

## Appraisal Report IAM Demo Portfolio 3

05/01/19

Type/Security	Symbol	Quantity	Unit Cost	Total Cost	Market Price	Market Value	% of Port.	Unrealized Gain/Loss	% G/L	Estimated Income	Est. Yield
<u>Money Market Funds</u>											
Portfolio Cash	MMF1	38,174.32000		38,174.32		38,174.32	9.14	0.00	0.0	763.49	2.0
				38,174.32		38,174.32	9.14	0.00	0.0	763.49	2.0
<u>Exchange Traded Funds</u>											
Ishares MidCap Idx	IJH	300.00000	106.800	32,040.00	196.440	58,932.00	14.12	26,892.00	83.9	855.00	1.5
Ishares SmallCap Idx	IJR	800.00000	40.931	32,745.00	80.160	64,128.00	15.36	31,383.00	95.8	864.00	1.3
Vanguard FTSE	VWO	800.00000	38.666	30,933.00	43.470	34,776.00	8.33	3,843.00	12.4	736.00	2.1
				95,718.00		157,836.00	37.81	62,118.00	64.9	2,455.00	1.6
<u>Mutual Funds</u>											
Dodge & Cox Stock	DODGX	247.77510	137.457	34,058.46	192.110	47,600.06	11.40	13,541.60	39.8	94.18	0.2
Loomis Sayles Bond	LSBRX	1,200.00000	14.221	17,065.30	13.440	16,128.00	3.86	-937.30	-5.5	672.00	4.2
Vanguard ST Trsy	VFISX	1,000.00000	9.893	9,893.20	10.510	10,510.00	2.52	616.80	6.2	260.00	2.5
Vanguard Wellington	VWELX	833.23200	38.244	31,866.44	41.040	34,195.84	8.19	2,329.40	7.3	858.23	2.5
				92,883.40		108,433.90	25.97	15,550.50	16.7	1,884.41	1.7
<u>Common Stocks</u>											
Aflac	AFL	309.76380	23.956	7,420.71	50.645	15,687.97	3.76	8,267.26	111.4	334.52	2.1
Community Bank	CBU	250.00000	21.231	5,307.65	66.540	16,635.00	3.98	11,327.35	213.4	380.00	2.3
Exxon	XOM	177.31660	66.450	11,782.61	79.480	14,093.13	3.38	2,310.52	19.6	617.07	4.4
Facebook	FB	75.00000	115.120	8,634.00	195.550	14,666.25	3.51	6,032.25	69.9	0.00	0.0
Fiserv Inc	FISV	150.00000	73.283	10,992.45	87.160	13,074.00	3.13	2,081.55	18.9	0.00	0.0
General Electric	GE	590.08155	22.166	13,080.00	10.350	6,107.34	1.46	-6,972.66	-53.3	23.58	0.4
Target	TGT	250.00000	57.533	14,383.33	77.166	19,291.50	4.62	4,908.17	34.1	640.00	3.3
Walgreen Boots	WBA	250.00000	23.000	5,750.00	53.933	13,483.25	3.23	7,733.25	134.5	440.00	3.3
				77,350.75		113,038.44	27.08	35,687.69	46.1	2,435.17	2.2
		<u>Totals:</u>		<u>304,126.47</u>		<u>417,482.66</u>		<u>113,356.19</u>	<u>37.3</u>	<u>7,538.07</u>	<u>1.8</u>

## Income / Dividend Received

05/01/19

IAM Demo Portfolio 3  
 Date Range - 01/01/2019 Thru 05/01/2019  
 By Monthly Totals

Date/Security	Taxable		Nontaxable		Gain Distributions		Other Income	Total
	Interest	Dividends	Interest	Dividends	Short-Term	Long-Term		
January 2019								
01/30/19 Loomis Sayles Bond		57.84						57.84
01/31/19 Vanguard ST Trsy		20.00						20.00
Total January 2019		77.84						77.84
February 2019								
02/08/19 Exxon		143.80						143.80
02/14/19 Walgreen Boots		110.00						110.00
02/14/19 Amgen Inc.		108.75						108.75
02/19/19 Aflac		82.89						82.89
02/19/19 Target		160.00						160.00
02/28/19 Loomis Sayles Bond		41.28						41.28
02/28/19 Vanguard ST Trsy		20.35						20.35
Total February 2019		667.07						667.07
March 2019								
03/08/19 General Electric		5.88						5.88
03/14/19 Community Bank		95.00						95.00
03/20/19 Ishares MidCap Idx		210.30						210.30
03/20/19 Ishares SmallCap Idx		208.00						208.00
03/20/19 Vanguard Wellington		212.85						212.85
03/26/19 Dodge & Cox Stock		1,693.37						1,693.37
03/26/19 Loomis Sayles Bond		43.92						43.92
03/29/19 Vanguard ST Trsy		21.80						21.80
Total March 2019		2,491.12						2,491.12
April 2019								
04/29/19 Loomis Sayles Bond		42.00						42.00
04/29/19 Vanguard ST Trsy		19.67						19.67
Total April 2019		61.67						61.67
<u>Totals</u>		<u>3,297.70</u>						<u>3,297.70</u>

**Sold Securities**  
**IAM Demo Portfolio 3**  
**Date Range - 01/01/2019 Thru 05/01/2019**

05/01/19

Security	Purchase Date	Sale Date	Years Held	Quantity	Unit Cost	Total Cost	Unit Price	Sale Proceeds	Realized Gain/Loss	% G/L	Annl. % GL
<u>Short Term Activity:</u>											
Amgen Inc.	01/28/19	04/24/19	0.236	75.00000	191.216	14,341.20	179.884	13,491.30	-849.90	-5.93	-22.8
<u>Total Short Term Activity:</u>						<u>14,341.20</u>		<u>13,491.30</u>	<u>-849.90</u>	<u>-5.93</u>	
<u>Long Term Activity:</u>											
Aflac	08/15/05	01/28/19	13.463	50.00000	21.118	1,055.92	47.051	2,352.55	1,296.63	122.80	6.1
Target	03/01/17	01/28/19	1.912	50.00000	57.533	2,876.67	71.901	3,595.05	718.38	24.97	12.4
Walgreen Boots	03/01/09	01/28/19	9.918	50.00000	23.000	1,150.00	71.441	3,572.05	2,422.05	210.61	12.1
<u>Total Long Term Activity:</u>						<u>5,082.59</u>		<u>9,519.65</u>	<u>4,437.06</u>	<u>87.30</u>	
<u>Total Net Activity</u>						<u>19,423.79</u>		<u>23,010.95</u>	<u>3,587.16</u>	<u>18.47</u>	

## Security Basis - Tax Lots

### IAM Demo Portfolio 3

05/01/19

Type/Security	Symbol	Acquisition Date	Quantity	Unit Cost	Total Cost	Market Price	Market Value	Unrealized Gain/Loss	% G/L	Annl. % G/L	Years Held
Money Market Funds											
Portfolio Cash	MMF1	02/25/96			38,174.32		38,174.32			0.0	23.19
Total Money Market Funds					38,174.32		38,174.32				
Exchange Traded Funds											
Ishares MidCap Idx	IJH	01/08/07	100.00000	81.000	8,100.00	196.440	19,644.00	11,544.00	142.52	7.5	12.32
Ishares MidCap Idx	IJH	06/20/11	40.00000	87.500	3,500.00	196.440	7,857.60	4,357.60	124.50	10.8	7.87
Ishares MidCap Idx	IJH	03/14/13	60.00000	114.000	6,840.00	196.440	11,786.40	4,946.40	72.32	9.3	6.13
Ishares MidCap Idx	IJH	02/25/14	100.00000	136.000	13,600.00	196.440	19,644.00	6,044.00	44.44	7.4	5.18
Subtotal: 4 positions			300.00000	106.800	32,040.00	196.440	58,932.00	26,892.00	83.93		8.11
Ishares SmallCap Idx	IJR	01/12/06	240.00000	29.285	7,028.40	80.160	19,238.40	12,210.00	173.72	7.9	13.31
Ishares SmallCap Idx	IJR	06/20/11	100.00000	35.000	3,500.00	80.160	8,016.00	4,516.00	129.03	11.1	7.87
Ishares SmallCap Idx	IJR	03/14/13	260.00000	43.610	11,338.60	80.160	20,841.60	9,503.00	83.81	10.4	6.13
Ishares SmallCap Idx	IJR	02/25/14	200.00000	54.390	10,878.00	80.160	16,032.00	5,154.00	47.38	7.8	5.18
Subtotal: 4 positions			800.00000	40.931	32,745.00	80.160	64,128.00	31,383.00	95.84		8.26
Vanguard FTSE	VWO	01/04/10	300.00000	38.360	11,508.00	43.470	13,041.00	1,533.00	13.32	1.3	9.33
Vanguard FTSE	VWO	02/25/14	500.00000	38.850	19,425.00	43.470	21,735.00	2,310.00	11.89	2.2	5.18
Subtotal: 2 positions			800.00000	38.666	30,933.00	43.470	34,776.00	3,843.00	12.42		6.74
Total Exchange Traded Funds					95,718.00		157,836.00	62,118.00	64.90		
Mutual Funds											
Dodge & Cox Stock	DODGX	04/15/08	150.00000	122.000	18,300.00	192.110	28,816.50	10,516.50	57.47	4.2	11.05
Dodge & Cox Stock	DODGX	12/05/11	25.00000	101.700	2,542.50	192.110	4,802.75	2,260.25	88.90	9.0	7.41
Dodge & Cox Stock	DODGX	09/25/12*	1.01510	118.215	120.00	192.110	195.01	75.01	62.51	7.6	6.60
Dodge & Cox Stock	DODGX	03/26/14*	1.17340	171.007	200.66	192.110	225.42	24.76	12.34	2.3	5.10
Dodge & Cox Stock	DODGX	09/25/14*	0.49480	179.689	88.91	192.110	95.06	6.15	6.92	1.5	4.60
Dodge & Cox Stock	DODGX	12/22/14*	2.90400	179.883	522.38	192.110	557.89	35.51	6.80	1.5	4.36

## Security Basis - Tax Lots

### IAM Demo Portfolio 3

05/01/19

Type/Security	Symbol	Acquisition Date	Quantity	Unit Cost	Total Cost	Market Price	Market Value	Unrealized Gain/Loss	% G/L	Annl. % G/L	Years Held
Mutual Funds											
Dodge & Cox Stock	DODGX	03/26/15*	2.27100	176.279	400.33	192.110	436.28	35.95	8.98	2.1	4.10
Dodge & Cox Stock	DODGX	06/25/15*	0.67650	164.878	111.54	192.110	129.96	18.42	16.51	4.0	3.85
Dodge & Cox Stock	DODGX	12/21/15*	7.43610	165.365	1,229.67	192.110	1,428.55	198.88	16.17	4.6	3.36
Dodge & Cox Stock	DODGX	03/23/16*	4.86900	155.946	759.30	192.110	935.38	176.08	23.19	6.9	3.11
Dodge & Cox Stock	DODGX	06/27/16*	0.77640	150.696	117.00	192.110	149.15	32.15	27.48	8.9	2.84
Dodge & Cox Stock	DODGX	12/20/16*	7.32590	187.442	1,373.18	192.110	1,407.38	34.20	2.49	1.0	2.36
Dodge & Cox Stock	DODGX	03/23/17*	3.73400	203.942	761.52	192.110	717.34	-44.18	-5.80	-2.8	2.11
Dodge & Cox Stock	DODGX	06/27/17*	0.65100	191.413	124.61	192.110	125.06	0.45	0.36	0.2	1.84
Dodge & Cox Stock	DODGX	09/26/17*	1.39300	198.593	276.64	192.110	267.61	-9.03	-3.26	-2.1	1.59
Dodge & Cox Stock	DODGX	12/19/17*	8.15100	211.839	1,726.70	192.110	1,565.89	-160.81	-9.31	-6.9	1.36
Dodge & Cox Stock	DODGX	03/26/18*	3.25200	198.306	644.89	192.110	624.74	-20.15	-3.12	-2.8	1.10
Dodge & Cox Stock	DODGX	06/26/18*	0.75390	202.374	152.57	192.110	144.83	-7.74	-5.07	-5.9	0.85
Dodge & Cox Stock	DODGX	09/25/18*	0.66900	215.575	144.22	192.110	128.52	-15.70	-10.89	-17.5	0.60
Dodge & Cox Stock	DODGX	12/18/18*	15.99500	173.083	2,768.47	192.110	3,072.80	304.33	10.99	32.6	0.37
Dodge & Cox Stock	DODGX	03/26/19*	9.23400	183.384	1,693.37	192.110	1,773.94	80.57	4.76	58.2	0.10
Subtotal: 21 positions			247.77510	137.457	34,058.46	192.110	47,600.06	13,541.60	39.76		7.97
Loomis Sayles Bond	LSBRX	04/14/10	700.00000	13.479	9,435.30	13.440	9,408.00	-27.30	-0.29	0.0	9.05
Loomis Sayles Bond	LSBRX	03/14/13	500.00000	15.260	7,630.00	13.440	6,720.00	-910.00	-11.93	-2.0	6.13
Subtotal: 2 positions			1,200.00000	14.221	17,065.30	13.440	16,128.00	-937.30	-5.49		7.83
Vanguard ST Trsy	VFISX	04/14/10	1,000.00000	9.893	9,893.20	10.510	10,510.00	616.80	6.23	0.7	9.05
Vanguard Wellington	VWELX	01/06/14	400.00000	37.730	15,092.00	41.040	16,416.00	1,324.00	8.77	1.6	5.32
Vanguard Wellington	VWELX	02/25/14	300.00000	38.110	11,433.00	41.040	12,312.00	879.00	7.69	1.4	5.18
Vanguard Wellington	VWELX	02/08/17	100.00000	39.600	3,960.00	41.040	4,104.00	144.00	3.64	1.6	2.22
Vanguard Wellington	VWELX	06/23/17*	5.32900	40.983	218.40	41.040	218.70	0.30	0.14	0.1	1.85
Vanguard Wellington	VWELX	09/28/17*	5.22100	42.090	219.75	41.040	214.27	-5.48	-2.49	-1.6	1.59
Vanguard Wellington	VWELX	12/27/17*	5.02900	42.038	211.41	41.040	206.39	-5.02	-2.37	-1.8	1.34
Vanguard Wellington	VWELX	03/15/18*	1.10300	40.979	45.20	41.040	45.27	0.07	0.15	0.1	1.13

## Security Basis - Tax Lots

### IAM Demo Portfolio 3

05/01/19

Type/Security	Symbol	Acquisition Date	Quantity	Unit Cost	Total Cost	Market Price	Market Value	Unrealized Gain/Loss	% G/L	Annl. % G/L	Years Held
Mutual Funds											
Vanguard Wellington	VWELX	06/15/18*	5.99500	41.523	248.93	41.040	246.03	-2.90	-1.16	-1.3	0.88
Vanguard Wellington	VWELX	09/21/18*	5.22300	43.060	224.90	41.040	214.35	-10.55	-4.69	-7.6	0.61
Vanguard Wellington	VWELX	03/20/19*	5.33200	39.919	212.85	41.040	218.83	5.98	2.81	26.5	0.12
Subtotal: 10 positions			833.23200	38.244	31,866.44	41.040	34,195.84	2,329.40	7.31		4.73
Total Mutual Funds							92,883.40	108,433.90	15,550.50	16.74	
Common Stocks											
Aflac	AFL	08/15/05	190.00000	21.118	4,012.48	50.645	9,622.55	5,610.07	139.82	6.6	13.72
Aflac	AFL	08/15/05	10.00000	21.118	211.18	50.645	506.45	295.27	139.82	6.6	13.72
Aflac	AFL	02/15/06*	0.82020	23.775	19.50	50.645	41.54	22.04	113.03	5.9	13.21
Aflac	AFL	05/17/06*	0.83320	23.464	19.55	50.645	42.20	22.65	115.86	6.1	12.96
Aflac	AFL	08/23/06*	0.90880	21.578	19.61	50.645	46.03	26.42	134.73	7.0	12.70
Aflac	AFL	11/15/06*	1.09260	22.149	24.20	50.645	55.33	31.13	128.64	6.9	12.47
Aflac	AFL	02/14/07*	1.16820	24.037	28.08	50.645	59.16	31.08	110.68	6.3	12.22
Aflac	AFL	08/15/07*	1.09540	28.528	31.25	50.645	55.48	24.23	77.54	5.0	11.72
Aflac	AFL	11/14/07*	1.03200	30.388	31.36	50.645	52.27	20.91	66.68	4.6	11.47
Aflac	AFL	02/15/08*	1.16600	31.595	36.84	50.645	59.05	22.21	60.29	4.3	11.21
Aflac	AFL	05/19/08*	1.11760	33.080	36.97	50.645	56.60	19.63	53.10	4.0	10.96
Aflac	AFL	08/18/08*	1.26320	29.378	37.11	50.645	63.97	26.86	72.38	5.2	10.71
Aflac	AFL	05/18/09	0.27800	17.122	4.76	50.645	14.08	9.32	195.80	11.5	9.96
Aflac	AFL	08/17/09*	3.08200	20.931	64.51	50.645	156.09	91.58	141.96	9.5	9.71
Aflac	AFL	11/16/09*	2.99400	21.690	64.94	50.645	151.63	86.69	133.49	9.4	9.46
Aflac	AFL	02/11/10*	2.77200	23.579	65.36	50.645	140.39	75.03	114.79	8.6	9.22
Aflac	AFL	05/17/10*	3.03000	21.700	65.75	50.645	153.45	87.70	133.38	9.9	8.96
Aflac	AFL	08/16/10*	3.14300	23.729	74.58	50.645	159.18	84.60	113.44	9.1	8.71
Aflac	AFL	11/15/10*	2.62600	27.190	71.40	50.645	132.99	61.59	86.26	7.6	8.46
Aflac	AFL	02/11/11*	2.43800	29.434	71.76	50.645	123.47	51.71	72.06	6.8	8.22
Aflac	AFL	05/16/11*	2.95400	24.418	72.13	50.645	149.61	77.48	107.42	9.6	7.96

## Security Basis - Tax Lots

### IAM Demo Portfolio 3

05/01/19

Type/Security	Symbol	Acquisition Date	Quantity	Unit Cost	Total Cost	Market Price	Market Value	Unrealized Gain/Loss	% G/L	Annl. % G/L	Years Held
Common Stocks											
Aflac	AFL	08/15/11*	4.19360	17.305	72.57	50.645	212.38	139.81	192.66	14.9	7.72
Aflac	AFL	11/14/11*	3.83600	20.991	80.52	50.645	194.27	113.75	141.27	12.5	7.47
Aflac	AFL	02/13/12*	3.36800	24.005	80.85	50.645	170.57	89.72	110.97	10.9	7.22
Aflac	AFL	06/19/12*	4.14600	19.387	80.38	50.645	209.97	129.59	161.22	15.0	6.87
Aflac	AFL	08/13/12*	3.54200	23.066	81.70	50.645	179.38	97.68	119.56	12.4	6.72
Aflac	AFL	11/09/12*	3.30600	26.573	87.85	50.645	167.43	79.58	90.59	10.5	6.48
Aflac	AFL	02/13/13*	3.57600	24.771	88.58	50.645	181.11	92.53	104.46	12.2	6.21
Aflac	AFL	08/19/13*	2.09300	30.081	62.96	50.645	106.00	43.04	68.36	9.6	5.70
Aflac	AFL	11/18/13*	2.01000	33.308	66.95	50.645	101.80	34.85	52.05	8.0	5.45
Aflac	AFL	02/14/14*	2.16100	31.152	67.32	50.645	109.44	42.12	62.57	9.8	5.21
Aflac	AFL	05/19/14*	2.21000	30.638	67.71	50.645	111.93	44.22	65.31	10.7	4.95
Aflac	AFL	08/18/14*	2.35600	28.943	68.19	50.645	119.32	51.13	74.98	12.6	4.70
Aflac	AFL	11/17/14*	2.36600	30.545	72.27	50.645	119.83	47.56	65.81	12.0	4.45
Aflac	AFL	02/12/15*	2.35360	30.902	72.73	50.645	119.20	46.47	63.89	12.4	4.22
Aflac	AFL	05/18/15*	2.36200	30.982	73.18	50.645	119.62	46.44	63.46	13.2	3.96
Aflac	AFL	08/17/15*	2.49800	29.424	73.50	50.645	126.51	53.01	72.12	15.8	3.71
Aflac	AFL	11/16/15*	2.37400	32.831	77.94	50.645	120.23	42.29	54.26	13.3	3.46
Aflac	AFL	02/11/16*	2.74400	28.655	78.63	50.645	138.97	60.34	76.74	19.3	3.22
Aflac	AFL	05/16/16*	2.30740	34.229	78.98	50.645	116.86	37.88	47.96	14.1	2.96
Aflac	AFL	08/22/16*	2.17140	36.442	79.13	50.645	109.97	30.84	38.97	13.0	2.69
Aflac	AFL	11/14/16*	2.30860	36.134	83.42	50.645	116.92	33.50	40.16	14.7	2.46
Aflac	AFL	02/13/17*	2.37460	35.492	84.28	50.645	120.26	35.98	42.69	17.4	2.21
Aflac	AFL	05/22/17*	2.29340	36.936	84.71	50.645	116.15	31.44	37.11	17.6	1.94
Aflac	AFL	08/21/17*	2.12800	40.089	85.31	50.645	107.77	22.46	26.33	14.8	1.69
Aflac	AFL	11/14/17*	2.13000	42.136	89.75	50.645	107.87	18.12	20.19	13.4	1.46
Aflac	AFL	05/22/18*	2.01500	45.290	91.26	50.645	102.05	10.79	11.82	12.6	0.94
Aflac	AFL	08/21/18*	1.95600	46.927	91.79	50.645	99.06	7.27	7.92	11.6	0.69
Aflac	AFL	11/20/18*	2.07800	44.293	92.04	50.645	105.24	13.20	14.34	35.0	0.44
Aflac	AFL	02/19/19*	1.69200	48.989	82.89	50.645	85.69	2.80	3.38	18.3	0.19
Aflac	AFL	03/08/19	1.00000	60.000	60.00	50.645	50.65	-9.35	-15.58	-67.5	0.15

## Security Basis - Tax Lots

### IAM Demo Portfolio 3

05/01/19

Type/Security	Symbol	Acquisition Date	Quantity	Unit Cost	Total Cost	Market Price	Market Value	Unrealized Gain/Loss	% G/L	Annl. % G/L	Years Held
Common Stocks											
Subtotal: 51 positions			309.76380	23.956	7,420.71	50.645	15,687.97	8,267.26	111.41		11.00
Community Bank	CBU	02/14/08	250.00000	21.231	5,307.65	66.540	16,635.00	11,327.35	213.42	10.7	11.22
Exxon	XOM	01/09/04	11.92465	40.250	479.97	79.480	947.77	467.80	97.46	4.5	15.32
Exxon	XOM	02/09/04*	1.88389	40.730	76.73	79.480	149.73	73.00	95.14	4.5	15.23
Exxon	XOM	05/11/04*	1.98300	42.052	83.39	79.480	157.61	74.22	89.00	4.3	14.98
Exxon	XOM	08/11/04*	1.86800	44.920	83.91	79.480	148.47	64.56	76.94	3.9	14.73
Exxon	XOM	11/09/04*	1.67420	50.424	84.42	79.480	133.07	48.65	57.63	3.2	14.48
Exxon	XOM	02/08/05*	1.51256	56.110	84.87	79.480	120.22	35.35	41.65	2.5	14.23
Exxon	XOM	05/11/05*	1.16500	53.734	62.60	79.480	92.59	29.99	47.91	2.8	13.98
Exxon	XOM	08/10/05*	1.03000	61.097	62.93	79.480	81.86	18.93	30.08	1.9	13.73
Exxon	XOM	11/08/05*	1.04500	60.507	63.23	79.480	83.06	19.83	31.36	2.0	13.48
Exxon	XOM	02/08/06*	1.45900	60.548	88.34	79.480	115.96	27.62	31.27	2.1	13.23
Exxon	XOM	05/10/06*	1.45800	60.912	88.81	79.480	115.88	27.07	30.48	2.1	12.98
Exxon	XOM	08/10/06*	1.33000	67.128	89.28	79.480	105.71	16.43	18.40	1.3	12.73
Exxon	XOM	11/09/06*	1.22700	73.105	89.70	79.480	97.52	7.82	8.72	0.7	12.48
Exxon	XOM	02/07/07*	0.65200	73.405	47.86	79.480	51.82	3.96	8.27	0.7	12.24
Exxon	XOM	05/10/07*	0.64650	81.315	52.57	79.480	51.38	-1.19	-2.26	-0.2	11.98
Exxon	XOM	08/09/07*	0.56700	93.122	52.80	79.480	45.07	-7.73	-14.64	-1.3	11.73
Exxon	XOM	11/07/07*	0.61000	86.885	53.00	79.480	48.48	-4.52	-8.53	-0.8	11.49
Exxon	XOM	02/07/08*	0.62330	85.368	53.21	79.480	49.54	-3.67	-6.90	-0.6	11.24
Exxon	XOM	05/09/08*	0.65890	92.670	61.06	79.480	52.37	-8.69	-14.23	-1.4	10.98
Exxon	XOM	08/11/08*	0.78900	77.731	61.33	79.480	62.71	1.38	2.25	0.2	10.73
Exxon	XOM	11/07/08*	0.83600	73.684	61.60	79.480	66.45	4.85	7.87	0.7	10.48
Exxon	XOM	02/06/09*	0.45500	74.681	33.98	79.480	36.16	2.18	6.42	0.6	10.24
Exxon	XOM	05/11/09*	0.52200	68.716	35.87	79.480	41.49	5.62	15.67	1.5	9.98
Exxon	XOM	08/11/09*	0.51600	69.942	36.09	79.480	41.01	4.92	13.63	1.3	9.73
Exxon	XOM	11/09/09*	0.20380	74.828	15.25	79.480	16.20	0.95	6.23	0.6	9.48
Exxon	XOM	02/08/10*	0.56500	64.407	36.39	79.480	44.91	8.52	23.41	2.3	9.23



## Security Basis - Tax Lots

### IAM Demo Portfolio 3

05/01/19

Type/Security	Symbol	Acquisition Date	Quantity	Unit Cost	Total Cost	Market Price	Market Value	Unrealized Gain/Loss	% G/L	Annl. % G/L	Years Held
Common Stocks											
Exxon	XOM	03/12/10	95.00000	64.000	6,080.00	79.480	7,550.60	1,470.60	24.19	2.4	9.14
Exxon	XOM	05/11/10*	1.53300	60.848	93.28	79.480	121.84	28.56	30.62	3.0	8.98
Exxon	XOM	08/11/10*	1.59400	58.996	94.04	79.480	126.69	32.65	34.72	3.5	8.73
Exxon	XOM	11/09/10*	1.33250	70.994	94.60	79.480	105.91	11.31	11.96	1.3	8.48
Exxon	XOM	02/08/11*	1.12160	84.995	95.33	79.480	89.14	-6.19	-6.49	-0.8	8.23
Exxon	XOM	05/11/11*	1.26940	80.668	102.40	79.480	100.89	-1.51	-1.47	-0.2	7.98
Exxon	XOM	08/10/11*	1.47500	69.803	102.96	79.480	117.23	14.27	13.86	1.7	7.73
Exxon	XOM	11/08/11*	1.14950	77.903	89.55	79.480	91.36	1.81	2.02	0.3	7.48
Exxon	XOM	02/07/12*	1.05220	85.621	90.09	79.480	83.63	-6.46	-7.17	-1.0	7.23
Exxon	XOM	08/09/12*	1.24380	88.487	110.06	79.480	98.86	-11.20	-10.18	-1.6	6.73
Exxon	XOM	02/07/13*	1.23600	89.353	110.44	79.480	98.24	-12.20	-11.05	-1.9	6.23
Exxon	XOM	05/09/13*	1.01920	89.757	91.48	79.480	81.01	-10.47	-11.45	-2.0	5.98
Exxon	XOM	08/09/13*	1.01540	90.723	92.12	79.480	80.70	-11.42	-12.40	-2.3	5.73
Exxon	XOM	11/07/13*	1.00300	92.722	93.00	79.480	79.72	-13.28	-14.28	-2.8	5.48
Exxon	XOM	02/06/14*	0.99290	94.078	93.41	79.480	78.92	-14.49	-15.51	-3.2	5.23
Exxon	XOM	05/09/14*	1.01350	101.598	102.97	79.480	80.55	-22.42	-21.77	-4.8	4.98
Exxon	XOM	12/11/14*	1.12300	92.520	103.90	79.480	89.26	-14.64	-14.09	-3.4	4.39
Exxon	XOM	02/06/15*	1.14150	91.502	104.45	79.480	90.73	-13.72	-13.14	-3.3	4.23
Exxon	XOM	05/11/15*	1.29700	85.844	111.34	79.480	103.09	-8.25	-7.41	-1.9	3.98
Exxon	XOM	08/11/15*	1.57100	71.502	112.33	79.480	124.86	12.53	11.15	2.9	3.72
Exxon	XOM	11/09/15*	1.45200	78.120	113.43	79.480	115.40	1.97	1.74	0.5	3.48
Exxon	XOM	02/09/16*	1.41290	81.039	114.50	79.480	112.30	-2.20	-1.92	-0.6	3.22
Exxon	XOM	05/11/16*	1.33830	88.672	118.67	79.480	106.37	-12.30	-10.36	-3.6	2.97
Exxon	XOM	08/10/16*	1.34900	88.725	119.69	79.480	107.22	-12.47	-10.42	-4.0	2.72
Exxon	XOM	11/08/16*	1.40700	85.288	120.00	79.480	111.83	-8.17	-6.81	-2.8	2.48
Exxon	XOM	02/08/17*	1.49110	81.483	121.50	79.480	118.51	-2.99	-2.46	-1.1	2.22
Exxon	XOM	05/10/17*	1.53300	82.290	126.15	79.480	121.84	-4.31	-3.42	-1.7	1.98
Exxon	XOM	08/10/17*	1.60800	79.011	127.05	79.480	127.80	0.75	0.59	0.3	1.72
Exxon	XOM	11/10/17*	1.55000	82.948	128.57	79.480	123.19	-5.38	-4.18	-2.9	1.47
Exxon	XOM	02/09/18*	1.71200	75.800	129.77	79.480	136.07	6.30	4.85	3.9	1.22

## Security Basis - Tax Lots

### IAM Demo Portfolio 3

05/01/19

Type/Security	Symbol	Acquisition Date	Quantity	Unit Cost	Total Cost	Market Price	Market Value	Unrealized Gain/Loss	% G/L	Annl. % G/L	Years Held
Common Stocks											
Exxon	XOM	05/15/18*	1.60200	81.005	129.77	79.480	127.33	-2.44	-1.88	-1.9	0.96
Exxon	XOM	08/10/18*	1.77500	79.386	140.91	79.480	141.08	0.17	0.12	0.2	0.72
Exxon	XOM	11/09/18*	1.75400	80.878	141.86	79.480	139.41	-2.45	-1.73	-3.6	0.47
Exxon	XOM	02/08/19*	1.94400	73.971	143.80	79.480	154.51	10.71	7.45	37.1	0.22
Subtotal: 60 positions			177.31660	66.450	11,782.61	79.480	14,093.13	2,310.52	19.61		8.85
Facebook	FB	12/01/16	75.00000	115.120	8,634.00	195.550	14,666.25	6,032.25	69.87	24.5	2.41
Fiserv Inc	FISV	01/07/19	150.00000	73.283	10,992.45	87.160	13,074.00	2,081.55	18.94	73.4	0.31
General Electric	GE	02/19/09	0.29430	9.378	2.76	10.350	3.05	0.29	10.51	1.0	10.20
General Electric	GE	06/18/09*	2.17280	11.750	25.53	10.350	22.49	-3.04	-11.91	-1.3	9.87
General Electric	GE	09/17/09*	1.57300	16.370	25.75	10.350	16.28	-9.47	-36.78	-4.7	9.62
General Electric	GE	12/23/09*	1.71200	15.129	25.90	10.350	17.72	-8.18	-31.58	-4.0	9.36
General Electric	GE	02/25/10*	1.15600	16.073	18.58	10.350	11.96	-6.62	-35.63	-4.7	9.18
General Electric	GE	09/16/10*	1.34680	16.662	22.44	10.350	13.94	-8.50	-37.88	-5.4	8.63
General Electric	GE	12/22/10*	1.46100	18.042	26.36	10.350	15.12	-11.24	-42.64	-6.4	8.36
General Electric	GE	02/24/11*	1.26950	20.922	26.56	10.350	13.14	-13.42	-50.53	-8.2	8.19
General Electric	GE	05/24/11	300.00000	20.223	6,066.99	10.350	3,105.00	-2,961.99	-48.82	-8.1	7.94
General Electric	GE	06/15/11*	4.09800	17.972	73.65	10.350	42.41	-31.24	-42.42	-6.8	7.88
General Electric	GE	09/15/11*	4.58970	16.180	74.26	10.350	47.50	-26.76	-36.04	-5.7	7.63
General Electric	GE	12/22/11*	4.65995	18.230	84.95	10.350	48.23	-36.72	-43.23	-7.4	7.36
General Electric	GE	02/17/12*	4.45300	19.241	85.68	10.350	46.09	-39.59	-46.21	-8.2	7.21
General Electric	GE	06/21/12*	2.92710	20.840	61.00	10.350	30.30	-30.70	-50.33	-9.7	6.86
General Electric	GE	09/20/12*	2.73510	22.500	61.54	10.350	28.31	-33.23	-54.00	-11.1	6.61
General Electric	GE	12/20/12*	3.30300	20.990	69.33	10.350	34.19	-35.14	-50.69	-10.5	6.36
General Electric	GE	02/19/13*	2.79500	22.909	64.03	10.350	28.93	-35.10	-54.82	-12.0	6.20
General Electric	GE	09/12/13*	2.68300	24.268	65.11	10.350	27.77	-37.34	-57.35	-14.0	5.64
General Electric	GE	12/13/13*	2.71300	27.833	75.51	10.350	28.08	-47.43	-62.81	-16.8	5.38
General Electric	GE	02/20/14*	5.14520	25.482	131.11	10.350	53.25	-77.86	-59.39	-15.9	5.19
General Electric	GE	02/25/14	150.00000	25.300	3,795.00	10.350	1,552.50	-2,242.50	-59.09	-15.8	5.18

## Security Basis - Tax Lots

### IAM Demo Portfolio 3

05/01/19

Type/Security	Symbol	Acquisition Date	Quantity	Unit Cost	Total Cost	Market Price	Market Value	Unrealized Gain/Loss	% G/L	Annl. % G/L	Years Held
Common Stocks											
General Electric	GE	06/19/14*	5.00260	26.430	132.22	10.350	51.78	-80.44	-60.84	-17.5	4.87
General Electric	GE	09/18/14*	5.21400	25.573	133.34	10.350	53.96	-79.38	-59.53	-17.8	4.62
General Electric	GE	12/19/14*	5.76900	24.372	140.60	10.350	59.71	-80.89	-57.53	-17.8	4.37
General Electric	GE	02/19/15*	5.10200	25.563	130.42	10.350	52.81	-77.61	-59.51	-19.4	4.20
General Electric	GE	06/18/15*	4.90100	26.852	131.60	10.350	50.73	-80.87	-61.45	-21.8	3.87
General Electric	GE	09/17/15*	5.32600	24.921	132.73	10.350	55.12	-77.61	-58.47	-21.5	3.62
General Electric	GE	03/25/16*	4.57900	29.233	133.86	10.350	47.39	-86.47	-64.60	-28.4	3.10
General Electric	GE	06/16/16*	4.52100	29.679	134.18	10.350	46.79	-87.39	-65.13	-30.7	2.87
General Electric	GE	09/15/16*	4.57920	29.710	136.05	10.350	47.39	-88.66	-65.17	-33.1	2.62
General Electric	GE	12/22/16*	4.49500	31.822	143.04	10.350	46.52	-96.52	-67.48	-37.9	2.36
General Electric	GE	03/20/17*	4.80100	30.025	144.15	10.350	49.69	-94.46	-65.53	-39.5	2.12
General Electric	GE	06/13/17*	3.34100	57.986	193.73	10.350	34.58	-159.15	-82.15	-59.9	1.88
General Electric	GE	09/15/17*	6.10500	23.930	146.09	10.350	63.19	-82.90	-56.75	-40.2	1.62
General Electric	GE	12/14/17*	8.35300	17.490	146.09	10.350	86.45	-59.64	-40.82	-31.6	1.38
General Electric	GE	03/14/18*	4.74500	14.495	68.78	10.350	49.11	-19.67	-28.60	-25.7	1.13
General Electric	GE	06/15/18*	5.21000	13.311	69.35	10.350	53.92	-15.43	-22.25	-24.9	0.88
General Electric	GE	09/13/18*	5.51800	12.680	69.97	10.350	57.11	-12.86	-18.38	-27.5	0.63
General Electric	GE	12/18/18*	0.81700	7.197	5.88	10.350	8.46	2.58	43.88	167.4	0.37
General Electric	GE	03/08/19*	0.61530	9.556	5.88	10.350	6.37	0.49	8.33	70.1	0.15
Subtotal: 40 positions			590.08155	22.166	13,080.00	10.350	6,107.34	-6,972.66	-53.31		6.37
Target	TGT	03/01/17	250.00000	57.533	14,383.33	77.166	19,291.50	4,908.17	34.12	14.5	2.17
Walgreen Boots	WBA	03/01/09	250.00000	23.000	5,750.00	53.933	13,483.25	7,733.25	134.49	8.7	10.17
Total Common Stocks						77,350.75		113,038.44	35,687.69	46.14	
<u>Totals:</u>						<u>304,126.47</u>		<u>417,482.66</u>	<u>113,356.19</u>	<u>37.27</u>	

## Portfolio Holdings

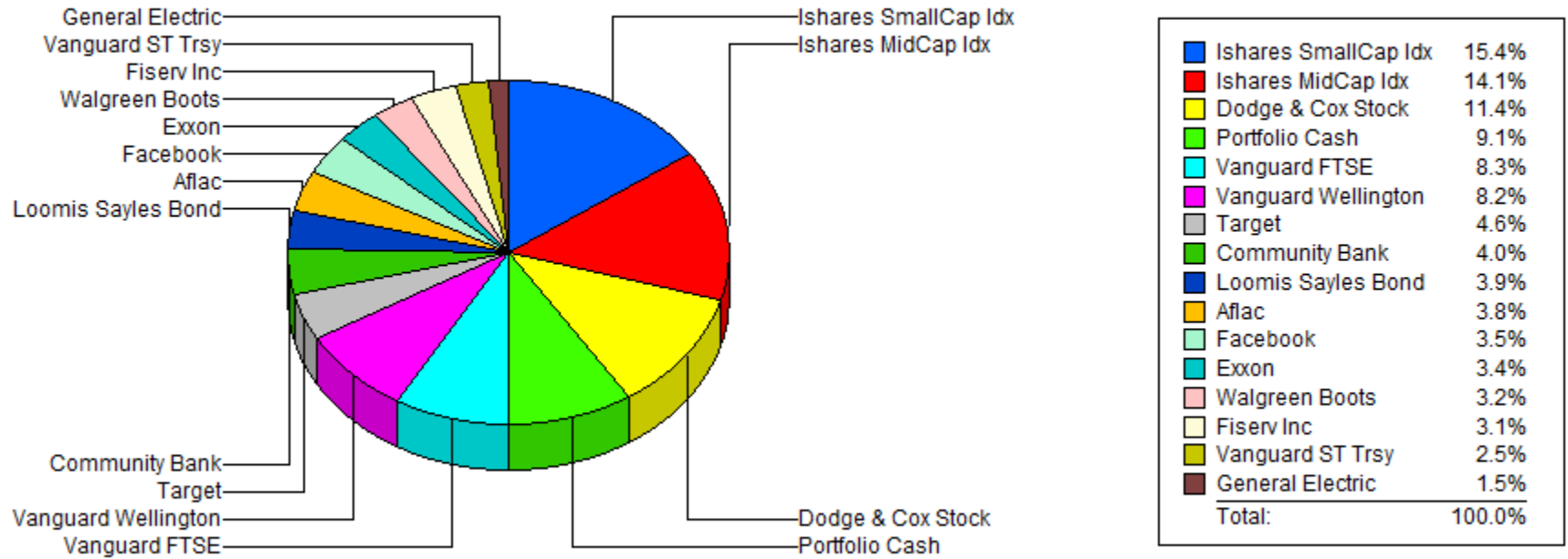
### IAM Demo Portfolio 3

05/01/19

Type/Security	Quantity	Unit Cost	Total Cost	Market Price	Market Value	% of Port.	Unrealized Gain/Loss	% G/L	Estimated Income	Est. Yield	P/E
Ishares SmallCap Idx	800.00000	40.931	32,745.00	80.160	64,128.00	15.36	31,383.00	95.8	864.00	1.3	
Ishares MidCap Idx	300.00000	106.800	32,040.00	196.440	58,932.00	14.12	26,892.00	83.9	855.00	1.5	
Dodge & Cox Stock	247.77510	137.457	34,058.46	192.110	47,600.06	11.40	13,541.60	39.8	94.18	0.2	
Portfolio Cash	38,174.32000		38,174.32		38,174.32	9.14	0.00	0.0	763.49	2.0	
Vanguard FTSE	800.00000	38.666	30,933.00	43.470	34,776.00	8.33	3,843.00	12.4	736.00	2.1	
Vanguard Wellington	833.23200	38.244	31,866.44	41.040	34,195.84	8.19	2,329.40	7.3	858.23	2.5	
Target	250.00000	57.533	14,383.33	77.166	19,291.50	4.62	4,908.17	34.1	640.00	3.3	14.0
Community Bank	250.00000	21.231	5,307.65	66.540	16,635.00	3.98	11,327.35	213.4	380.00	2.3	20.5
Loomis Sayles Bond	1,200.00000	14.221	17,065.30	13.440	16,128.00	3.86	-937.30	-5.5	672.00	4.2	
Aflac	309.76380	23.956	7,420.71	50.645	15,687.97	3.76	8,267.26	111.4	334.52	2.1	13.5
Facebook	75.00000	115.120	8,634.00	195.550	14,666.25	3.51	6,032.25	69.9	0.00	0.0	25.9
Exxon	177.31660	66.450	11,782.61	79.480	14,093.13	3.38	2,310.52	19.6	617.07	4.4	16.3
Walgreen Boots	250.00000	23.000	5,750.00	53.933	13,483.25	3.23	7,733.25	134.5	440.00	3.3	9.9
Fiserv Inc	150.00000	73.283	10,992.45	87.160	13,074.00	3.13	2,081.55	18.9	0.00	0.0	30.5
Vanguard ST Trsy	1,000.00000	9.893	9,893.20	10.510	10,510.00	2.52	616.80	6.2	260.00	2.5	
General Electric	590.08155	22.166	13,080.00	10.350	6,107.34	1.46	-6,972.66	-53.3	23.58	0.4	-4.0
<b>Totals:</b>			<b>304,126.47</b>		<b>417,482.66</b>		<b>113,356.19</b>	<b>37.3</b>	<b>7,538.07</b>	<b>1.8</b>	<b>17.2</b>

### Portfolio Holdings IAM Demo Portfolio 3

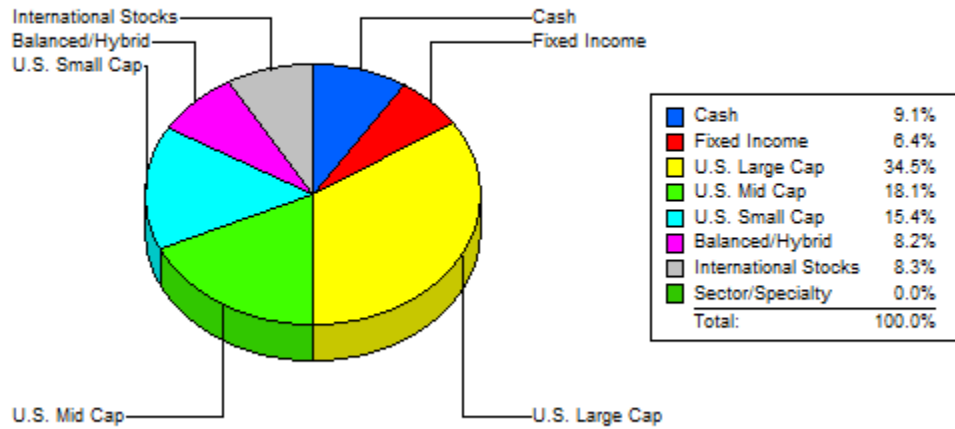
## Percent of Portfolio



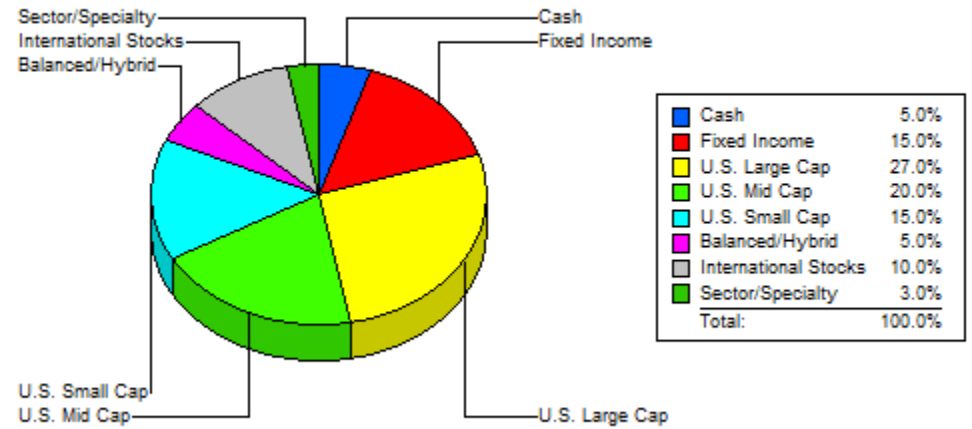
## Allocation Rebalancing Level 1 by Asset Class IAM Demo Portfolio 3

Asset Class	Current Allocation %	Target Allocation %	Rebalancing Allocation %	Current Market Value	Target Market Value	Rebalancing Amount
Cash	9.14	5.00	-4.14	38,174.32	20,874.13	-17,300.19
Fixed Income	6.38	15.00	8.62	26,638.00	62,622.40	35,984.40
U.S. Large Cap	34.49	27.00	-7.49	144,003.50	112,720.32	-31,283.18
U.S. Mid Cap	18.10	20.00	1.90	75,567.00	83,496.53	7,929.53
U.S. Small Cap	15.36	15.00	-0.36	64,128.00	62,622.40	-1,505.60
Balanced/Hybrid	8.19	5.00	-3.19	34,195.84	20,874.13	-13,321.71
International Stocks	8.33	10.00	1.67	34,776.00	41,748.27	6,972.27
Sector/Specialty	0.00	3.00	3.00	0.00	12,524.48	12,524.48
Grand Total				417,482.66		

Current Allocation



Target Allocation



## Allocation Rebalancing Level 1 by Asset Class

### IAM Demo Portfolio 3

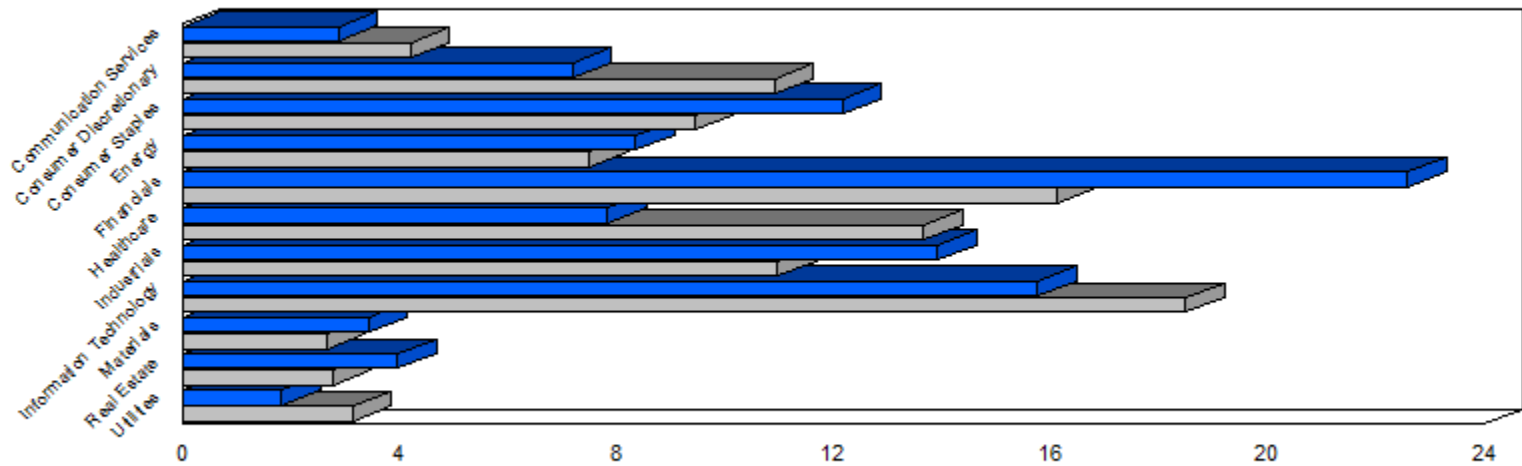
05/01/19

Asset Class	Security Name		Market Value	Percent Of Class	Current Allocation %	Target Allocation %	Rebalancing Allocation %
Cash	Portfolio Cash	1.000	38,174.32	100.00			
	Totals for Cash		38,174.32		9.14	5.00	-4.14
Fixed Income	Loomis Sayles Bond	13.440	16,128.00	60.55			
	Vanguard ST Trsy	10.510	10,510.00	39.45			
	Totals for Fixed Income		26,638.00		6.38	15.00	8.62
U.S. Large Cap	Aflac	50.645	15,687.97	10.89			
	Dodge & Cox Stock	192.110	47,600.06	33.05			
	Exxon	79.480	14,093.13	9.79			
	Facebook	195.550	14,666.25	10.18			
	Fiserv Inc	87.160	13,074.00	9.08			
	General Electric	10.350	6,107.34	4.24			
	Target	77.166	19,291.50	13.40			
	Walgreen Boots	53.933	13,483.25	9.36			
	Totals for U.S. Large Cap		144,003.50		34.49	27.00	-7.49
U.S. Mid Cap	Community Bank	66.540	16,635.00	22.01			
	Ishares MidCap Idx	196.440	58,932.00	77.99			
	Totals for U.S. Mid Cap		75,567.00		18.10	20.00	1.90
U.S. Small Cap	Ishares SmallCap Idx	80.160	64,128.00	100.00			
	Totals for U.S. Small Cap		64,128.00		15.36	15.00	-0.36
Balanced/Hybrid	Vanguard Wellington	41.040	34,195.84	100.00			
	Totals for Balanced/Hybrid		34,195.84		8.19	5.00	-3.19
International Stocks	Vanguard FTSE	43.470	34,776.00	100.00			
	Totals for International Stocks		34,776.00		8.33	10.00	1.67
Sector/Specialty	No Securities Found	0.000	0.00	0.00			
	Totals for Sector/Specialty		0.00		0.00	3.00	3.00
	Grand Total		417,482.66				

## Allocation Rebalancing Level 2 by Stock Sector IAM Demo Portfolio 3

Sector	Current Allocation %	Target Allocation %	Rebalancing Allocation %	Current Market Value	Target Market Value	Rebalancing Amount
Communication Services	2.89	4.21	1.32	9,806.34	14,279.99	4,473.65
Consumer Discretionary	7.20	10.93	3.73	24,405.86	37,073.71	12,667.85
Consumer Staples	12.17	9.45	-2.72	41,266.46	32,053.67	-9,212.79
Energy	8.36	7.51	-0.85	28,347.39	25,473.34	-2,874.05
Financials	22.60	16.15	-6.45	76,673.12	54,779.55	-21,893.57
Healthcare	7.85	13.68	5.83	26,621.68	46,401.50	19,779.82
Industrials	13.93	10.98	-2.95	47,264.94	37,243.31	-10,021.63
Information Technology	15.77	18.51	2.74	53,477.16	62,784.48	9,307.32
Materials	3.43	2.67	-0.76	11,630.58	9,056.43	-2,574.15
Real Estate	3.98	2.77	-1.21	13,487.06	9,395.63	-4,091.43
Utilities	1.83	3.14	1.31	6,211.65	10,650.64	4,438.99
<b>Total</b>				<b>339,192.24</b>		

### Allocation Comparison



Blue = Current Gray = Target



## Portfolio Summary

### IAM Demo Portfolio 3

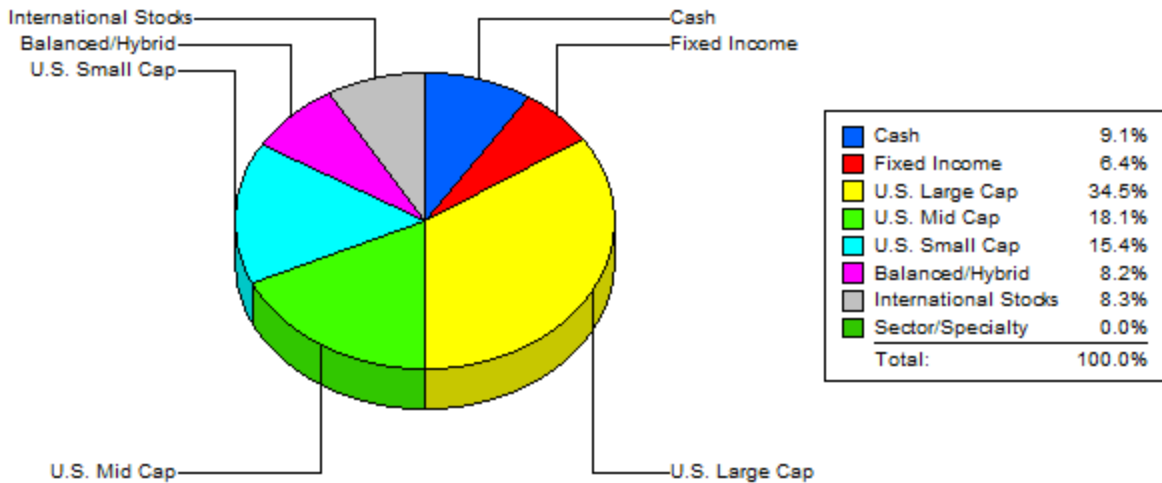
IRR Period - 01/01/2017 Thru 05/01/2019

05/01/19

Portfolio Beginning Market Value	362,022.69
Additions to Portfolio	142,272.41
Withdrawals from Portfolio	-116,318.45
Realized Appreciation for Period	3,994.67
Unrealized Appreciation for Period	25,511.36
Exercised / Assigned Options	0.00
Portfolio Ending Market Value	417,482.68

<u>Income Received</u>	
Dividend Income Received	25,953.96
Interest Income Received	0.00
Other Income Received	0.00
	25,953.96
<u>Capital Gain Distributions</u>	
Short-Term Received	0.00
Long-Term Received	0.00
	0.00
<u>Appreciation for Period</u>	
Short-Term Appreciation	-302.90
Long-Term Appreciation	4,297.57
	3,994.67
Return Of Capital Received	0.00
Expenses/Service Charges	0.00
Transfers Delivered	0.00
Transfers Received	0.00

### Current Allocation



Market Performance	IRR for Period	Annualized IRR
Dow Jones Ind. Ave	34.89	13.70
S&P 500	31.73	12.55
NASDAQ	50.97	19.32
Account Performance	15.32	6.31

**Performance Report**  
**IAM Demo Portfolio 3**  
**IRR Period - 01/01/2017 Thru 05/01/2019**

05/01/19

Type/Security	Beginning Market Value	Additions/ Withdrawals	Unrealized Appreciation for the period	Realized Appreciation for the period	Ending Market Value	Income Received	IRR For Period	Annualized IRR
Money Market Funds								
PC2-500 Bank Ins Fd	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
Portfolio Cash	5,544.97	32,629.35	0.00	0.00	38,174.32	0.00	0.00	
Subtotal Money Market Funds	5,544.97	32,629.35	0.00	0.00	38,174.32	0.00		
Exchange Traded Funds								
Ishares MidCap Idx	49,602.00	0.00	9,330.00	0.00	58,932.00	1,787.74	22.77	9.20
Ishares SmallCap Idx	55,008.00	0.00	9,120.00	0.00	64,128.00	1,661.18	19.84	8.07
Technology Select Sector Spdr	14,508.00	-15,923.00	0.00	1,415.00	0.00	0.00	9.75*	76.15
Vanguard FTSE	32,202.00	-3,596.00	6,152.00	18.00	34,776.00	1,986.88	29.48	11.72
Subtotal Exchange Traded Funds	151,320.00	-19,519.00	24,602.00	1,433.00	157,836.00	5,435.80		
Mutual Funds								
Dodge & Cox Stock	37,586.55	8,292.99	1,720.53	0.00	47,600.07	8,292.99	26.64	10.66
Loomis Sayles Bond	16,200.00	0.00	-72.00	0.00	16,128.00	1,707.10	10.63	4.43
Vanguard ST Trsy	15,960.00	-7,810.00	-130.00	2,490.00	10,510.00	525.18	36.44	14.26
Vanguard Wellington	27,342.00	5,341.44	1,512.40	0.00	34,195.84	3,786.81	17.30	7.08
Subtotal Mutual Funds	97,088.55	5,824.43	3,030.93	2,490.00	108,433.91	14,312.08		
Common Stocks								
Aflac	13,644.97	-3,780.57	4,761.00	1,062.59	15,687.99	702.03	53.03	20.02
Amgen Inc.	0.00	849.90	0.00	-849.90	0.00	108.75	-5.20*	-20.07
Community Bank	20,081.75	-4,488.75	1,187.50	-145.50	16,635.00	809.00	11.95	4.96
Exxon	14,653.49	1,189.38	-1,749.75	0.00	14,093.12	1,189.38	-3.82	-1.66
Facebook	8,628.75	-531.00	6,037.50	531.00	14,666.25	0.00	75.90	27.41
Fiserv Inc	0.00	10,992.45	2,081.55	0.00	13,074.00	0.00	18.94*	73.40
General Electric	18,978.21	-35.13	-12,140.79	-694.95	6,107.34	849.92	-65.27	-36.46
Intel Corporation	7,254.00	-7,270.00	0.00	16.00	0.00	0.00	0.22*	30.73
Target	0.00	13,664.95	4,908.17	718.38	19,291.50	1,468.00	43.76*	18.21
Walgreen Boots	24,828.00	-3,572.05	-7,206.75	-565.95	13,483.25	1,079.00	-28.13	-13.21
Subtotal Common Stocks	108,069.17	7,019.18	-2,121.57	71.67	113,038.45	6,206.08		
<b>Total for Portfolio(s)</b>	<b>362,022.69</b>	<b>25,953.96</b>	<b>25,511.36</b>	<b>3,994.67</b>	<b>417,482.68</b>	<b>25,953.96</b>	<b>15.32</b>	<b>6.31</b>

**Performance Report**  
**IAM Demo Portfolio 3**  
**IRR Period - 01/01/2017 Thru 05/01/2019**

05/01/19

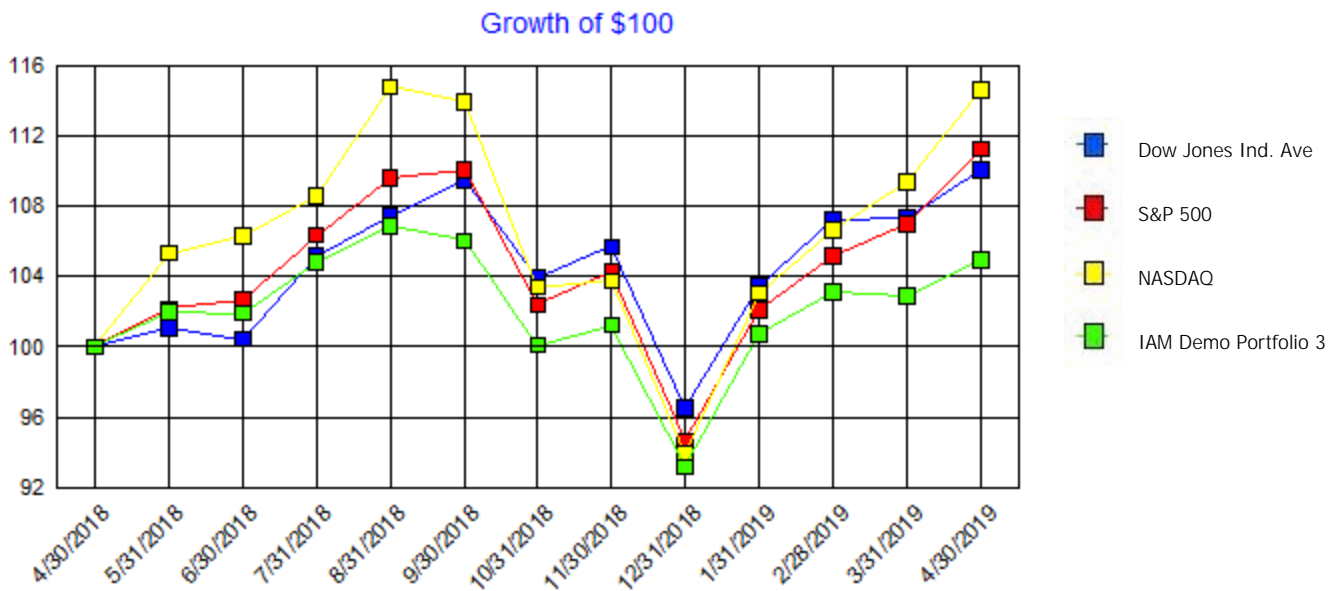
<u>Type/Security</u>	<u>Beginning Market Value</u>	<u>Additions/ Withdrawals</u>	<u>Unrealized Appreciation for the period</u>	<u>Realized Appreciation for the period</u>	<u>Ending Market Value</u>	<u>Income Received</u>	<u>IRR For Period</u>	<u>Annualized IRR</u>
Performance Comparison								
Dow Jones Ind. Ave	19,762.60		6,895.72		26,658.32		34.89	13.70
S&P 500	2,238.83		710.49		2,949.32		31.73	12.55
NASDAQ	5,383.12		2,743.93		8,127.05		50.97	19.32
Portfolio(s) Performance	362,022.69	25,953.96	25,511.36	3,994.67	417,482.68	25,953.96	15.32	6.31

## Performance Comparison

### IAM Demo Portfolio 3

Monthly: 05/01/2018 to 04/30/2019

5/1/2019



Period Ending	Portfolio Return %	Portfolio Growth of \$100	Dow Jones Ind. Ave	S&P 500	NASDAQ	N/A	N/A	N/A
04/30/2018	0.00	100.00	100.00	100.00	100.00			
05/31/2018	2.02	102.02	101.05	102.16	105.32			
06/30/2018	(0.09)	101.93	100.45	102.65	106.29			
07/31/2018	2.87	104.86	105.18	106.35	108.58			
08/31/2018	1.89	106.84	107.45	109.57	114.78			
09/30/2018	(0.77)	106.02	109.49	110.04	113.88			
10/31/2018	(5.58)	100.10	103.94	102.40	103.40			
11/30/2018	1.14	101.24	105.69	104.23	103.75			
12/31/2018	(7.94)	93.20	96.54	94.66	93.91			
01/31/2019	8.05	100.70	103.46	102.11	103.06			
02/28/2019	2.43	103.15	107.26	105.14	106.61			
03/31/2019	(0.26)	102.88	107.31	107.02	109.39			
04/30/2019	2.02	104.96	110.06	111.23	114.58			

	Return for Period %	Annual Rate of Return %
IAM Demo Portfolio 3	4.96	4.96
Dow Jones Ind. Ave	10.06	10.06
S&P 500	11.25	11.25
NASDAQ	14.56	14.56