
Subtotal Mutual Funds	105,617.55	1,091.59	1,583.05	0.00	108,292.19	1,484.93		
Common Stocks								
Aflac	17,600.89	-2,098.79	932.73	-4.45	16,430.38	91.26	6.61	11.59
Community Bank	13,437.50	0.00	2,375.00	0.00	15,812.50	170.00	19.04	34.81
Exxon	14,095.82	259.54	-348.39	0.00	14,006.97	259.54	-0.63	-1.08
Facebook	13,234.50	-531.00	-291.00	531.00	12,943.50	0.00	1.72	2.97
General Electric	10,874.43	-746.92	-2,191.98	12.55	7,948.08	138.13	-20.43	-32.40
Target	19,575.00	0.00	4,629.00	0.00	24,204.00	372.00	25.81	48.22
Walgreen Boots	21,786.00	0.00	-1,500.00	0.00	20,286.00	240.00	-5.82	-9.77
Subtotal Common Stocks	110,604.14	-3,117.17	3,605.36	539.10	111,631.43	1,270.93		
<b>Total for Portfolio(s)</b>	<b>408,964.55</b>	<b>3,899.94</b>	<b>13,540.41</b>	<b>539.10</b>	<b>426,944.00</b>	<b>3,899.94</b>	<b>4.40</b>	<b>7.65</b>
Performance Comparison								
Dow Jones Ind. Ave	24,719.22		695.97		25,415.19		2.82	4.87
S&P 500	2,673.61		142.68		2,816.29		5.34	9.32
NASDAQ	6,903.39		768.40		7,671.79		11.13	19.82
Portfolio(s) Performance	408,964.55	3,899.94	13,540.41	539.10	426,944.00	3,899.94	4.40	7.65

## Performance Comparison

### IAM Demo Portfolio 3

Monthly: 08/01/2017 to 07/31/2018



Period Ending	Portfolio Return %	Portfolio Growth of \$100	Dow Jones Ind. Ave	S&P 500	NASDAQ	N/A	N/A	N/A
07/31/2017	0.00	100.00	100.00	100.00	100.00			
08/31/2017	(0.71)	99.29	100.26	100.05	101.27			
09/30/2017	2.16	101.43	102.35	101.98	102.33			
10/31/2017	(0.28)	101.15	106.79	104.24	105.98			
11/30/2017	1.99	103.16	110.88	107.17	108.28			
12/31/2017	0.57	103.75	112.92	108.22	108.75			
01/31/2018	3.50	107.38	119.46	114.30	116.75			
02/28/2018	(3.65)	103.46	114.35	109.85	114.57			
03/31/2018	(1.28)	102.14	110.12	106.90	111.27			
04/30/2018	1.04	103.20	110.40	107.19	111.31			
05/31/2018	2.02	105.28	111.56	109.51	117.23			
06/30/2018	(0.09)	105.19	110.90	110.04	118.31			
07/31/2018	2.87	108.21	116.12	114.00	120.85			

	Return for Period %	Annual Rate of Return %
IAM Demo Portfolio 3	8.21	8.21
Dow Jones Ind. Ave	16.10	16.10
S&P 500	14.01	14.01
NASDAQ	20.85	20.85