

Appraisal Report

IAM Demo Portfolio 2

04/02/20

Type/Security	Quantity	Unit Cost	Total Cost	Market Price	Market Value	% of Port.	Unrealized Gain/Loss	% G/L	Estimated Income	Est. Yield	P/E	Beta
<u>Money Market Funds</u>												
Portfolio Cash	38,071.01000		38,071.01		38,071.01	11.61	0.00	0.0	761.42	2.0		
			38,071.01		38,071.01	11.61	0.00	0.0	761.42	2.0		
<u>Exchange Traded Funds</u>												
Ishares MidCap Id	250.00000	100.960	25,240.00	136.875	34,218.75	10.43	8,978.75	35.6	762.50	2.2		1.12
Ishares SmallCap I	750.00000	40.034	30,025.50	53.300	39,975.00	12.19	9,949.50	33.1	915.00	2.3		1.18
Vanguard FTSE E	450.00000	33.310	14,989.50	32.680	14,706.00	4.48	-283.50	-1.9	540.00	3.7		0.95
			70,255.00		88,899.75	27.10	18,644.75	26.5	2,217.50	2.5		1.12
<u>Mutual Funds</u>												
Dodge & Cox Sto	269.87000	140.858	38,013.24	134.550	36,311.00	11.07	-1,702.24	-4.5	788.02	2.2		
Loomis Sayles Bo	1,611.80500	13.786	22,220.64	12.050	19,422.25	5.92	-2,798.39	-12.6	612.48	3.2		
Vanguard ST Trsy	1,000.00000	9.893	9,893.20	10.830	10,830.00	3.30	936.80	9.5	120.00	1.1		
Vanguard Wellin	874.80200	38.393	33,585.86	37.090	32,446.40	9.89	-1,139.46	-3.4	1,049.75	3.2		
			103,712.94		99,009.65	30.18	-4,703.29	-4.5	2,570.25	2.6		
<u>Common Stocks</u>												
Aflac	316.24080	24.539	7,760.27	32.585	10,304.76	3.14	2,544.49	32.8	354.20	3.4	7.4	0.86
Chewy Inc. Class A	300.00000	29.083	8,724.99	36.920	11,076.00	3.38	2,351.01	27.0	0.00	0.0	-56.8	-0.33
Community Bank	250.00000	21.231	5,307.65	56.480	14,120.00	4.30	8,812.35	166.0	410.00	2.9	17.5	0.98
Exxon	386.44830	51.446	19,881.34	36.700	14,182.68	4.32	-5,698.66	-28.7	1,344.84	9.5	10.9	1.19
Fiserv Inc	150.00000	73.283	10,992.45	90.650	13,597.50	4.15	2,605.05	23.7	0.00	0.0	51.2	0.86
General Electric	590.08155	22.166	13,080.00	7.350	4,337.09	1.32	-8,742.91	-66.8	23.58	0.5	-11.9	1.28
Target	250.00000	57.533	14,383.33	92.950	23,237.50	7.08	8,854.17	61.6	660.00	2.8	14.6	0.56
Walgreen Boots	250.00000	23.000	5,750.00	44.750	11,187.50	3.41	5,437.50	94.6	457.50	4.1	11.0	0.75
			85,880.03		102,043.03	31.11	16,163.00	18.8	3,250.12	3.2	9.4	0.73
Totals:			297,918.98		328,023.44		30,104.46	10.1	8,799.29	2.7	9.4	0.91

Income / Dividend Received

04/02/20

IAM Demo Portfolio 2
Date Range - 12/31/2019 Thru 03/31/2020
By Monthly Totals

Date/Security	Taxable		Nontaxable		Gain Distributions		Other Income	Total
	Interest	Dividends	Interest	Dividends	Short-Term	Long-Term		
January 2020								
01/27/20 Loomis Sayles Bond		61.11						61.11
01/31/20 Vanguard ST Trsy		15.00						15.00
Total January 2020		76.11						76.11
February 2020								
02/10/20 Exxon		159.21						159.21
02/18/20 Aflac		87.92						87.92
02/18/20 Target		165.00						165.00
02/18/20 Walgreen Boots		114.50						114.50
02/27/20 Loomis Sayles Bond		51.33						51.33
02/28/20 Vanguard ST Trsy		15.00						15.00
Total February 2020		592.96						592.96
March 2020								
03/06/20 General Electric		5.90						5.90
03/13/20 Community Bank		102.50						102.50
03/20/20 Vanguard Wellington		232.87						232.87
03/25/20 Ishares MidCap Idx		200.00						200.00
03/25/20 Ishares SmallCap Idx		189.00						189.00
03/26/20 Dodge & Cox Stock		750.25						750.25
03/26/20 Loomis Sayles Bond		42.90						42.90
03/29/20 Vanguard ST Trsy		13.00						13.00
Total March 2020		1,536.42						1,536.42
Totals		2,205.49						2,205.49

Sold Securities
IAM Demo Portfolio 2
Date Range - 01/01/2020 Thru 03/31/2020

04/02/20

Security	Purchase Date	Sale Date	Years Held	Quantity	Unit Cost	Total Cost	Unit Price	Sale Proceeds	Realized Gain/Loss	% G/L	Annl. % GL
Short Term Activity:											
United Therapeutics	06/26/19	01/02/20	0.521	200.00000	76.165	15,232.95	87.210	17,442.00	2,209.05	14.50	29.7
Total Short Term Activity:						15,232.95		17,442.00	2,209.05	14.50	
Long Term Activity:											
Ishares MidCap Idx	02/25/14	01/02/20	5.855	50.00000	136.000	6,800.00	204.910	10,245.50	3,445.50	50.67	7.3
Ishares SmallCap Idx	02/25/14	01/02/20	5.855	50.00000	54.390	2,719.50	83.660	4,183.00	1,463.50	53.82	7.6
Total Long Term Activity:						9,519.50		14,428.50	4,909.00	51.57	
Total Net Activity						24,752.45		31,870.50	7,118.05	28.76	

Security Basis - Tax Lots

IAM Demo Portfolio 2

04/02/20

Type/Security	Symbol	Acquisition Date	Quantity	Unit Cost	Total Cost	Market Price	Market Value	Unrealized Gain/Loss	% G/L	Annl. % G/L	Years Held
Money Market Funds											
Portfolio Cash	MMF1	02/25/96			38,071.01		38,071.01			0.0	24.12
Total Money Market Funds					38,071.01		38,071.01				
Exchange Traded Funds											
Ishares MidCap Idx	IJH	01/08/07	100.00000	81.000	8,100.00	136.875	13,687.50	5,587.50	68.98	4.0	13.24
Ishares MidCap Idx	IJH	06/20/11	40.00000	87.500	3,500.00	136.875	5,475.00	1,975.00	56.43	5.2	8.79
Ishares MidCap Idx	IJH	03/14/13	60.00000	114.000	6,840.00	136.875	8,212.50	1,372.50	20.07	2.6	7.06
Ishares MidCap Idx	IJH	02/25/14	50.00000	136.000	6,800.00	136.875	6,843.75	43.75	0.64	0.1	6.10
Subtotal: 4 positions			250.00000	100.960	25,240.00	136.875	34,218.75	8,978.75	35.57		9.62
Ishares SmallCap Idx	IJR	01/12/06	240.00000	29.285	7,028.40	53.300	12,792.00	5,763.60	82.00	4.3	14.23
Ishares SmallCap Idx	IJR	06/20/11	100.00000	35.000	3,500.00	53.300	5,330.00	1,830.00	52.29	4.9	8.79
Ishares SmallCap Idx	IJR	03/14/13	260.00000	43.610	11,338.60	53.300	13,858.00	2,519.40	22.22	2.9	7.06
Ishares SmallCap Idx	IJR	02/25/14	150.00000	54.390	8,158.50	53.300	7,995.00	-163.50	-2.00	-0.3	6.10
Subtotal: 4 positions			750.00000	40.034	30,025.50	53.300	39,975.00	9,949.50	33.14		9.39
Vanguard FTSE Emerg M	VWO	03/30/20	450.00000	33.310	14,989.50	32.680	14,706.00	-283.50	-1.89	-82.5	0.01
Total Exchange Traded Funds					70,255.00		88,899.75	18,644.75	26.54		
Mutual Funds											
Dodge & Cox Stock	DODGX	04/15/08	150.00000	122.000	18,300.00	134.550	20,182.50	1,882.50	10.29	0.8	11.97
Dodge & Cox Stock	DODGX	12/05/11	25.00000	101.700	2,542.50	134.550	3,363.75	821.25	32.30	3.4	8.33
Dodge & Cox Stock	DODGX	09/25/12*	1.01510	118.215	120.00	134.550	136.58	16.58	13.82	1.7	7.52
Dodge & Cox Stock	DODGX	03/26/14*	1.17340	171.007	200.66	134.550	157.88	-42.78	-21.32	-3.9	6.02
Dodge & Cox Stock	DODGX	09/25/14*	0.49480	179.689	88.91	134.550	66.58	-22.33	-25.12	-5.1	5.52
Dodge & Cox Stock	DODGX	12/22/14*	2.90400	179.883	522.38	134.550	390.73	-131.65	-25.20	-5.3	5.28
Dodge & Cox Stock	DODGX	03/26/15*	2.27100	176.279	400.33	134.550	305.56	-94.77	-23.67	-5.2	5.02
Dodge & Cox Stock	DODGX	06/25/15*	0.67650	164.878	111.54	134.550	91.02	-20.52	-18.40	-4.2	4.78

Security Basis - Tax Lots

IAM Demo Portfolio 2

04/02/20

Type/Security	Symbol	Acquisition Date	Quantity	Unit Cost	Total Cost	Market Price	Market Value	Unrealized Gain/Loss	% G/L	Annl. % G/L	Years Held
Mutual Funds											
Dodge & Cox Stock	DODGX	12/21/15*	7.43610	165.365	1,229.67	134.550	1,000.53	-229.14	-18.63	-4.7	4.28
Dodge & Cox Stock	DODGX	03/23/16*	4.86900	155.946	759.30	134.550	655.12	-104.18	-13.72	-3.6	4.03
Dodge & Cox Stock	DODGX	06/27/16*	0.77640	150.696	117.00	134.550	104.46	-12.54	-10.72	-3.0	3.77
Dodge & Cox Stock	DODGX	12/20/16*	7.32590	187.442	1,373.18	134.550	985.70	-387.48	-28.22	-9.6	3.28
Dodge & Cox Stock	DODGX	03/23/17*	3.73400	203.942	761.52	134.550	502.41	-259.11	-34.03	-12.8	3.03
Dodge & Cox Stock	DODGX	06/27/17*	0.65100	191.413	124.61	134.550	87.59	-37.02	-29.71	-12.0	2.77
Dodge & Cox Stock	DODGX	09/26/17*	1.39300	198.593	276.64	134.550	187.43	-89.21	-32.25	-14.3	2.52
Dodge & Cox Stock	DODGX	12/19/17*	8.15100	211.839	1,726.70	134.550	1,096.72	-629.98	-36.48	-18.0	2.29
Dodge & Cox Stock	DODGX	03/26/18*	3.25200	198.306	644.89	134.550	437.56	-207.33	-32.15	-17.4	2.02
Dodge & Cox Stock	DODGX	06/26/18*	0.75390	202.374	152.57	134.550	101.44	-51.13	-33.51	-20.6	1.77
Dodge & Cox Stock	DODGX	09/25/18*	0.66900	215.575	144.22	134.550	90.01	-54.21	-37.59	-26.6	1.52
Dodge & Cox Stock	DODGX	12/18/18*	15.99500	173.083	2,768.47	134.550	2,152.13	-616.34	-22.26	-17.7	1.29
Dodge & Cox Stock	DODGX	03/26/19*	9.23400	183.384	1,693.37	134.550	1,242.43	-450.94	-26.63	-26.1	1.02
Dodge & Cox Stock	DODGX	06/25/19*	1.49500	185.043	276.64	134.550	201.15	-75.49	-27.29	-33.7	0.77
Dodge & Cox Stock	DODGX	09/25/19*	1.11690	187.474	209.39	134.550	150.28	-59.11	-28.23	-46.9	0.52
Dodge & Cox Stock	DODGX	12/20/19*	14.17500	191.781	2,718.50	134.550	1,907.25	-811.25	-29.84	-70.8	0.28
Dodge & Cox Stock	DODGX	03/26/20*	5.30800	141.343	750.25	134.550	714.19	-36.06	-4.81	-89.4	0.02
Subtotal: 25 positions			269.87000	140.858	38,013.24	134.550	36,311.00	-1,702.24	-4.48		8.19
Loomis Sayles Bond	LSBRX	04/14/10	700.00000	13.479	9,435.30	12.050	8,435.00	-1,000.30	-10.60	-1.1	9.98
Loomis Sayles Bond	LSBRX	03/14/13	500.00000	15.260	7,630.00	12.050	6,025.00	-1,605.00	-21.04	-3.3	7.06
Loomis Sayles Bond	LSBRX	06/11/19	400.00000	12.500	5,000.00	12.050	4,820.00	-180.00	-3.60	-4.4	0.81
Loomis Sayles Bond	LSBRX	01/27/20*	4.42900	13.798	61.11	12.050	53.37	-7.74	-12.67	-52.2	0.18
Loomis Sayles Bond	LSBRX	02/27/20*	3.81100	13.469	51.33	12.050	45.92	-5.41	-10.54	-67.7	0.10
Loomis Sayles Bond	LSBRX	03/26/20*	3.56500	12.034	42.90	12.050	42.96	0.06	0.14	6.6	0.02
Subtotal: 6 positions			1,611.80500	13.786	22,220.64	12.050	19,422.25	-2,798.39	-12.59		6.73
Vanguard ST Trsy	VFISX	04/14/10	1,000.00000	9.893	9,893.20	10.830	10,830.00	936.80	9.47	0.9	9.98
Vanguard Wellington	VWELX	01/06/14	400.00000	37.730	15,092.00	37.090	14,836.00	-256.00	-1.70	-0.3	6.24

Security Basis - Tax Lots

IAM Demo Portfolio 2

04/02/20

Type/Security	Symbol	Acquisition Date	Quantity	Unit Cost	Total Cost	Market Price	Market Value	Unrealized Gain/Loss	% G/L	Annl. % G/L	Years Held
Mutual Funds											
Vanguard Wellington	VWELX	02/25/14	300.00000	38.110	11,433.00	37.090	11,127.00	-306.00	-2.68	-0.4	6.10
Vanguard Wellington	VWELX	02/08/17	100.00000	39.600	3,960.00	37.090	3,709.00	-251.00	-6.34	-2.1	3.15
Vanguard Wellington	VWELX	06/23/17*	5.32900	40.983	218.40	37.090	197.65	-20.75	-9.50	-3.5	2.78
Vanguard Wellington	VWELX	09/28/17*	5.22100	42.090	219.75	37.090	193.65	-26.10	-11.88	-4.9	2.51
Vanguard Wellington	VWELX	12/27/17*	5.02900	42.038	211.41	37.090	186.53	-24.88	-11.77	-5.4	2.27
Vanguard Wellington	VWELX	03/15/18*	1.10300	40.979	45.20	37.090	40.91	-4.29	-9.49	-4.7	2.05
Vanguard Wellington	VWELX	06/15/18*	5.99500	41.523	248.93	37.090	222.35	-26.58	-10.68	-6.1	1.80
Vanguard Wellington	VWELX	09/21/18*	5.22300	43.060	224.90	37.090	193.72	-31.18	-13.86	-9.3	1.53
Vanguard Wellington	VWELX	03/20/19*	5.33200	39.919	212.85	37.090	197.76	-15.09	-7.09	-6.8	1.04
Vanguard Wellington	VWELX	06/14/19*	5.63600	40.837	230.16	37.090	209.04	-21.12	-9.18	-11.3	0.80
Vanguard Wellington	VWELX	09/23/19*	5.22400	42.462	221.82	37.090	193.76	-28.06	-12.65	-22.6	0.53
Vanguard Wellington	VWELX	12/27/19*	23.78300	43.500	1,034.57	37.090	882.11	-152.46	-14.74	-44.8	0.27
Vanguard Wellington	VWELX	03/20/20*	6.92700	33.618	232.87	37.090	256.92	24.05	10.33	1,196.7	0.04
Subtotal: 14 positions			874.80200	38.393	33,585.86	37.090	32,446.40	-1,139.46	-3.39		5.40
Total Mutual Funds											
					103,712.94		99,009.65	-4,703.29	-4.53		
Common Stocks											
Aflac	AFL	08/15/05	190.00000	21.118	4,012.48	32.585	6,191.15	2,178.67	54.30	3.0	14.64
Aflac	AFL	08/15/05	10.00000	21.118	211.18	32.585	325.85	114.67	54.30	3.0	14.64
Aflac	AFL	02/15/06	0.82020	23.775	19.50	32.585	26.73	7.23	37.08	2.3	14.14
Aflac	AFL	05/17/06	0.83320	23.464	19.55	32.585	27.15	7.60	38.87	2.4	13.89
Aflac	AFL	08/23/06	0.90880	21.578	19.61	32.585	29.61	10.00	50.99	3.1	13.62
Aflac	AFL	11/15/06	1.09260	22.149	24.20	32.585	35.60	11.40	47.11	2.9	13.39
Aflac	AFL	02/14/07	1.16820	24.037	28.08	32.585	38.07	9.99	35.58	2.3	13.14
Aflac	AFL	08/15/07	1.09540	28.528	31.25	32.585	35.69	4.44	14.21	1.1	12.64
Aflac	AFL	11/14/07	1.03200	30.388	31.36	32.585	33.63	2.27	7.24	0.6	12.39
Aflac	AFL	02/15/08	1.16600	31.595	36.84	32.585	37.99	1.15	3.12	0.3	12.14
Aflac	AFL	05/19/08	1.11760	33.080	36.97	32.585	36.42	-0.55	-1.49	-0.1	11.88

Security Basis - Tax Lots

IAM Demo Portfolio 2

04/02/20

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Common Stocks											
Aflac	AFL	08/18/08	1.26320	29.378	37.11	32.585	41.16	4.05	10.91	0.9	11.63
Aflac	AFL	05/18/09	0.27800	17.122	4.76	32.585	9.06	4.30	90.34	6.1	10.88
Aflac	AFL	08/17/09*	3.08200	20.931	64.51	32.585	100.43	35.92	55.68	4.2	10.63
Aflac	AFL	11/16/09	2.99400	21.690	64.94	32.585	97.56	32.62	50.23	4.0	10.38
Aflac	AFL	02/11/10	2.77200	23.579	65.36	32.585	90.33	24.97	38.20	3.2	10.15
Aflac	AFL	05/17/10	3.03000	21.700	65.75	32.585	98.73	32.98	50.16	4.2	9.88
Aflac	AFL	08/16/10	3.14300	23.729	74.58	32.585	102.41	27.83	37.32	3.3	9.64
Aflac	AFL	11/15/10	2.62600	27.190	71.40	32.585	85.57	14.17	19.85	1.9	9.39
Aflac	AFL	02/11/11	2.43800	29.434	71.76	32.585	79.44	7.68	10.70	1.1	9.15
Aflac	AFL	05/16/11	2.95400	24.418	72.13	32.585	96.26	24.13	33.45	3.3	8.89
Aflac	AFL	08/15/11*	4.19360	17.305	72.57	32.585	136.65	64.08	88.30	7.6	8.64
Aflac	AFL	11/14/11*	3.83600	20.991	80.52	32.585	125.00	44.48	55.24	5.4	8.39
Aflac	AFL	02/13/12	3.36800	24.005	80.85	32.585	109.75	28.90	35.75	3.8	8.14
Aflac	AFL	06/19/12*	4.14600	19.387	80.38	32.585	135.10	54.72	68.08	6.9	7.79
Aflac	AFL	08/13/12	3.54200	23.066	81.70	32.585	115.42	33.72	41.27	4.6	7.64
Aflac	AFL	11/09/12	3.30600	26.573	87.85	32.585	107.73	19.88	22.63	2.8	7.40
Aflac	AFL	02/13/13	3.57600	24.771	88.58	32.585	116.52	27.94	31.54	3.9	7.14
Aflac	AFL	08/19/13	2.09300	30.081	62.96	32.585	68.20	5.24	8.32	1.2	6.62
Aflac	AFL	11/18/13	2.01000	33.308	66.95	32.585	65.50	-1.45	-2.17	-0.3	6.38
Aflac	AFL	02/14/14	2.16100	31.152	67.32	32.585	70.42	3.10	4.60	0.7	6.13
Aflac	AFL	05/19/14	2.21000	30.638	67.71	32.585	72.01	4.30	6.35	1.1	5.88
Aflac	AFL	08/18/14	2.35600	28.943	68.19	32.585	76.77	8.58	12.58	2.1	5.63
Aflac	AFL	11/17/14	2.36600	30.545	72.27	32.585	77.10	4.83	6.68	1.2	5.38
Aflac	AFL	02/12/15	2.35360	30.902	72.73	32.585	76.69	3.96	5.44	1.0	5.14
Aflac	AFL	05/18/15	2.36200	30.982	73.18	32.585	76.97	3.79	5.18	1.0	4.88
Aflac	AFL	08/17/15	2.49800	29.424	73.50	32.585	81.40	7.90	10.75	2.2	4.63
Aflac	AFL	11/16/15	2.37400	32.831	77.94	32.585	77.36	-0.58	-0.74	-0.2	4.38
Aflac	AFL	02/11/16	2.74400	28.655	78.63	32.585	89.41	10.78	13.71	3.1	4.14
Aflac	AFL	05/16/16	2.30740	34.229	78.98	32.585	75.19	-3.79	-4.80	-1.3	3.88
Aflac	AFL	08/22/16	2.17140	36.442	79.13	32.585	70.76	-8.37	-10.58	-3.0	3.61

Security Basis - Tax Lots

IAM Demo Portfolio 2

04/02/20

Type/Security	Symbol	Acquisition Date	Quantity	Unit Cost	Total Cost	Market Price	Market Value	Unrealized Gain/Loss	% G/L	Annl. % G/L	Years Held
Common Stocks											
Aflac	AFL	11/14/16	2.30860	36.134	83.42	32.585	75.23	-8.19	-9.82	-3.0	3.38
Aflac	AFL	02/13/17	2.37460	35.492	84.28	32.585	77.38	-6.90	-8.19	-2.7	3.13
Aflac	AFL	05/22/17	2.29340	36.936	84.71	32.585	74.73	-9.98	-11.78	-4.3	2.87
Aflac	AFL	08/21/17	2.12800	40.089	85.31	32.585	69.34	-15.97	-18.72	-7.6	2.62
Aflac	AFL	11/14/17	2.13000	42.136	89.75	32.585	69.41	-20.34	-22.66	-10.2	2.38
Aflac	AFL	05/22/18	2.01500	45.290	91.26	32.585	65.66	-25.60	-28.05	-16.2	1.87
Aflac	AFL	08/21/18	1.95600	46.927	91.79	32.585	63.74	-28.05	-30.56	-20.2	1.62
Aflac	AFL	11/20/18	2.07800	44.293	92.04	32.585	67.71	-24.33	-26.43	-20.1	1.37
Aflac	AFL	02/19/19	1.69200	48.989	82.89	32.585	55.13	-27.76	-33.49	-30.5	1.12
Aflac	AFL	03/08/19	1.00000	60.000	60.00	32.585	32.59	-27.41	-45.68	-43.4	1.07
Aflac	AFL	05/21/19*	1.60600	51.949	83.43	32.585	52.33	-31.10	-37.28	-41.5	0.87
Aflac	AFL	08/20/19*	1.61900	51.865	83.97	32.585	52.76	-31.21	-37.17	-52.6	0.62
Aflac	AFL	11/19/19*	1.55700	54.104	84.24	32.585	50.73	-33.51	-39.78	-74.4	0.37
Aflac	AFL	02/18/20*	1.69500	51.870	87.92	32.585	55.23	-32.69	-37.18	-97.7	0.12
Subtotal: 55 positions			316.24080	24.539	7,760.27	32.585	10,304.76	2,544.49	32.79		11.69
Chewy Inc. Class A	CHWY	01/02/20	300.00000	29.083	8,724.99	36.920	11,076.00	2,351.01	26.95	157.7	0.25
Community Bank	CBU	02/14/08	250.00000	21.231	5,307.65	56.480	14,120.00	8,812.35	166.03	8.4	12.14
Exxon	XOM	01/09/04	11.92465	40.250	479.97	36.700	437.63	-42.34	-8.82	-0.6	16.24
Exxon	XOM	02/09/04*	1.88389	40.730	76.73	36.700	69.14	-7.59	-9.89	-0.6	16.16
Exxon	XOM	05/11/04*	1.98300	42.052	83.39	36.700	72.78	-10.61	-12.72	-0.9	15.90
Exxon	XOM	08/11/04*	1.86800	44.920	83.91	36.700	68.56	-15.35	-18.29	-1.3	15.65
Exxon	XOM	11/09/04*	1.67420	50.424	84.42	36.700	61.44	-22.98	-27.22	-2.0	15.41
Exxon	XOM	02/08/05*	1.51256	56.110	84.87	36.700	55.51	-29.36	-34.59	-2.8	15.16
Exxon	XOM	05/11/05*	1.16500	53.734	62.60	36.700	42.76	-19.84	-31.69	-2.5	14.90
Exxon	XOM	08/10/05*	1.03000	61.097	62.93	36.700	37.80	-25.13	-39.93	-3.4	14.65
Exxon	XOM	11/08/05*	1.04500	60.507	63.23	36.700	38.35	-24.88	-39.35	-3.4	14.41
Exxon	XOM	02/08/06*	1.45900	60.548	88.34	36.700	53.55	-34.79	-39.38	-3.5	14.16
Exxon	XOM	05/10/06*	1.45800	60.912	88.81	36.700	53.51	-35.30	-39.75	-3.6	13.91

Security Basis - Tax Lots

IAM Demo Portfolio 2

04/02/20

Type/Security	Symbol	Acquisition Date	Quantity	Unit Cost	Total Cost	Market Price	Market Value	Unrealized Gain/Loss	% G/L	Annl. % G/L	Years Held
Common Stocks											
Exxon	XOM	08/10/06*	1.33000	67.128	89.28	36.700	48.81	-40.47	-45.33	-4.3	13.65
Exxon	XOM	11/09/06*	1.22700	73.105	89.70	36.700	45.03	-44.67	-49.80	-5.0	13.41
Exxon	XOM	02/07/07*	0.65200	73.405	47.86	36.700	23.93	-23.93	-50.00	-5.1	13.16
Exxon	XOM	05/10/07*	0.64650	81.315	52.57	36.700	23.73	-28.84	-54.86	-6.0	12.91
Exxon	XOM	08/09/07*	0.56700	93.122	52.80	36.700	20.81	-31.99	-60.59	-7.1	12.66
Exxon	XOM	11/07/07*	0.61000	86.885	53.00	36.700	22.39	-30.61	-57.75	-6.7	12.41
Exxon	XOM	02/07/08*	0.62330	85.368	53.21	36.700	22.88	-30.33	-57.00	-6.7	12.16
Exxon	XOM	05/09/08*	0.65890	92.670	61.06	36.700	24.18	-36.88	-60.40	-7.5	11.91
Exxon	XOM	08/11/08*	0.78900	77.731	61.33	36.700	28.96	-32.37	-52.78	-6.2	11.65
Exxon	XOM	11/07/08*	0.83600	73.684	61.60	36.700	30.68	-30.92	-50.19	-5.9	11.41
Exxon	XOM	02/06/09*	0.45500	74.681	33.98	36.700	16.70	-17.28	-50.85	-6.2	11.16
Exxon	XOM	05/11/09*	0.52200	68.716	35.87	36.700	19.16	-16.71	-46.58	-5.6	10.90
Exxon	XOM	08/11/09*	0.51600	69.942	36.09	36.700	18.94	-17.15	-47.52	-5.9	10.65
Exxon	XOM	11/09/09*	0.20380	74.828	15.25	36.700	7.48	-7.77	-50.95	-6.6	10.40
Exxon	XOM	02/08/10*	0.56500	64.407	36.39	36.700	20.74	-15.65	-43.01	-5.4	10.15
Exxon	XOM	03/12/10	95.00000	64.000	6,080.00	36.700	3,486.50	-2,593.50	-42.66	-5.4	10.07
Exxon	XOM	05/11/10*	1.53300	60.848	93.28	36.700	56.26	-37.02	-39.69	-5.0	9.90
Exxon	XOM	08/11/10*	1.59400	58.996	94.04	36.700	58.50	-35.54	-37.79	-4.8	9.65
Exxon	XOM	11/09/10*	1.33250	70.994	94.60	36.700	48.90	-45.70	-48.31	-6.8	9.40
Exxon	XOM	02/08/11*	1.12160	84.995	95.33	36.700	41.16	-54.17	-56.82	-8.8	9.15
Exxon	XOM	05/11/11*	1.26940	80.668	102.40	36.700	46.59	-55.81	-54.50	-8.5	8.90
Exxon	XOM	08/10/11*	1.47500	69.803	102.96	36.700	54.13	-48.83	-47.43	-7.2	8.65
Exxon	XOM	11/08/11*	1.14950	77.903	89.55	36.700	42.19	-47.36	-52.89	-8.6	8.41
Exxon	XOM	02/07/12*	1.05220	85.621	90.09	36.700	38.62	-51.47	-57.13	-9.9	8.16
Exxon	XOM	08/09/12*	1.24380	88.487	110.06	36.700	45.65	-64.41	-58.52	-10.9	7.65
Exxon	XOM	02/07/13*	1.23600	89.353	110.44	36.700	45.36	-65.08	-58.93	-11.7	7.15
Exxon	XOM	05/09/13*	1.01920	89.757	91.48	36.700	37.40	-54.08	-59.12	-12.1	6.90
Exxon	XOM	08/09/13*	1.01540	90.723	92.12	36.700	37.27	-54.85	-59.54	-12.7	6.65
Exxon	XOM	11/07/13*	1.00300	92.722	93.00	36.700	36.81	-56.19	-60.42	-13.5	6.41
Exxon	XOM	02/06/14*	0.99290	94.078	93.41	36.700	36.44	-56.97	-60.99	-14.2	6.16

Security Basis - Tax Lots

IAM Demo Portfolio 2

04/02/20

Type/Security	Symbol	Acquisition Date	Quantity	Unit Cost	Total Cost	Market Price	Market Value	Unrealized Gain/Loss	% G/L	Annl. % G/L	Years Held
Common Stocks											
Exxon	XOM	05/09/14*	1.01350	101.598	102.97	36.700	37.20	-65.77	-63.87	-15.8	5.90
Exxon	XOM	12/11/14*	1.12300	92.520	103.90	36.700	41.21	-62.69	-60.34	-16.0	5.31
Exxon	XOM	02/06/15*	1.14150	91.502	104.45	36.700	41.89	-62.56	-59.89	-16.2	5.16
Exxon	XOM	05/11/15*	1.29700	85.844	111.34	36.700	47.60	-63.74	-57.25	-15.9	4.90
Exxon	XOM	08/11/15*	1.57100	71.502	112.33	36.700	57.66	-54.67	-48.67	-13.4	4.65
Exxon	XOM	11/09/15*	1.45200	78.120	113.43	36.700	53.29	-60.14	-53.02	-15.8	4.40
Exxon	XOM	02/09/16*	1.41290	81.039	114.50	36.700	51.85	-62.65	-54.72	-17.4	4.15
Exxon	XOM	05/11/16*	1.33830	88.672	118.67	36.700	49.12	-69.55	-58.61	-20.2	3.90
Exxon	XOM	08/10/16*	1.34900	88.725	119.69	36.700	49.51	-70.18	-58.63	-21.5	3.65
Exxon	XOM	11/08/16*	1.40700	85.288	120.00	36.700	51.64	-68.36	-56.97	-21.9	3.40
Exxon	XOM	02/08/17*	1.49110	81.483	121.50	36.700	54.72	-66.78	-54.96	-22.4	3.15
Exxon	XOM	05/10/17*	1.53300	82.290	126.15	36.700	56.26	-69.89	-55.40	-24.3	2.90
Exxon	XOM	08/10/17*	1.60800	79.011	127.05	36.700	59.01	-68.04	-53.55	-25.1	2.65
Exxon	XOM	11/10/17*	1.55000	82.948	128.57	36.700	56.89	-71.68	-55.75	-28.8	2.39
Exxon	XOM	02/09/18*	1.71200	75.800	129.77	36.700	62.83	-66.94	-51.58	-28.7	2.15
Exxon	XOM	05/15/18*	1.60200	81.005	129.77	36.700	58.79	-70.98	-54.70	-34.3	1.88
Exxon	XOM	08/10/18*	1.77500	79.386	140.91	36.700	65.14	-75.77	-53.77	-37.4	1.65
Exxon	XOM	11/09/18*	1.75400	80.878	141.86	36.700	64.37	-77.49	-54.62	-43.1	1.40
Exxon	XOM	02/08/19*	1.94400	73.971	143.80	36.700	71.34	-72.46	-50.39	-45.6	1.15
Exxon	XOM	05/10/19*	2.01500	76.576	154.30	36.700	73.95	-80.35	-52.07	-55.8	0.90
Exxon	XOM	08/12/19*	2.23600	69.656	155.75	36.700	82.06	-73.69	-47.31	-63.0	0.64
Exxon	XOM	11/08/19*	2.22500	70.773	157.47	36.700	81.66	-75.81	-48.14	-80.4	0.40
Exxon	XOM	02/10/20*	2.65570	59.950	159.21	36.700	97.46	-61.75	-38.79	-96.6	0.14
Exxon	XOM	03/30/20	200.00000	37.360	7,472.00	36.700	7,340.00	-132.00	-1.77	-80.3	0.01
Subtotal: 65 positions			386.44830	51.446	19,881.34	36.700	14,182.68	-5,698.66	-28.66		4.50
Fiserv Inc	FISV	01/07/19	150.00000	73.283	10,992.45	90.650	13,597.50	2,605.05	23.70	18.7	1.24
General Electric	GE	02/19/09	0.29430	9.378	2.76	7.350	2.16	-0.60	-21.74	-2.2	11.12
General Electric	GE	06/18/09*	2.17280	11.750	25.53	7.350	15.97	-9.56	-37.45	-4.3	10.80

Security Basis - Tax Lots

IAM Demo Portfolio 2

04/02/20

Type/Security	Symbol	Acquisition Date	Quantity	Unit Cost	Total Cost	Market Price	Market Value	Unrealized Gain/Loss	% G/L	Annl. % G/L	Years Held
Common Stocks											
General Electric	GE	09/17/09*	1.57300	16.370	25.75	7.350	11.56	-14.19	-55.11	-7.3	10.55
General Electric	GE	12/23/09*	1.71200	15.129	25.90	7.350	12.58	-13.32	-51.43	-6.8	10.28
General Electric	GE	02/25/10*	1.15600	16.073	18.58	7.350	8.50	-10.08	-54.25	-7.4	10.11
General Electric	GE	09/16/10*	1.34680	16.662	22.44	7.350	9.90	-12.54	-55.88	-8.2	9.55
General Electric	GE	12/22/10*	1.46100	18.042	26.36	7.350	10.74	-15.62	-59.26	-9.2	9.28
General Electric	GE	02/24/11*	1.26950	20.922	26.56	7.350	9.33	-17.23	-64.87	-10.8	9.11
General Electric	GE	05/24/11	300.00000	20.223	6,066.99	7.350	2,205.00	-3,861.99	-63.66	-10.8	8.87
General Electric	GE	06/15/11*	4.09800	17.972	73.65	7.350	30.12	-43.53	-59.10	-9.7	8.81
General Electric	GE	09/15/11*	4.58970	16.180	74.26	7.350	33.73	-40.53	-54.58	-8.8	8.55
General Electric	GE	12/22/11*	4.65995	18.230	84.95	7.350	34.25	-50.70	-59.68	-10.4	8.28
General Electric	GE	02/17/12*	4.45300	19.241	85.68	7.350	32.73	-52.95	-61.80	-11.2	8.13
General Electric	GE	06/21/12*	2.92710	20.840	61.00	7.350	21.51	-39.49	-64.74	-12.5	7.79
General Electric	GE	09/20/12*	2.73510	22.500	61.54	7.350	20.10	-41.44	-67.34	-13.8	7.54
General Electric	GE	12/20/12*	3.30300	20.990	69.33	7.350	24.28	-45.05	-64.98	-13.4	7.29
General Electric	GE	02/19/13*	2.79500	22.909	64.03	7.350	20.54	-43.49	-67.92	-14.8	7.12
General Electric	GE	09/12/13*	2.68300	24.268	65.11	7.350	19.72	-45.39	-69.71	-16.6	6.56
General Electric	GE	12/13/13*	2.71300	27.833	75.51	7.350	19.94	-55.57	-73.59	-19.0	6.31
General Electric	GE	02/20/14*	5.14520	25.482	131.11	7.350	37.82	-93.29	-71.15	-18.4	6.12
General Electric	GE	02/25/14	150.00000	25.300	3,795.00	7.350	1,102.50	-2,692.50	-70.95	-18.3	6.10
General Electric	GE	06/19/14*	5.00260	26.430	132.22	7.350	36.77	-95.45	-72.19	-19.8	5.79
General Electric	GE	09/18/14*	5.21400	25.573	133.34	7.350	38.32	-95.02	-71.26	-20.1	5.54
General Electric	GE	12/19/14*	5.76900	24.372	140.60	7.350	42.40	-98.20	-69.84	-20.3	5.29
General Electric	GE	02/19/15*	5.10200	25.563	130.42	7.350	37.50	-92.92	-71.25	-21.6	5.12
General Electric	GE	06/18/15*	4.90100	26.852	131.60	7.350	36.02	-95.58	-72.63	-23.7	4.79
General Electric	GE	09/17/15*	5.32600	24.921	132.73	7.350	39.15	-93.58	-70.50	-23.5	4.55
General Electric	GE	03/25/16*	4.57900	29.233	133.86	7.350	33.66	-100.20	-74.85	-29.0	4.02
General Electric	GE	06/16/16*	4.52100	29.679	134.18	7.350	33.23	-100.95	-75.23	-30.7	3.80
General Electric	GE	09/15/16*	4.57920	29.710	136.05	7.350	33.66	-102.39	-75.26	-32.5	3.55
General Electric	GE	12/22/16*	4.49500	31.822	143.04	7.350	33.04	-110.00	-76.90	-36.0	3.28
General Electric	GE	03/20/17*	4.80100	30.025	144.15	7.350	35.29	-108.86	-75.52	-37.0	3.04

Security Basis - Tax Lots

IAM Demo Portfolio 2

04/02/20

Type/Security	Symbol	Acquisition Date	Quantity	Unit Cost	Total Cost	Market Price	Market Value	Unrealized Gain/Loss	% G/L	Annl. % G/L	Years Held
Common Stocks											
General Electric	GE	06/13/17*	3.34100	57.986	193.73	7.350	24.56	-169.17	-87.32	-52.1	2.81
General Electric	GE	09/15/17*	6.10500	23.930	146.09	7.350	44.87	-101.22	-69.29	-37.0	2.55
General Electric	GE	12/14/17*	8.35300	17.490	146.09	7.350	61.39	-84.70	-57.98	-31.4	2.30
General Electric	GE	03/14/18*	4.74500	14.495	68.78	7.350	34.88	-33.90	-49.29	-28.1	2.05
General Electric	GE	06/15/18*	5.21000	13.311	69.35	7.350	38.29	-31.06	-44.79	-28.1	1.80
General Electric	GE	09/13/18*	5.51800	12.680	69.97	7.350	40.56	-29.41	-42.03	-29.6	1.55
General Electric	GE	12/18/18*	0.81700	7.197	5.88	7.350	6.00	0.12	2.04	1.6	1.29
General Electric	GE	03/08/19*	0.61530	9.556	5.88	7.350	4.52	-1.36	-23.13	-21.7	1.07
Subtotal: 40 positions			590.08155	22.166	13,080.00	7.350	4,337.09	-8,742.91	-66.84		7.30
Target	TGT	03/01/17	250.00000	57.533	14,383.33	92.950	23,237.50	8,854.17	61.56	16.8	3.09
Walgreen Boots	WBA	03/01/09	250.00000	23.000	5,750.00	44.750	11,187.50	5,437.50	94.57	6.2	11.10
Total Common Stocks											
					85,880.03		102,043.03	16,163.00	18.82		
Totals:											
					297,918.98		328,023.44	30,104.46	10.10		

Portfolio Holdings

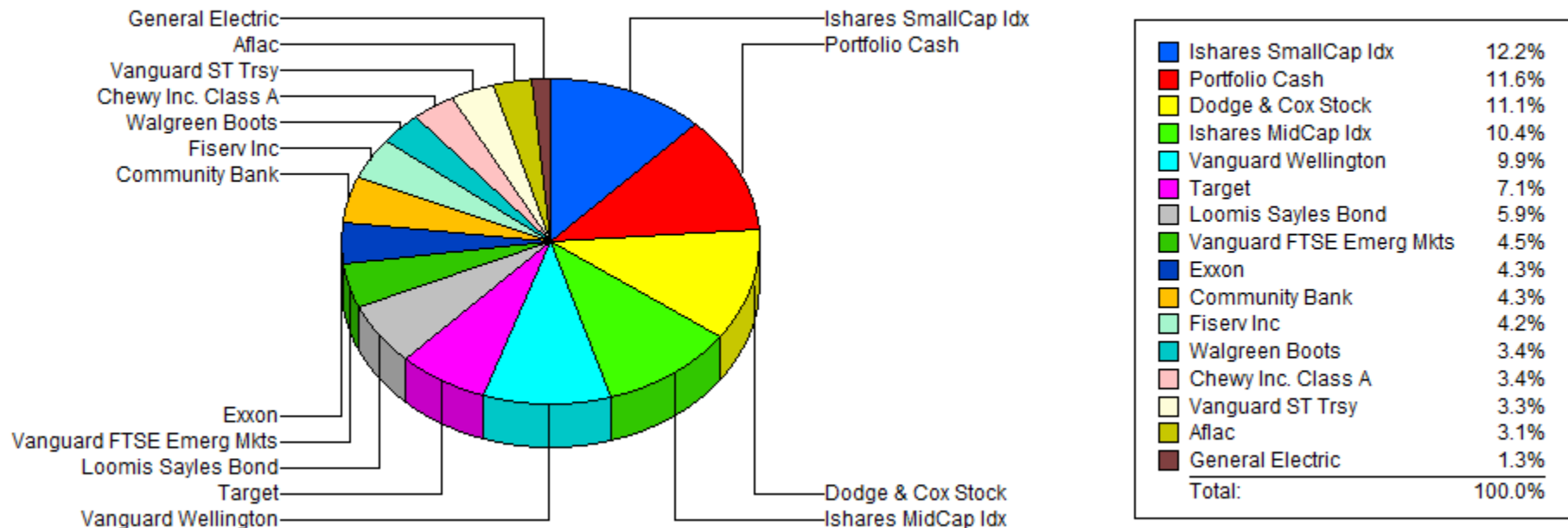
IAM Demo Portfolio 2

04/02/20

Type/Security	Quantity	Unit Cost	Total Cost	Market Price	Market Value	% of Port.	Unrealized Gain/Loss	% G/L	Estimated Income	Est. Yield	P/E
Ishares SmallCap Idx	750.00000	40.034	30,025.50	53.300	39,975.00	12.19	9,949.50	33.1	915.00	2.3	
Portfolio Cash	38,071.01000		38,071.01		38,071.01	11.61	0.00	0.0	761.42	2.0	
Dodge & Cox Stock	269.87000	140.858	38,013.24	134.550	36,311.00	11.07	-1,702.24	-4.5	788.02	2.2	
Ishares MidCap Idx	250.00000	100.960	25,240.00	136.875	34,218.75	10.43	8,978.75	35.6	762.50	2.2	
Vanguard Wellington	874.80200	38.393	33,585.86	37.090	32,446.40	9.89	-1,139.46	-3.4	1,049.75	3.2	
Target	250.00000	57.533	14,383.33	92.950	23,237.50	7.08	8,854.17	61.6	660.00	2.8	14.6
Loomis Sayles Bond	1,611.80500	13.786	22,220.64	12.050	19,422.25	5.92	-2,798.39	-12.6	612.48	3.2	
Vanguard FTSE Emer	450.00000	33.310	14,989.50	32.680	14,706.00	4.48	-283.50	-1.9	540.00	3.7	
Exxon	386.44830	51.446	19,881.34	36.700	14,182.68	4.32	-5,698.66	-28.7	1,344.84	9.5	10.9
Community Bank	250.00000	21.231	5,307.65	56.480	14,120.00	4.30	8,812.35	166.0	410.00	2.9	17.5
Fiserv Inc	150.00000	73.283	10,992.45	90.650	13,597.50	4.15	2,605.05	23.7	0.00	0.0	51.2
Walgreen Boots	250.00000	23.000	5,750.00	44.750	11,187.50	3.41	5,437.50	94.6	457.50	4.1	11.0
Chewy Inc. Class A	300.00000	29.083	8,724.99	36.920	11,076.00	3.38	2,351.01	26.9	0.00	0.0	-56.8
Vanguard ST Trsy	1,000.00000	9.893	9,893.20	10.830	10,830.00	3.30	936.80	9.5	120.00	1.1	
Aflac	316.24080	24.539	7,760.27	32.585	10,304.76	3.14	2,544.49	32.8	354.20	3.4	7.4
General Electric	590.08155	22.166	13,080.00	7.350	4,337.09	1.32	-8,742.91	-66.8	23.58	0.5	-11.9
Totals:			<u>297,918.98</u>		<u>328,023.44</u>		<u>30,104.46</u>	<u>10.1</u>	<u>8,799.29</u>	<u>2.7</u>	<u>9.4</u>

Portfolio Holdings IAM Demo Portfolio 2

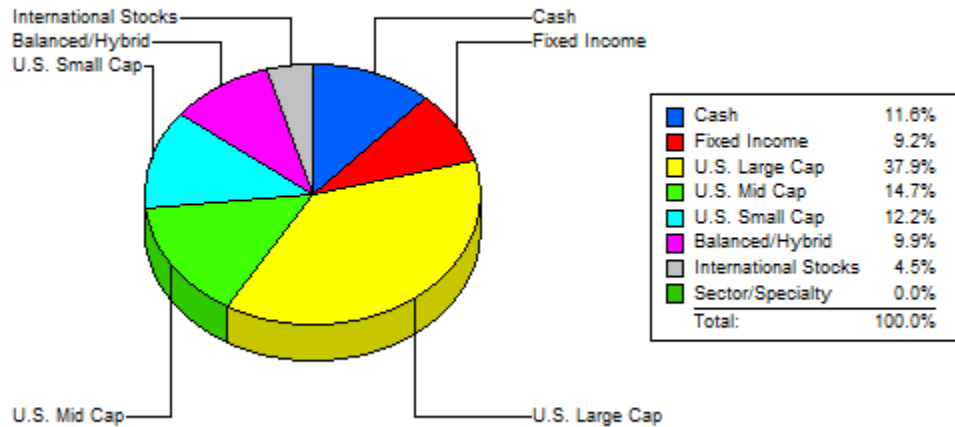
Percent of Portfolio



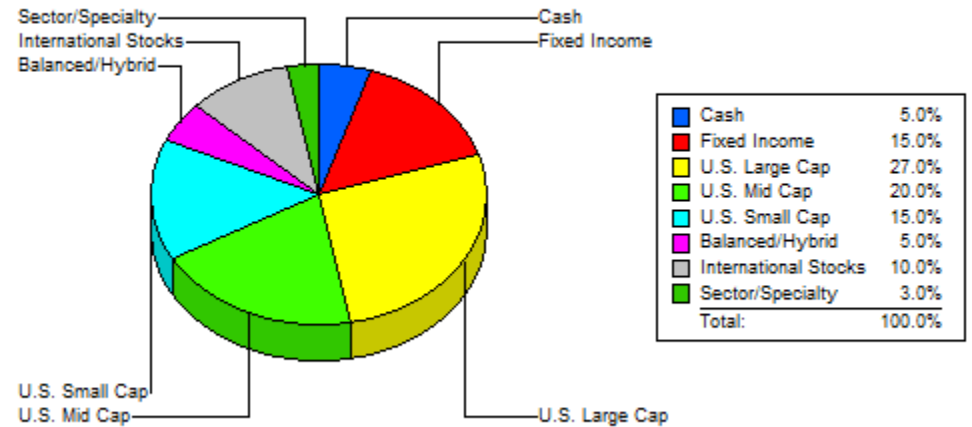
Allocation Rebalancing Level 1 by Asset Class IAM Demo Portfolio 2

Asset Class	Current Allocation %	Target Allocation %	Rebalancing Allocation %	Current Market Value	Target Market Value	Rebalancing Amount
Cash	11.61	5.00	-6.61	38,071.01	16,401.17	-21,669.84
Fixed Income	9.22	15.00	5.78	30,252.25	49,203.52	18,951.27
U.S. Large Cap	37.87	27.00	-10.87	124,234.03	88,566.33	-35,667.70
U.S. Mid Cap	14.74	20.00	5.26	48,338.75	65,604.69	17,265.94
U.S. Small Cap	12.19	15.00	2.81	39,975.00	49,203.52	9,228.52
Balanced/Hybrid	9.89	5.00	-4.89	32,446.40	16,401.17	-16,045.23
International Stocks	4.48	10.00	5.52	14,706.00	32,802.34	18,096.34
Sector/Specialty	0.00	3.00	3.00	0.00	9,840.70	9,840.70
Grand Total				328,023.44		

Current Allocation



Target Allocation



Allocation Rebalancing Level 1 by Asset Class

IAM Demo Portfolio 2

04/02/20

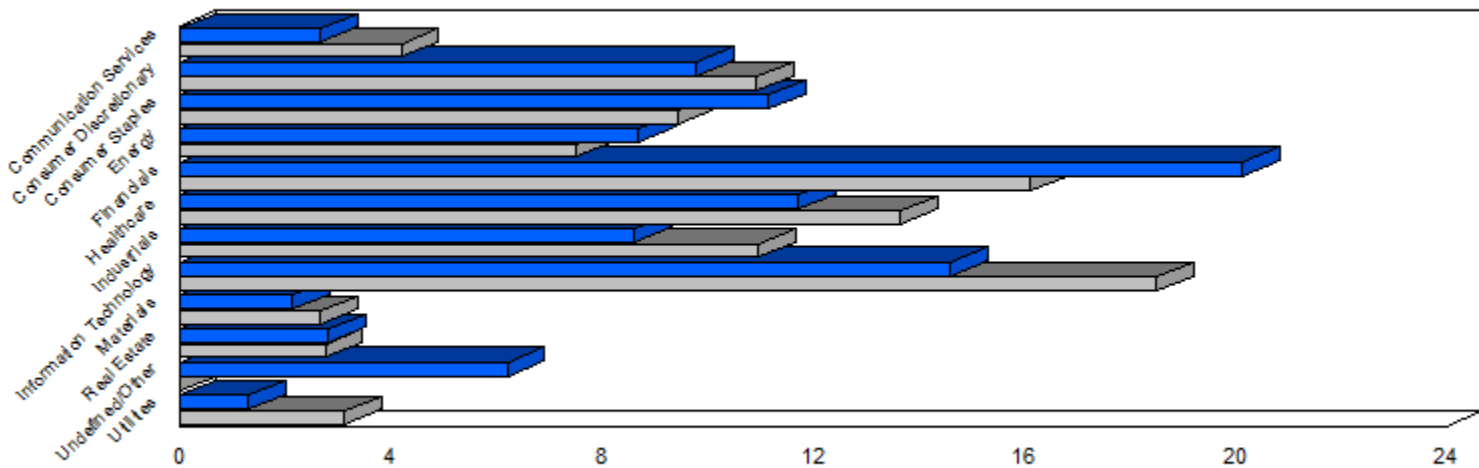
Asset Class	Security Name		Market Value	Percent Of Class	Current Allocation %	Target Allocation %	Rebalancing Allocation %
Cash	Portfolio Cash	1.000	38,071.01	100.00			
	Totals for Cash		38,071.01		11.61	5.00	-6.61
Fixed Income	Loomis Sayles Bond	12.050	19,422.25	64.20			
	Vanguard ST Trsy	10.830	10,830.00	35.80			
	Totals for Fixed Income		30,252.25		9.22	15.00	5.78
U.S. Large Cap	Aflac	32.585	10,304.76	8.29			
	Chewy Inc. Class A	36.920	11,076.00	8.92			
	Dodge & Cox Stock	134.550	36,311.00	29.23			
	Exxon	36.700	14,182.68	11.42			
	Fiserv Inc	90.650	13,597.50	10.95			
	General Electric	7.350	4,337.09	3.49			
	Target	92.950	23,237.50	18.70			
	Walgreen Boots	44.750	11,187.50	9.01			
	Totals for U.S. Large Cap		124,234.03		37.87	27.00	-10.87
U.S. Mid Cap	Community Bank	56.480	14,120.00	29.21			
	Ishares MidCap Idx	136.875	34,218.75	70.79			
	Totals for U.S. Mid Cap		48,338.75		14.74	20.00	5.26
U.S. Small Cap	Ishares SmallCap Idx	53.300	39,975.00	100.00			
	Totals for U.S. Small Cap		39,975.00		12.19	15.00	2.81
Balanced/Hybrid	Vanguard Wellington	37.090	32,446.40	100.00			
	Totals for Balanced/Hybrid		32,446.40		9.89	5.00	-4.89
International Stocks	Vanguard FTSE Emerg Mkts	32.680	14,706.00	100.00			
	Totals for International Stocks		14,706.00		4.48	10.00	5.52
Sector/Specialty	No Securities Found	0.000	0.00	0.00			
	Totals for Sector/Specialty		0.00		0.00	3.00	3.00
Grand Total			328,023.44				

Allocation Rebalancing Level 2 by Stock Sector

IAM Demo Portfolio 2

Sector	Current Allocation %	Target Allocation %	Rebalancing Allocation %	Current Market Value	Target Market Value	Rebalancing Amount
Communication Services	2.66	4.21	1.55	6,651.93	10,521.45	3,869.52
Consumer Discretionary	9.81	10.93	1.12	24,525.90	27,315.79	2,789.89
Consumer Staples	11.18	9.45	-1.73	27,943.93	23,617.04	-4,326.89
Energy	8.69	7.51	-1.18	21,724.75	18,768.67	-2,956.08
Financials	20.16	16.15	-4.01	50,377.36	40,361.39	-10,015.97
Healthcare	11.74	13.68	1.94	29,342.84	34,188.47	4,845.63
Industrials	8.63	10.98	2.35	21,570.66	27,440.75	5,870.09
Information Technology	14.61	18.51	3.90	36,511.58	46,259.40	9,747.82
Materials	2.14	2.67	0.53	5,360.29	6,672.75	1,312.46
Real Estate	2.83	2.77	-0.06	7,079.90	6,922.67	-157.23
Undefined/Other	6.22	0.00	-6.22	15,557.23	0.00	-15,557.23
Utilities	1.31	3.14	1.83	3,269.37	7,847.35	4,577.98
Grand Total				249,915.74		

Allocation Comparison



Blue = Current Gray = Target

Portfolio Summary

04/02/20

IAM Demo Portfolio 2 IRR Period - 01/01/2019 Thru 12/31/2019

Portfolio Beginning Market Value	366,224.03
Additions to Portfolio	94,649.10
Withdrawals from Portfolio	-82,725.10
Realized Appreciation for Period	3,926.55
Unrealized Appreciation for Period	65,372.30
Exercised / Assigned Options	0.00
Portfolio Ending Market Value	447,446.88

Income Received

Dividend Income Received	11,924.00
Interest Income Received	0.00
Other Income Received	0.00
	11,924.00

Capital Gain Distributions

Short-Term Received	0.00
Long-Term Received	0.00
	0.00

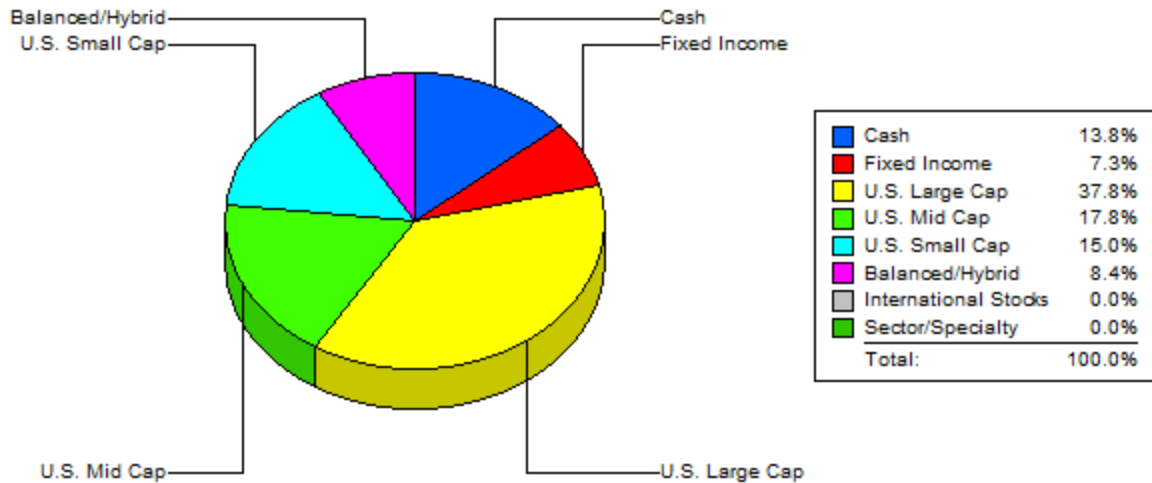
Appreciation for Period

Short-Term Appreciation	-849.90
Long-Term Appreciation	4,776.45
	3,926.55

Return Of Capital Received	0.00
Expenses/Service Charges	0.00

Transfers Delivered	0.00
Transfers Received	0.00

Current Allocation



Market Performance	IRR for Period	Annualized IRR
Dow Jones Ind. Ave	22.34	22.34
S&P 500	28.88	28.88
NASDAQ	35.23	35.23
Account Performance	22.18	22.18

Performance Report
IAM Demo Portfolio 2
IRR Period - As of 03/31/2020

04/02/20

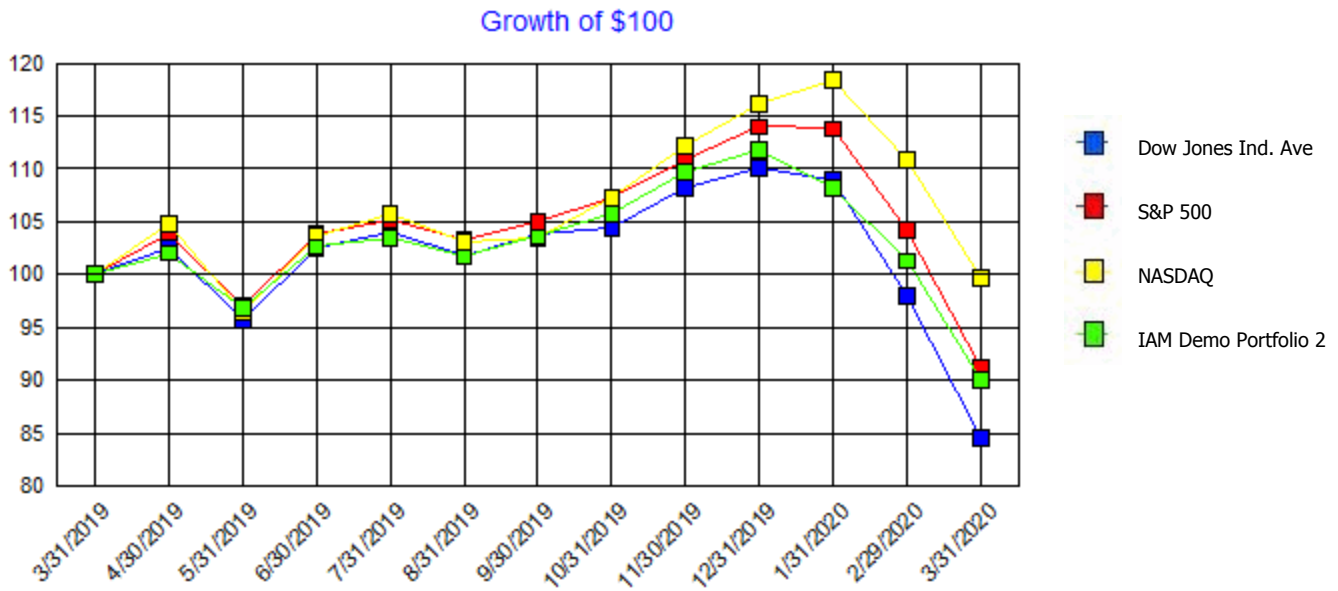
<u>Type/Security</u>	<u>Beginning Activity Date</u>	<u>Ending Activity Date</u>	<u>Unrealized Gain/Loss</u>	<u>Realized Gain/Loss</u>	<u>Ending Market Value</u>	<u>Income Received</u>	<u>IRR For Period</u>	<u>Annualized IRR</u>
Money Market Funds								
Portfolio Cash (MMF1)	02/25/96		0.00	0.00	60,532.51	3,605.28		0.31
Subtotal for Money Market Funds			0.00	0.00	60,532.51	3,605.28		
Exchange Traded Funds								
Ishares MidCap Idx (IJH)	01/08/07		10,725.00	3,445.50	35,965.00	5,026.06	111.97	5.84
Ishares SmallCap Id (IJR)	01/12/06		12,057.00	1,463.50	42,082.50	4,834.25	112.62	5.45
Vanguard FTSE Emerg (VVO)	03/30/20		108.00	0.00	15,097.50	0.00	0.72	270.70
Subtotal for Exchange Traded Funds			22,890.00	4,909.00	93,145.00	9,860.31		
Mutual Funds								
Dodge & Cox Stock (DODGX)	04/15/08		-1,702.23	9,792.00	36,311.01	17,356.74	132.32	7.30
Loomis Sayles Bond (LSBRX)	04/14/10		-2,798.39	546.30	19,422.25	5,455.90	22.34	2.04
Vanguard ST Trsy (VFISX)	04/14/10		936.80	2,661.70	10,830.00	1,498.28	45.38	3.82
Vanguard Wellington (VWELX)	01/06/14		-1,139.45	-462.00	32,446.41	9,974.23	31.37	4.47
Subtotal for Mutual Funds			-4,703.27	12,538.00	99,009.67	34,285.15		
Common Stocks								
Aflac (AFL)	08/15/05		3,067.81	4,140.46	10,828.08	3,722.11	184.17	7.40
Chewy Inc. Class A (CHWY)	01/02/20		2,522.01	0.00	11,247.00	0.00	28.91	180.03
Community Bank (CBU)	02/14/08		9,392.35	2,896.45	14,700.00	4,546.00	354.54	13.29
Exxon (XOM)	03/01/98		-5,207.90	11,488.92	14,673.44	6,205.80	709.78	9.93
Fiserv Inc (FISV)	03/01/05		3,256.05	1,244.00	14,248.50	0.00	1,342.37	19.34
General Electric (GE)	07/13/03		-8,394.75	-1,367.14	4,685.25	5,027.55	-59.11	-5.20
Target (TGT)	03/01/17		8,859.17	718.38	23,242.50	2,123.00	77.11	20.34
Walgreen Boots (WBA)	12/15/96		5,687.50	21,917.94	11,437.50	5,575.80	***	23.22
Subtotal for Common Stocks			19,182.24	41,039.01	105,062.27	27,200.26		
Total for Portfolio(s)			37,368.97	58,486.01	357,749.45	74,951.00	221.77	4.97

Performance Comparison

IAM Demo Portfolio 2

Monthly: 04/01/2019 to 03/31/2020

4/2/2020



Period Ending	Portfolio Return %	Portfolio Growth of \$100	Dow Jones Ind. Ave	S&P 500	NASDAQ	N/A	N/A	N/A
03/31/2019	0.00	100.00	100.00	100.00	100.00			
04/30/2019	2.02	102.02	102.56	103.93	104.74			
05/31/2019	(5.10)	96.82	95.70	97.09	96.43			
06/30/2019	6.00	102.63	102.58	103.78	103.59			
07/31/2019	0.77	103.42	104.00	105.14	105.78			
08/31/2019	(1.68)	101.68	101.83	103.24	103.03			
09/30/2019	1.87	103.58	103.82	105.02	103.50			
10/31/2019	2.13	105.79	104.32	107.16	107.29			
11/30/2019	3.66	109.66	108.20	110.80	112.12			
12/31/2019	1.98	111.83	110.08	113.97	116.09			
01/31/2020	(3.27)	108.17	108.99	113.79	118.40			
02/29/2020	(6.34)	101.31	98.01	104.22	110.85			
03/31/2020	(11.15)	90.01	84.54	91.18	99.63			

	Return for Period %	Annual Rate of Return %
IAM Demo Portfolio 2	-9.99	-9.99
Dow Jones Ind. Ave	-15.47	-15.47
S&P 500	-8.81	-8.81
NASDAQ	-0.38	-0.38