

## Appraisal Report IAM Demo Portfolio 2

01/04/21

Type/Security	Symbol	Quantity	Unit Cost	Total Cost	Market Price	Market Value	% of Port.	Unrealized Gain/Loss	% G/L	Estimated Income	Est. Yield
<u>Money Market Funds</u>											
Portfolio Cash	MMF1	35,788.56000		35,788.56		35,788.56	7.57	0.00	0.0	715.77	2.0
				35,788.56		35,788.56	7.57	0.00	0.0	715.77	2.0
<u>Exchange Traded Funds</u>											
iShares Core S&P Mid-	IJH	250.00000	100.960	25,240.00	225.670	56,417.50	11.93	31,177.50	123.5	770.00	1.4
iShares Core S&P Smal	IJR	750.00000	40.034	30,025.50	90.500	67,875.00	14.35	37,849.50	126.1	862.50	1.3
Vanguard Emerging M	VWO	450.00000	33.310	14,989.50	50.400	22,680.00	4.79	7,690.50	51.3	544.50	2.4
				70,255.00		146,972.50	31.07	76,717.50	109.2	2,177.00	1.5
<u>Mutual Funds</u>											
Dodge & Cox Stock F	DODGX	285.20660	143.199	40,841.36	192.560	54,919.40	11.61	14,078.04	34.5	616.07	1.1
Loomis Sayles Bond F	LSBRX	1,643.94300	13.776	22,647.25	13.510	22,209.67	4.70	-437.58	-1.9	1,134.32	5.1
Vanguard Short Term T	VFISX	1,000.00000	9.893	9,893.20	10.770	10,770.00	2.28	876.80	8.9	30.00	0.3
Vanguard Wellington F	VWELX	997.71300	38.253	38,165.85	44.360	44,258.53	9.36	6,092.68	16.0	848.06	1.9
				111,547.66		132,157.60	27.94	20,609.94	18.5	2,628.45	2.0
<u>Common Stocks</u>											
Aflac	AFL	323.29680	24.831	8,027.91	43.190	13,963.20	2.95	5,935.29	73.9	426.77	3.1
Chewy Inc. Class A	CHWY	300.00000	29.083	8,724.99	88.510	26,553.00	5.61	17,828.01	204.3	0.00	0.0
Community Bank	CBU	250.00000	21.231	5,307.65	61.640	15,410.00	3.26	10,102.35	190.3	420.00	2.7
Exxon	XOM	411.48830	50.813	20,908.81	41.070	16,899.79	3.57	-4,009.02	-19.2	1,431.98	8.5
Fiserv Inc	FISV	150.00000	73.283	10,992.45	110.000	16,500.00	3.49	5,507.55	50.1	0.00	0.0
General Electric	GE	590.08155	22.166	13,080.00	10.472	6,179.30	1.31	-6,900.70	-52.8	23.58	0.4
Target	TGT	300.00000	65.141	19,542.33	174.950	52,485.00	11.10	32,942.67	168.6	816.00	1.6
Walgreen Boots	WBA	250.00000	23.000	5,750.00	40.540	10,135.00	2.14	4,385.00	76.3	467.50	4.6
				92,334.14		158,125.29	33.43	65,791.15	71.3	3,585.83	2.3
		<u>Totals:</u>		<u>309,925.36</u>		<u>473,043.95</u>		<u>163,118.59</u>	<u>52.6</u>	<u>9,107.05</u>	<u>1.9</u>

## Portfolio Holdings

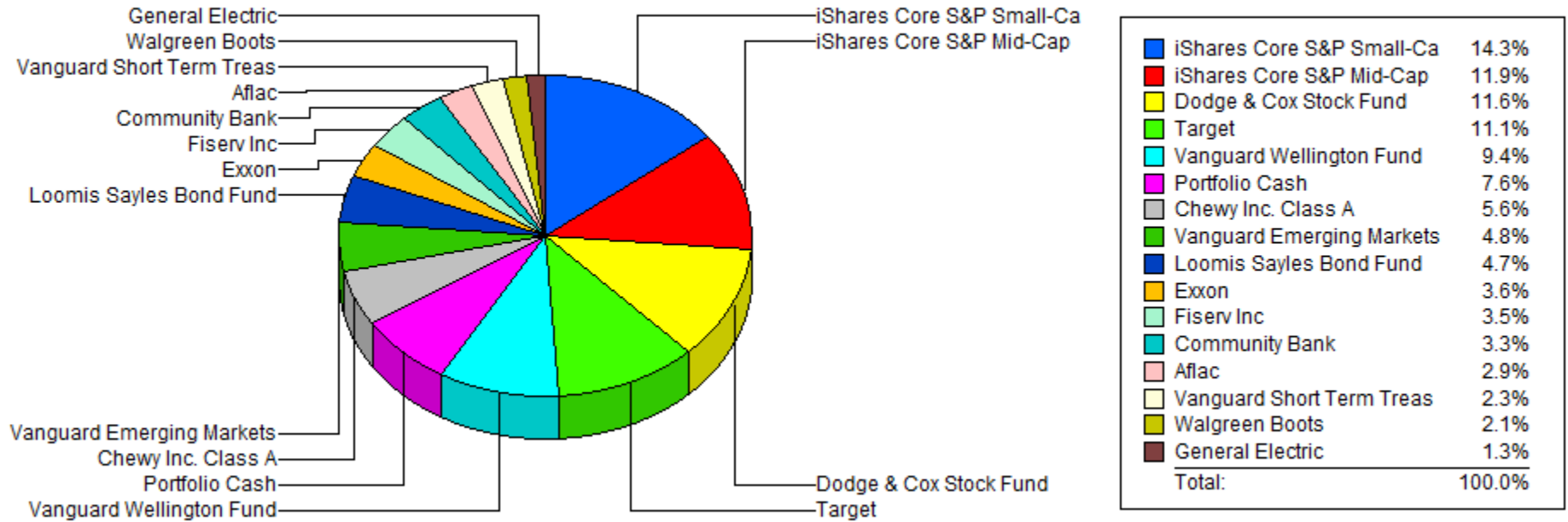
### IAM Demo Portfolio 2

01/04/21

Type/Security	Quantity	Unit Cost	Total Cost	Market Price	Market Value	% of Port.	Unrealized Gain/Loss	% G/L	Estimated Income	Est. Yield	P/E
iShares Core S&P Sma	750.00000	40.034	30,025.50	90.500	67,875.00	14.35	37,849.50	126.1	862.50	1.3	
iShares Core S&P Mid	250.00000	100.960	25,240.00	225.670	56,417.50	11.93	31,177.50	123.5	770.00	1.4	
Dodge & Cox Stock F	285.20660	143.199	40,841.36	192.560	54,919.40	11.61	14,078.04	34.5	616.07	1.1	
Target	300.00000	65.141	19,542.33	174.950	52,485.00	11.10	32,942.67	168.6	816.00	1.6	23.2
Vanquard Wellington	997.71300	38.253	38,165.85	44.360	44,258.53	9.36	6,092.68	16.0	848.06	1.9	
Portfolio Cash	35,788.56000		35,788.56		35,788.56	7.57	0.00	0.0	715.77	2.0	
Chewy Inc. Class A	300.00000	29.083	8,724.99	88.510	26,553.00	5.61	17,828.01	204.3	0.00	0.0	-205.8
Vanguard Emerging M	450.00000	33.310	14,989.50	50.400	22,680.00	4.79	7,690.50	51.3	544.50	2.4	
Loomis Sayles Bond F	1,643.94300	13.776	22,647.25	13.510	22,209.67	4.70	-437.58	-1.9	1,134.32	5.1	
Exxon	411.48830	50.813	20,908.81	41.070	16,899.79	3.57	-4,009.02	-19.2	1,431.98	8.5	52.7
Fiserv Inc	150.00000	73.283	10,992.45	110.000	16,500.00	3.49	5,507.55	50.1	0.00	0.0	85.9
Community Bank	250.00000	21.231	5,307.65	61.640	15,410.00	3.26	10,102.35	190.3	420.00	2.7	20.3
Aflac	323.29680	24.831	8,027.91	43.190	13,963.20	2.95	5,935.29	73.9	426.77	3.1	6.7
Vanquard Short Ter	1,000.00000	9.893	9,893.20	10.770	10,770.00	2.28	876.80	8.9	30.00	0.3	
Walgreen Boots	250.00000	23.000	5,750.00	40.540	10,135.00	2.14	4,385.00	76.3	467.50	4.6	81.1
General Electric	590.08155	22.166	13,080.00	10.472	6,179.30	1.31	-6,900.70	-52.8	23.58	0.4	28.3
<b>Totals:</b>			<b>309,925.36</b>		<b>473,043.95</b>		<b>163,118.59</b>	<b>52.6</b>	<b>9,107.05</b>	<b>1.9</b>	<b>-3.4</b>

## Portfolio Holdings IAM Demo Portfolio 2

### Percent of Portfolio



## Security Basis - Tax Lots

### IAM Demo Portfolio 2

01/04/21

Type/Security	Symbol	Acquisition Date	Quantity	Unit Cost	Total Cost	Market Price	Market Value	Unrealized Gain/Loss	% G/L	Annl. % G/L	Years Held
Money Market Funds											
Portfolio Cash	MMF1	02/25/96			35,788.56		35,788.56			0.0	24.88
Total Money Market Funds					35,788.56		35,788.56				
Exchange Traded Funds											
iShares Core S&P Mid-C	IJH	01/08/07	100.00000	81.000	8,100.00	225.670	22,567.00	14,467.00	178.60	7.6	14.00
iShares Core S&P Mid-C	IJH	06/20/11	40.00000	87.500	3,500.00	225.670	9,026.80	5,526.80	157.91	10.4	9.55
iShares Core S&P Mid-C	IJH	03/14/13	60.00000	114.000	6,840.00	225.670	13,540.20	6,700.20	97.96	9.1	7.82
iShares Core S&P Mid-C	IJH	02/25/14	50.00000	136.000	6,800.00	225.670	11,283.50	4,483.50	65.93	7.7	6.86
Subtotal: 4 positions			250.00000	100.960	25,240.00	225.670	56,417.50	31,177.50	123.52		10.38
iShares Core S&P Small	IJR	01/12/06	240.00000	29.285	7,028.40	90.500	21,720.00	14,691.60	209.03	7.8	14.99
iShares Core S&P Small	IJR	06/20/11	100.00000	35.000	3,500.00	90.500	9,050.00	5,550.00	158.57	10.5	9.55
iShares Core S&P Small	IJR	03/14/13	260.00000	43.610	11,338.60	90.500	23,530.00	12,191.40	107.52	9.8	7.82
iShares Core S&P Small	IJR	02/25/14	150.00000	54.390	8,158.50	90.500	13,575.00	5,416.50	66.39	7.7	6.86
Subtotal: 4 positions			750.00000	40.034	30,025.50	90.500	67,875.00	37,849.50	126.06		10.15
Vanguard Emerging Mar	VWO	03/30/20	450.00000	33.310	14,989.50	50.400	22,680.00	7,690.50	51.31	71.2	0.77
Total Exchange Traded Funds					70,255.00		146,972.50	76,717.50	109.20		
Mutual Funds											
Dodge & Cox Stock Fun	DODGX	04/15/08	150.00000	122.000	18,300.00	192.560	28,884.00	10,584.00	57.84	3.6	12.73
Dodge & Cox Stock Fun	DODGX	12/05/11	25.00000	101.700	2,542.50	192.560	4,814.00	2,271.50	89.34	7.3	9.09
Dodge & Cox Stock Fun	DODGX	09/25/12*	1.01510	118.215	120.00	192.560	195.47	75.47	62.89	6.1	8.28
Dodge & Cox Stock Fun	DODGX	03/26/14*	1.17340	171.007	200.66	192.560	225.95	25.29	12.60	1.8	6.78
Dodge & Cox Stock Fun	DODGX	09/25/14*	0.49480	179.689	88.91	192.560	95.28	6.37	7.16	1.1	6.28
Dodge & Cox Stock Fun	DODGX	12/22/14*	2.90400	179.883	522.38	192.560	559.19	36.81	7.05	1.1	6.04
Dodge & Cox Stock Fun	DODGX	03/26/15*	2.27100	176.279	400.33	192.560	437.30	36.97	9.23	1.5	5.78
Dodge & Cox Stock Fun	DODGX	06/25/15*	0.67650	164.878	111.54	192.560	130.27	18.73	16.79	2.8	5.53

## Security Basis - Tax Lots

### IAM Demo Portfolio 2

01/04/21

Type/Security	Symbol	Acquisition Date	Quantity	Unit Cost	Total Cost	Market Price	Market Value	Unrealized Gain/Loss	% G/L	Annl. % G/L	Years Held
Mutual Funds											
Dodge & Cox Stock Fun	DODGX	12/21/15*	7.43610	165.365	1,229.67	192.560	1,431.90	202.23	16.45	3.1	5.04
Dodge & Cox Stock Fun	DODGX	03/23/16*	4.86900	155.946	759.30	192.560	937.57	178.27	23.48	4.5	4.79
Dodge & Cox Stock Fun	DODGX	06/27/16*	0.77640	150.696	117.00	192.560	149.50	32.50	27.78	5.6	4.53
Dodge & Cox Stock Fun	DODGX	12/20/16*	7.32590	187.442	1,373.18	192.560	1,410.68	37.50	2.73	0.7	4.04
Dodge & Cox Stock Fun	DODGX	03/23/17*	3.73400	203.942	761.52	192.560	719.02	-42.50	-5.58	-1.5	3.79
Dodge & Cox Stock Fun	DODGX	06/27/17*	0.65100	191.413	124.61	192.560	125.36	0.75	0.60	0.2	3.53
Dodge & Cox Stock Fun	DODGX	09/26/17*	1.39300	198.593	276.64	192.560	268.24	-8.40	-3.04	-0.9	3.28
Dodge & Cox Stock Fun	DODGX	12/19/17*	8.15100	211.839	1,726.70	192.560	1,569.56	-157.14	-9.10	-3.1	3.05
Dodge & Cox Stock Fun	DODGX	03/26/18*	3.25200	198.306	644.89	192.560	626.21	-18.68	-2.90	-1.1	2.78
Dodge & Cox Stock Fun	DODGX	06/26/18*	0.75390	202.374	152.57	192.560	145.17	-7.40	-4.85	-1.9	2.53
Dodge & Cox Stock Fun	DODGX	09/25/18*	0.66900	215.575	144.22	192.560	128.82	-15.40	-10.68	-4.8	2.28
Dodge & Cox Stock Fun	DODGX	12/18/18*	15.99500	173.083	2,768.47	192.560	3,080.00	311.53	11.25	5.3	2.05
Dodge & Cox Stock Fun	DODGX	03/26/19*	9.23400	183.384	1,693.37	192.560	1,778.10	84.73	5.00	2.8	1.78
Dodge & Cox Stock Fun	DODGX	06/25/19*	1.49500	185.043	276.64	192.560	287.88	11.24	4.06	2.6	1.53
Dodge & Cox Stock Fun	DODGX	09/25/19*	1.11690	187.474	209.39	192.560	215.07	5.68	2.71	2.1	1.28
Dodge & Cox Stock Fun	DODGX	12/20/19*	14.17500	191.781	2,718.50	192.560	2,729.54	11.04	0.41	0.4	1.04
Dodge & Cox Stock Fun	DODGX	03/26/20*	5.30800	141.343	750.25	192.560	1,022.11	271.86	36.24	48.6	0.78
Dodge & Cox Stock Fun	DODGX	06/29/20*	1.32360	160.555	212.51	192.560	254.87	42.36	19.93	41.8	0.52
Dodge & Cox Stock Fun	DODGX	09/25/20*	1.70400	163.809	279.13	192.560	328.12	48.99	17.55	78.4	0.28
Dodge & Cox Stock Fun	DODGX	12/18/20*	12.30900	189.819	2,336.48	192.560	2,370.22	33.74	1.44	33.7	0.05
Subtotal: 28 positions			285.20660	143.199	40,841.36	192.560	54,919.40	14,078.04	34.47		8.47
Loomis Sayles Bond Fun	LSBRX	04/14/10	700.00000	13.479	9,435.30	13.510	9,457.00	21.70	0.23	0.0	10.73
Loomis Sayles Bond Fun	LSBRX	03/14/13	500.00000	15.260	7,630.00	13.510	6,755.00	-875.00	-11.47	-1.5	7.82
Loomis Sayles Bond Fun	LSBRX	06/11/19	400.00000	12.500	5,000.00	13.510	5,404.00	404.00	8.08	5.1	1.57
Loomis Sayles Bond Fun	LSBRX	01/27/20*	4.42900	13.798	61.11	13.510	59.84	-1.27	-2.08	-2.2	0.94
Loomis Sayles Bond Fun	LSBRX	02/27/20*	3.81100	13.469	51.33	13.510	51.49	0.16	0.31	0.4	0.85
Loomis Sayles Bond Fun	LSBRX	03/26/20*	3.56500	12.034	42.90	13.510	48.16	5.26	12.26	16.0	0.78
Loomis Sayles Bond Fun	LSBRX	06/29/20*	2.56700	12.739	32.70	13.510	34.68	1.98	6.06	12.0	0.52
Loomis Sayles Bond Fun	LSBRX	09/28/20*	4.24200	13.013	55.20	13.510	57.31	2.11	3.82	14.8	0.27

## Security Basis - Tax Lots

### IAM Demo Portfolio 2

01/04/21

Type/Security	Symbol	Acquisition Date	Quantity	Unit Cost	Total Cost	Market Price	Market Value	Unrealized Gain/Loss	% G/L	Annl. % G/L	Years Held
Mutual Funds											
Loomis Sayles Bond Fun	LSBRX	10/27/20*	5.60800	13.042	73.14	13.510	75.76	2.62	3.58	20.1	0.19
Loomis Sayles Bond Fun	LSBRX	11/28/20*	3.80300	13.453	51.16	13.510	51.38	0.22	0.43	4.2	0.10
Loomis Sayles Bond Fun	LSBRX	12/16/20*	15.91800	13.470	214.41	13.510	215.05	0.64	0.30	5.6	0.05
Subtotal: 11 positions			1,643.94300	13.776	22,647.25	13.510	22,209.67	-437.58	-1.93		7.34
Vanguard Short Term T	VFISX	04/14/10	1,000.00000	9.893	9,893.20	10.770	10,770.00	876.80	8.86	0.8	10.73
Vanguard Wellington Fu	VWELX	01/06/14	400.00000	37.730	15,092.00	44.360	17,744.00	2,652.00	17.57	2.3	7.00
Vanguard Wellington Fu	VWELX	02/25/14	300.00000	38.110	11,433.00	44.360	13,308.00	1,875.00	16.40	2.2	6.86
Vanguard Wellington Fu	VWELX	02/08/17	100.00000	39.600	3,960.00	44.360	4,436.00	476.00	12.02	2.9	3.91
Vanguard Wellington Fu	VWELX	06/23/17*	5.32900	40.983	218.40	44.360	236.39	17.99	8.24	2.3	3.54
Vanguard Wellington Fu	VWELX	09/28/17*	5.22100	42.090	219.75	44.360	231.60	11.85	5.39	1.6	3.27
Vanguard Wellington Fu	VWELX	12/27/17*	5.02900	42.038	211.41	44.360	223.09	11.68	5.52	1.8	3.02
Vanguard Wellington Fu	VWELX	03/15/18*	1.10300	40.979	45.20	44.360	48.93	3.73	8.25	2.9	2.81
Vanguard Wellington Fu	VWELX	06/15/18*	5.99500	41.523	248.93	44.360	265.94	17.01	6.83	2.6	2.56
Vanguard Wellington Fu	VWELX	09/21/18*	5.22300	43.060	224.90	44.360	231.69	6.79	3.02	1.3	2.29
Vanguard Wellington Fu	VWELX	03/20/19*	5.33200	39.919	212.85	44.360	236.53	23.68	11.13	6.0	1.80
Vanguard Wellington Fu	VWELX	06/14/19*	5.63600	40.837	230.16	44.360	250.01	19.85	8.62	5.4	1.56
Vanguard Wellington Fu	VWELX	09/23/19*	5.22400	42.462	221.82	44.360	231.74	9.92	4.47	3.5	1.28
Vanguard Wellington Fu	VWELX	12/27/19*	23.78300	43.500	1,034.57	44.360	1,055.01	20.44	1.98	1.9	1.02
Vanguard Wellington Fu	VWELX	03/20/20*	6.92700	33.618	232.87	44.360	307.28	74.41	31.95	41.6	0.79
Vanguard Wellington Fu	VWELX	06/29/20*	4.76700	41.399	197.35	44.360	211.46	14.11	7.15	14.2	0.52
Vanguard Wellington Fu	VWELX	09/18/20*	4.25100	43.444	184.68	44.360	188.57	3.89	2.11	7.2	0.30
Vanguard Wellington Fu	VWELX	12/29/20*	51.48900	46.992	2,419.59	44.360	2,284.05	-135.54	-5.60	-95.1	0.02
Vanguard Wellington Fu	VWELX	12/29/20*	62.40400	28.498	1,778.37	44.360	2,768.24	989.87	55.66	***** *	0.02
Subtotal: 18 positions			997.71300	38.253	38,165.85	44.360	44,258.53	6,092.68	15.96		5.40
Total Mutual Funds						111,547.66		132,157.60	20,609.94	18.48	

Common Stocks

## Security Basis - Tax Lots

### IAM Demo Portfolio 2

01/04/21

Type/Security	Symbol	Acquisition Date	Quantity	Unit Cost	Total Cost	Market Price	Market Value	Unrealized Gain/Loss	% G/L	Annl. % G/L	Years Held
Common Stocks											
Aflac	AFL	08/15/05	190.00000	21.118	4,012.48	43.190	8,206.10	4,193.62	104.51	4.8	15.40
Aflac	AFL	08/15/05	10.00000	21.118	211.18	43.190	431.90	220.72	104.52	4.8	15.40
Aflac	AFL	02/15/06	0.82020	23.775	19.50	43.190	35.42	15.92	81.64	4.1	14.90
Aflac	AFL	05/17/06	0.83320	23.464	19.55	43.190	35.99	16.44	84.09	4.3	14.65
Aflac	AFL	08/23/06	0.90880	21.578	19.61	43.190	39.25	19.64	100.15	4.9	14.38
Aflac	AFL	11/15/06	1.09260	22.149	24.20	43.190	47.19	22.99	95.00	4.8	14.15
Aflac	AFL	02/14/07	1.16820	24.037	28.08	43.190	50.45	22.37	79.67	4.3	13.90
Aflac	AFL	08/15/07	1.09540	28.528	31.25	43.190	47.31	16.06	51.39	3.1	13.40
Aflac	AFL	11/14/07	1.03200	30.388	31.36	43.190	44.57	13.21	42.12	2.7	13.15
Aflac	AFL	02/15/08	1.16600	31.595	36.84	43.190	50.36	13.52	36.70	2.5	12.90
Aflac	AFL	05/19/08	1.11760	33.080	36.97	43.190	48.27	11.30	30.57	2.1	12.64
Aflac	AFL	08/18/08	1.26320	29.378	37.11	43.190	54.56	17.45	47.02	3.2	12.39
Aflac	AFL	05/18/09	0.27800	17.122	4.76	43.190	12.01	7.25	152.31	8.3	11.64
Aflac	AFL	08/17/09*	3.08200	20.931	64.51	43.190	133.11	68.60	106.34	6.6	11.39
Aflac	AFL	11/16/09	2.99400	21.690	64.94	43.190	129.31	64.37	99.12	6.4	11.14
Aflac	AFL	02/11/10	2.77200	23.579	65.36	43.190	119.72	54.36	83.17	5.7	10.90
Aflac	AFL	05/17/10	3.03000	21.700	65.75	43.190	130.87	65.12	99.04	6.7	10.64
Aflac	AFL	08/16/10	3.14300	23.729	74.58	43.190	135.75	61.17	82.02	5.9	10.39
Aflac	AFL	11/15/10	2.62600	27.190	71.40	43.190	113.42	42.02	58.85	4.7	10.15
Aflac	AFL	02/11/11	2.43800	29.434	71.76	43.190	105.30	33.54	46.74	3.9	9.90
Aflac	AFL	05/16/11	2.95400	24.418	72.13	43.190	127.58	55.45	76.88	6.1	9.65
Aflac	AFL	08/15/11*	4.19360	17.305	72.57	43.190	181.12	108.55	149.58	10.2	9.40
Aflac	AFL	11/14/11*	3.83600	20.991	80.52	43.190	165.68	85.16	105.76	8.2	9.15
Aflac	AFL	02/13/12	3.36800	24.005	80.85	43.190	145.46	64.61	79.91	6.8	8.90
Aflac	AFL	06/19/12*	4.14600	19.387	80.38	43.190	179.07	98.69	122.78	9.8	8.55
Aflac	AFL	08/13/12	3.54200	23.066	81.70	43.190	152.98	71.28	87.25	7.8	8.40
Aflac	AFL	11/09/12	3.30600	26.573	87.85	43.190	142.79	54.94	62.54	6.1	8.16
Aflac	AFL	02/13/13	3.57600	24.771	88.58	43.190	154.45	65.87	74.36	7.3	7.90
Aflac	AFL	08/19/13	2.09300	30.081	62.96	43.190	90.40	27.44	43.58	5.0	7.38
Aflac	AFL	11/18/13	2.01000	33.308	66.95	43.190	86.81	19.86	29.66	3.7	7.13

## Security Basis - Tax Lots

### IAM Demo Portfolio 2

01/04/21

Type/Security	Symbol	Acquisition Date	Quantity	Unit Cost	Total Cost	Market Price	Market Value	Unrealized Gain/Loss	% G/L	Annl. % G/L	Years Held
Common Stocks											
Aflac	AFL	02/14/14	2.16100	31.152	67.32	43.190	93.33	26.01	38.64	4.9	6.89
Aflac	AFL	05/19/14	2.21000	30.638	67.71	43.190	95.45	27.74	40.97	5.3	6.64
Aflac	AFL	08/18/14	2.35600	28.943	68.19	43.190	101.76	33.57	49.23	6.5	6.39
Aflac	AFL	11/17/14	2.36600	30.545	72.27	43.190	102.19	29.92	41.40	5.8	6.14
Aflac	AFL	02/12/15	2.35360	30.902	72.73	43.190	101.65	28.92	39.76	5.8	5.90
Aflac	AFL	05/18/15	2.36200	30.982	73.18	43.190	102.01	28.83	39.40	6.1	5.64
Aflac	AFL	08/17/15	2.49800	29.424	73.50	43.190	107.89	34.39	46.79	7.4	5.39
Aflac	AFL	11/16/15	2.37400	32.831	77.94	43.190	102.53	24.59	31.55	5.5	5.14
Aflac	AFL	02/11/16	2.74400	28.655	78.63	43.190	118.51	39.88	50.72	8.7	4.90
Aflac	AFL	05/16/16	2.30740	34.229	78.98	43.190	99.66	20.68	26.18	5.1	4.64
Aflac	AFL	08/22/16	2.17140	36.442	79.13	43.190	93.78	14.65	18.51	4.0	4.37
Aflac	AFL	11/14/16	2.30860	36.134	83.42	43.190	99.71	16.29	19.53	4.4	4.14
Aflac	AFL	02/13/17	2.37460	35.492	84.28	43.190	102.56	18.28	21.69	5.2	3.89
Aflac	AFL	05/22/17	2.29340	36.936	84.71	43.190	99.05	14.34	16.93	4.4	3.62
Aflac	AFL	08/21/17	2.12800	40.089	85.31	43.190	91.91	6.60	7.74	2.2	3.38
Aflac	AFL	11/14/17	2.13000	42.136	89.75	43.190	91.99	2.24	2.50	0.8	3.14
Aflac	AFL	05/22/18	2.01500	45.290	91.26	43.190	87.03	-4.23	-4.64	-1.8	2.62
Aflac	AFL	08/21/18	1.95600	46.927	91.79	43.190	84.48	-7.31	-7.96	-3.4	2.38
Aflac	AFL	11/20/18	2.07800	44.293	92.04	43.190	89.75	-2.29	-2.49	-1.2	2.13
Aflac	AFL	02/19/19	1.69200	48.989	82.89	43.190	73.08	-9.81	-11.83	-6.5	1.88
Aflac	AFL	03/08/19	1.00000	60.000	60.00	43.190	43.19	-16.81	-28.02	-16.4	1.83
Aflac	AFL	05/21/19*	1.60600	51.949	83.43	43.190	69.36	-14.07	-16.86	-10.7	1.63
Aflac	AFL	08/20/19*	1.61900	51.865	83.97	43.190	69.92	-14.05	-16.73	-12.4	1.38
Aflac	AFL	11/19/19*	1.55700	54.104	84.24	43.190	67.25	-16.99	-20.17	-18.1	1.13
Aflac	AFL	02/18/20*	1.69500	51.870	87.92	43.190	73.21	-14.71	-16.73	-18.7	0.88
Aflac	AFL	05/19/20*	2.63100	33.630	88.48	43.190	113.63	25.15	28.42	48.5	0.63
Aflac	AFL	08/18/20*	2.40300	37.154	89.28	43.190	103.79	14.51	16.25	48.1	0.38
Aflac	AFL	11/17/20*	2.02200	44.451	89.88	43.190	87.33	-2.55	-2.84	-19.3	0.13
Subtotal: 58 positions			323.29680	24.831	8,027.91	43.190	13,963.20	5,935.29	73.93		12.19



## Security Basis - Tax Lots

### IAM Demo Portfolio 2

01/04/21

Type/Security	Symbol	Acquisition Date	Quantity	Unit Cost	Total Cost	Market Price	Market Value	Unrealized Gain/Loss	% G/L	Annl. % G/L	Years Held
Common Stocks											
Chewy Inc. Class A	CHWY	01/02/20	300.00000	29.083	8,724.99	88.510	26,553.00	17,828.01	204.33	200.7	1.01
Community Bank	CBU	02/14/08	250.00000	21.231	5,307.65	61.640	15,410.00	10,102.35	190.34	8.6	12.90
Exxon	XOM	01/09/04	11.92465	40.250	479.97	41.070	489.75	9.78	2.04	0.1	17.00
Exxon	XOM	02/09/04*	1.88389	40.730	76.73	41.070	77.37	0.64	0.83	0.0	16.92
Exxon	XOM	05/11/04*	1.98300	42.052	83.39	41.070	81.44	-1.95	-2.34	-0.1	16.66
Exxon	XOM	08/11/04*	1.86800	44.920	83.91	41.070	76.72	-7.19	-8.57	-0.5	16.41
Exxon	XOM	11/09/04*	1.67420	50.424	84.42	41.070	68.76	-15.66	-18.55	-1.3	16.16
Exxon	XOM	02/08/05*	1.51256	56.110	84.87	41.070	62.12	-22.75	-26.81	-1.9	15.92
Exxon	XOM	05/11/05*	1.16500	53.734	62.60	41.070	47.85	-14.75	-23.56	-1.7	15.66
Exxon	XOM	08/10/05*	1.03000	61.097	62.93	41.070	42.30	-20.63	-32.78	-2.5	15.41
Exxon	XOM	11/08/05*	1.04500	60.507	63.23	41.070	42.92	-20.31	-32.12	-2.5	15.17
Exxon	XOM	02/08/06*	1.45900	60.548	88.34	41.070	59.92	-28.42	-32.17	-2.6	14.92
Exxon	XOM	05/10/06*	1.45800	60.912	88.81	41.070	59.88	-28.93	-32.58	-2.7	14.67
Exxon	XOM	08/10/06*	1.33000	67.128	89.28	41.070	54.62	-34.66	-38.82	-3.4	14.41
Exxon	XOM	11/09/06*	1.22700	73.105	89.70	41.070	50.39	-39.31	-43.82	-4.0	14.16
Exxon	XOM	02/07/07*	0.65200	73.405	47.86	41.070	26.78	-21.08	-44.05	-4.1	13.92
Exxon	XOM	05/10/07*	0.64650	81.315	52.57	41.070	26.55	-26.02	-49.50	-4.9	13.67
Exxon	XOM	08/09/07*	0.56700	93.122	52.80	41.070	23.29	-29.51	-55.89	-5.9	13.42
Exxon	XOM	11/07/07*	0.61000	86.885	53.00	41.070	25.05	-27.95	-52.74	-5.5	13.17
Exxon	XOM	02/07/08*	0.62330	85.368	53.21	41.070	25.60	-27.61	-51.89	-5.5	12.92
Exxon	XOM	05/09/08*	0.65890	92.670	61.06	41.070	27.06	-34.00	-55.68	-6.2	12.67
Exxon	XOM	08/11/08*	0.78900	77.731	61.33	41.070	32.40	-28.93	-47.17	-5.0	12.41
Exxon	XOM	11/07/08*	0.83600	73.684	61.60	41.070	34.33	-27.27	-44.27	-4.7	12.17
Exxon	XOM	02/06/09*	0.45500	74.681	33.98	41.070	18.69	-15.29	-45.00	-4.9	11.92
Exxon	XOM	05/11/09*	0.52200	68.716	35.87	41.070	21.44	-14.43	-40.23	-4.3	11.66
Exxon	XOM	08/11/09*	0.51600	69.942	36.09	41.070	21.19	-14.90	-41.29	-4.6	11.41
Exxon	XOM	11/09/09*	0.20380	74.828	15.25	41.070	8.37	-6.88	-45.11	-5.2	11.16
Exxon	XOM	02/08/10*	0.56500	64.407	36.39	41.070	23.20	-13.19	-36.25	-4.0	10.91
Exxon	XOM	03/12/10	95.00000	64.000	6,080.00	41.070	3,901.65	-2,178.35	-35.83	-4.0	10.82

## Security Basis - Tax Lots

### IAM Demo Portfolio 2

01/04/21

Type/Security	Symbol	Acquisition Date	Quantity	Unit Cost	Total Cost	Market Price	Market Value	Unrealized Gain/Loss	% G/L	Annl. % G/L	Years Held
Common Stocks											
Exxon	XOM	05/11/10*	1.53300	60.848	93.28	41.070	62.96	-30.32	-32.50	-3.6	10.66
Exxon	XOM	08/11/10*	1.59400	58.996	94.04	41.070	65.47	-28.57	-30.38	-3.4	10.41
Exxon	XOM	11/09/10*	1.33250	70.994	94.60	41.070	54.73	-39.87	-42.15	-5.2	10.16
Exxon	XOM	02/08/11*	1.12160	84.995	95.33	41.070	46.06	-49.27	-51.68	-7.1	9.91
Exxon	XOM	05/11/11*	1.26940	80.668	102.40	41.070	52.13	-50.27	-49.09	-6.7	9.66
Exxon	XOM	08/10/11*	1.47500	69.803	102.96	41.070	60.58	-42.38	-41.16	-5.5	9.41
Exxon	XOM	11/08/11*	1.14950	77.903	89.55	41.070	47.21	-42.34	-47.28	-6.7	9.16
Exxon	XOM	02/07/12*	1.05220	85.621	90.09	41.070	43.21	-46.88	-52.04	-7.9	8.92
Exxon	XOM	08/09/12*	1.24380	88.487	110.06	41.070	51.08	-58.98	-53.59	-8.7	8.41
Exxon	XOM	02/07/13*	1.23600	89.353	110.44	41.070	50.76	-59.68	-54.04	-9.4	7.91
Exxon	XOM	05/09/13*	1.01920	89.757	91.48	41.070	41.86	-49.62	-54.24	-9.7	7.66
Exxon	XOM	08/09/13*	1.01540	90.723	92.12	41.070	41.70	-50.42	-54.73	-10.1	7.41
Exxon	XOM	11/07/13*	1.00300	92.722	93.00	41.070	41.19	-51.81	-55.71	-10.7	7.16
Exxon	XOM	02/06/14*	0.99290	94.078	93.41	41.070	40.78	-52.63	-56.34	-11.3	6.92
Exxon	XOM	05/09/14*	1.01350	101.598	102.97	41.070	41.62	-61.35	-59.58	-12.7	6.66
Exxon	XOM	12/11/14*	1.12300	92.520	103.90	41.070	46.12	-57.78	-55.61	-12.5	6.07
Exxon	XOM	02/06/15*	1.14150	91.502	104.45	41.070	46.88	-57.57	-55.12	-12.7	5.92
Exxon	XOM	05/11/15*	1.29700	85.844	111.34	41.070	53.27	-58.07	-52.16	-12.2	5.66
Exxon	XOM	08/11/15*	1.57100	71.502	112.33	41.070	64.52	-47.81	-42.56	-9.7	5.41
Exxon	XOM	11/09/15*	1.45200	78.120	113.43	41.070	59.63	-53.80	-47.43	-11.7	5.16
Exxon	XOM	02/09/16*	1.41290	81.039	114.50	41.070	58.03	-56.47	-49.32	-12.9	4.91
Exxon	XOM	05/11/16*	1.33830	88.672	118.67	41.070	54.96	-63.71	-53.69	-15.2	4.65
Exxon	XOM	08/10/16*	1.34900	88.725	119.69	41.070	55.40	-64.29	-53.71	-16.0	4.41
Exxon	XOM	11/08/16*	1.40700	85.288	120.00	41.070	57.79	-62.21	-51.84	-16.1	4.16
Exxon	XOM	02/08/17*	1.49110	81.483	121.50	41.070	61.24	-60.26	-49.60	-16.1	3.91
Exxon	XOM	05/10/17*	1.53300	82.290	126.15	41.070	62.96	-63.19	-50.09	-17.3	3.66
Exxon	XOM	08/10/17*	1.60800	79.011	127.05	41.070	66.04	-61.01	-48.02	-17.5	3.41
Exxon	XOM	11/10/17*	1.55000	82.948	128.57	41.070	63.66	-64.91	-50.49	-20.0	3.15
Exxon	XOM	02/09/18*	1.71200	75.800	129.77	41.070	70.31	-59.46	-45.82	-19.0	2.90
Exxon	XOM	05/15/18*	1.60200	81.005	129.77	41.070	65.79	-63.98	-49.30	-22.6	2.64

## Security Basis - Tax Lots

### IAM Demo Portfolio 2

01/04/21

Type/Security	Symbol	Acquisition Date	Quantity	Unit Cost	Total Cost	Market Price	Market Value	Unrealized Gain/Loss	% G/L	Annl. % G/L	Years Held
Common Stocks											
Exxon	XOM	08/10/18*	1.77500	79.386	140.91	41.070	72.90	-68.01	-48.26	-23.9	2.41
Exxon	XOM	11/09/18*	1.75400	80.878	141.86	41.070	72.04	-69.82	-49.22	-26.9	2.16
Exxon	XOM	02/08/19*	1.94400	73.971	143.80	41.070	79.84	-63.96	-44.48	-26.5	1.91
Exxon	XOM	05/10/19*	2.01500	76.576	154.30	41.070	82.76	-71.54	-46.36	-31.3	1.66
Exxon	XOM	08/12/19*	2.23600	69.656	155.75	41.070	91.83	-63.92	-41.04	-31.4	1.40
Exxon	XOM	11/08/19*	2.22500	70.773	157.47	41.070	91.38	-66.09	-41.97	-37.4	1.16
Exxon	XOM	02/10/20*	2.65570	59.950	159.21	41.070	109.07	-50.14	-31.49	-34.2	0.90
Exxon	XOM	03/30/20	200.00000	37.360	7,472.00	41.070	8,214.00	742.00	9.93	13.1	0.77
Exxon	XOM	05/12/20*	7.59000	44.245	335.82	41.070	311.72	-24.10	-7.18	-10.8	0.65
Exxon	XOM	08/12/20*	7.77500	44.087	342.78	41.070	319.32	-23.46	-6.84	-16.2	0.40
Exxon	XOM	11/10/20*	9.67500	36.059	348.87	41.070	397.35	48.48	13.90	133.5	0.15
Subtotal: 68 positions			411.48830	50.813	20,908.81	41.070	16,899.79	-4,009.02	-19.17		4.96
Fiserv Inc	FISV	01/07/19	150.00000	73.283	10,992.45	110.000	16,500.00	5,507.55	50.10	22.6	1.99
General Electric	GE	02/19/09	0.29430	9.378	2.76	10.472	3.08	0.32	11.59	0.9	11.88
General Electric	GE	06/18/09*	2.17280	11.750	25.53	10.472	22.75	-2.78	-10.89	-1.0	11.56
General Electric	GE	09/17/09*	1.57300	16.370	25.75	10.472	16.47	-9.28	-36.04	-3.9	11.31
General Electric	GE	12/23/09*	1.71200	15.129	25.90	10.472	17.93	-7.97	-30.77	-3.3	11.04
General Electric	GE	02/25/10*	1.15600	16.073	18.58	10.472	12.11	-6.47	-34.82	-3.9	10.87
General Electric	GE	09/16/10*	1.34680	16.662	22.44	10.472	14.10	-8.34	-37.17	-4.4	10.31
General Electric	GE	12/22/10*	1.46100	18.042	26.36	10.472	15.30	-11.06	-41.96	-5.3	10.04
General Electric	GE	02/24/11*	1.26950	20.922	26.56	10.472	13.29	-13.27	-49.96	-6.8	9.87
General Electric	GE	05/24/11	300.00000	20.223	6,066.99	10.472	3,141.60	-2,925.39	-48.22	-6.6	9.62
General Electric	GE	06/15/11*	4.09800	17.972	73.65	10.472	42.91	-30.74	-41.74	-5.5	9.56
General Electric	GE	09/15/11*	4.58970	16.180	74.26	10.472	48.06	-26.20	-35.28	-4.6	9.31
General Electric	GE	12/22/11*	4.65995	18.230	84.95	10.472	48.80	-36.15	-42.55	-5.9	9.04
General Electric	GE	02/17/12*	4.45300	19.241	85.68	10.472	46.63	-39.05	-45.58	-6.6	8.89
General Electric	GE	06/21/12*	2.92710	20.840	61.00	10.472	30.65	-30.35	-49.75	-7.7	8.55
General Electric	GE	09/20/12*	2.73510	22.500	61.54	10.472	28.64	-32.90	-53.46	-8.8	8.30

## Security Basis - Tax Lots

### IAM Demo Portfolio 2

01/04/21

Type/Security	Symbol	Acquisition Date	Quantity	Unit Cost	Total Cost	Market Price	Market Value	Unrealized Gain/Loss	% G/L	Annl. % G/L	Years Held
Common Stocks											
General Electric	GE	12/20/12*	3.30300	20.990	69.33	10.472	34.59	-34.74	-50.11	-8.3	8.05
General Electric	GE	02/19/13*	2.79500	22.909	64.03	10.472	29.27	-34.76	-54.29	-9.5	7.88
General Electric	GE	09/12/13*	2.68300	24.268	65.11	10.472	28.10	-37.01	-56.84	-10.8	7.32
General Electric	GE	12/13/13*	2.71300	27.833	75.51	10.472	28.41	-47.10	-62.38	-12.9	7.07
General Electric	GE	02/20/14*	5.14520	25.482	131.11	10.472	53.88	-77.23	-58.90	-12.1	6.88
General Electric	GE	02/25/14	150.00000	25.300	3,795.00	10.472	1,570.80	-2,224.20	-58.61	-12.1	6.86
General Electric	GE	06/19/14*	5.00260	26.430	132.22	10.472	52.39	-79.83	-60.38	-13.2	6.55
General Electric	GE	09/18/14*	5.21400	25.573	133.34	10.472	54.60	-78.74	-59.05	-13.2	6.30
General Electric	GE	12/19/14*	5.76900	24.372	140.60	10.472	60.41	-80.19	-57.03	-13.0	6.05
General Electric	GE	02/19/15*	5.10200	25.563	130.42	10.472	53.43	-76.99	-59.03	-14.1	5.88
General Electric	GE	06/18/15*	4.90100	26.852	131.60	10.472	51.32	-80.28	-61.00	-15.6	5.55
General Electric	GE	09/17/15*	5.32600	24.921	132.73	10.472	55.77	-76.96	-57.98	-15.1	5.30
General Electric	GE	03/25/16*	4.57900	29.233	133.86	10.472	47.95	-85.91	-64.18	-19.3	4.78
General Electric	GE	06/16/16*	4.52100	29.679	134.18	10.472	47.34	-86.84	-64.72	-20.4	4.56
General Electric	GE	09/15/16*	4.57920	29.710	136.05	10.472	47.95	-88.10	-64.76	-21.5	4.31
General Electric	GE	12/22/16*	4.49500	31.822	143.04	10.472	47.07	-95.97	-67.09	-24.0	4.04
General Electric	GE	03/20/17*	4.80100	30.025	144.15	10.472	50.28	-93.87	-65.12	-24.2	3.80
General Electric	GE	06/13/17*	3.34100	57.986	193.73	10.472	34.99	-158.74	-81.94	-38.1	3.56
General Electric	GE	09/15/17*	6.10500	23.930	146.09	10.472	63.93	-82.16	-56.24	-22.1	3.31
General Electric	GE	12/14/17*	8.35300	17.490	146.09	10.472	87.47	-58.62	-40.13	-15.4	3.06
General Electric	GE	03/14/18*	4.74500	14.495	68.78	10.472	49.69	-19.09	-27.76	-10.9	2.81
General Electric	GE	06/15/18*	5.21000	13.311	69.35	10.472	54.56	-14.79	-21.33	-8.9	2.56
General Electric	GE	09/13/18*	5.51800	12.680	69.97	10.472	57.78	-12.19	-17.42	-7.9	2.31
General Electric	GE	12/18/18*	0.81700	7.197	5.88	10.472	8.56	2.68	45.58	20.1	2.05
General Electric	GE	03/08/19*	0.61530	9.556	5.88	10.472	6.44	0.56	9.52	5.1	1.83
Subtotal: 40 positions			590.08155	22.166	13,080.00	10.472	6,179.30	-6,900.70	-52.76		8.05
Target	TGT	03/01/17	250.00000	57.533	14,383.33	174.950	43,737.50	29,354.17	204.08	33.5	3.85
Target	TGT	04/10/20	50.00000	103.180	5,159.00	174.950	8,747.50	3,588.50	69.56	104.2	0.74

**Security Basis - Tax Lots**  
**IAM Demo Portfolio 2**

01/04/21

Type/Security	Symbol	Acquisition Date	Quantity	Unit Cost	Total Cost	Market Price	Market Value	Unrealized Gain/Loss	% G/L	Annl. % G/L	Years Held
Common Stocks											
Subtotal: 2 positions			300.00000	65.141	19,542.33	174.950	52,485.00	32,942.67	168.57		3.33
Walgreen Boots	WBA	03/01/09	250.00000	23.000	5,750.00	40.540	10,135.00	4,385.00	76.26	4.9	11.85
Total Common Stocks					92,334.14		158,125.29	65,791.15	71.25		
<u>Totals:</u>					309,925.36		473,043.95	163,118.59	52.63		

## Income / Dividend Received

01/04/21

IAM Demo Portfolio 2  
Date Range - 01/01/2020 Thru 12/31/2020  
By Monthly Totals

Date/Security	Taxable		Nontaxable		Gain Distributions		Other Income	Total
	Interest	Dividends	Interest	Dividends	Short-Term	Long-Term		
January 2020								
01/27/20 Loomis Sayles Bond Fund		61.11						61.11
01/31/20 Vanguard Short Term Treas		15.00						15.00
Total January 2020		76.11						76.11
February 2020								
02/10/20 Exxon		159.21						159.21
02/18/20 Aflac		87.92						87.92
02/18/20 Target		165.00						165.00
02/18/20 Walgreen Boots		114.50						114.50
02/27/20 Loomis Sayles Bond Fund		51.33						51.33
02/28/20 Vanguard Short Term Treas		15.00						15.00
Total February 2020		592.96						592.96
March 2020								
03/06/20 General Electric		5.90						5.90
03/13/20 Community Bank		102.50						102.50
03/20/20 Vanguard Wellington Fund		232.87						232.87
03/25/20 iShares Core S&P Mid-Cap ET		200.00						200.00
03/25/20 iShares Core S&P Small-Cap E		189.00						189.00
03/26/20 Dodge & Cox Stock Fund		750.25						750.25
03/26/20 Loomis Sayles Bond Fund		42.90						42.90
03/29/20 Vanguard Short Term Treas		13.00						13.00
Total March 2020		1,536.42						1,536.42
April 2020								
04/28/20 Vanguard Short Term Treas		14.30						14.30
Total April 2020		14.30						14.30
May 2020								
05/12/20 Exxon		335.82						335.82
05/19/20 Aflac		88.48						88.48
05/19/20 Walgreen Boots		114.50						114.50
05/19/20 Target		198.00						198.00
05/31/20 Vanguard Short Term Treas		14.70						14.70
Total May 2020		751.50						751.50

## Income / Dividend Received

01/04/21

IAM Demo Portfolio 2  
Date Range - 01/01/2020 Thru 12/31/2020  
By Monthly Totals

Date/Security	Taxable		Nontaxable		Gain Distributions		Other Income	Total
	Interest	Dividends	Interest	Dividends	Short-Term	Long-Term		
June 2020								
06/12/20		Community Bank		102.50				102.50
06/15/20		iShares Core S&P Mid-Cap ET		162.25				162.25
06/15/20		iShares Core S&P Small-Cap E		176.25				176.25
06/22/20		Vanguard Emerging Markets		76.50				76.50
06/26/20		General Electric		5.90				5.90
06/29/20		Dodge & Cox Stock Fund		212.51				212.51
06/29/20		Loomis Sayles Bond Fund		32.70				32.70
06/29/20		Vanguard Short Term Treas		11.13				11.13
06/29/20		Vanguard Wellington Fund		197.35				197.35
		Total June 2020		977.09				977.09
July 2020								
07/29/20		Vanguard Short Term Treas		13.10				13.10
		Total July 2020		13.10				13.10
August 2020								
08/12/20		Exxon		342.78				342.78
08/18/20		Aflac		89.28				89.28
08/18/20		Target		198.00				198.00
08/18/20		Walgreen Boots		117.00				117.00
08/31/20		Vanguard Short Term Treas		12.87				12.87
		Total August 2020		759.93				759.93
September 2020								
09/14/20		Community Bank		105.00				105.00
09/18/20		Vanguard Wellington Fund		184.68				184.68
09/21/20		Vanguard Emerging Markets		191.70				191.70
09/23/20		iShares Core S&P Mid-Cap ET		208.25				208.25
09/23/20		iShares Core S&P Small-Cap E		216.75				216.75
09/24/20		General Electric		5.90				5.90
09/25/20		Dodge & Cox Stock Fund		279.13				279.13
09/28/20		Loomis Sayles Bond Fund		55.20				55.20
09/30/20		Vanguard Short Term Treas		6.30				6.30
		Total September 2020		1,252.91				1,252.91
October 2020								

## Income / Dividend Received

01/04/21

**IAM Demo Portfolio 2**  
**Date Range - 01/01/2020 Thru 12/31/2020**  
**By Monthly Totals**

Date/Security	Taxable		Nontaxable		Gain Distributions		Other Income	Total
	Interest	Dividends	Interest	Dividends	Short-Term	Long-Term		
October 2020								
10/27/20 Loomis Sayles Bond Fund		73.14						73.14
10/27/20 Vanguard Short Term Treas		10.75						10.75
Total October 2020		83.89						83.89
November 2020								
11/10/20 Exxon		348.87						348.87
11/10/20 Target		198.00						198.00
11/10/20 Walgreen Boots		117.00						117.00
11/17/20 Aflac		89.88						89.88
11/28/20 Loomis Sayles Bond Fund		51.16						51.16
11/30/20 Vanguard Short Term Treas		3.00						3.00
Total November 2020		807.91						807.91
December 2020								
12/14/20 iShares Core S&P Mid-Cap ET		165.00						165.00
12/14/20 iShares Core S&P Small-Cap E		186.00						186.00
12/14/20 Community Bank		105.00						105.00
12/14/20 General Electric		5.90						5.90
12/16/20 Loomis Sayles Bond Fund		214.41						214.41
12/18/20 Dodge & Cox Stock Fund		2,336.48						2,336.48
12/21/20 Vanguard Emerging Markets		135.00						135.00
12/29/20 Vanguard Short Term Treas		7.62						7.62
12/29/20 Vanguard Wellington Fund		2,419.59						2,419.59
12/29/20 Vanguard Wellington Fund		1,778.37						1,778.37
Total December 2020		7,353.37						7,353.37
<b>Totals</b>		<b>14,219.49</b>						<b>14,219.49</b>



**Sold Securities**  
**IAM Demo Portfolio 2**  
**Date Range - 01/01/2020 Thru 12/31/2020**

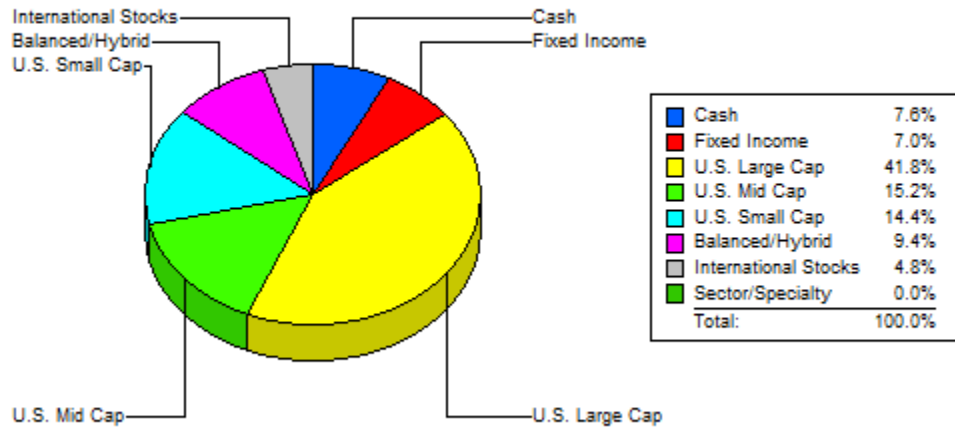
01/04/21

<u>Security</u>	<u>Purchase Date</u>	<u>Sale Date</u>	<u>Years Held</u>	<u>Quantity</u>	<u>Unit Cost</u>	<u>Total Cost</u>	<u>Unit Price</u>	<u>Sale Proceeds</u>	<u>Realized Gain/Loss</u>	<u>% G/L</u>	<u>Annl. % GL</u>
<u>Short Term Activity:</u>											
United Therapeutics	06/26/19	01/02/20	0.521	200.00000	76.165	15,232.95	87.210	17,442.00	2,209.05	14.50	29.7
<u>Total Short Term Activity:</u>						<u>15,232.95</u>		<u>17,442.00</u>	<u>2,209.05</u>	<u>14.50</u>	
<u>Long Term Activity:</u>											
iShares Core S&P Mid-Cap ET	02/25/14	01/02/20	5.855	50.00000	136.000	6,800.00	204.910	10,245.50	3,445.50	50.67	7.3
iShares Core S&P Small-Cap E	02/25/14	01/02/20	5.855	50.00000	54.390	2,719.50	83.660	4,183.00	1,463.50	53.82	7.6
<u>Total Long Term Activity:</u>						<u>9,519.50</u>		<u>14,428.50</u>	<u>4,909.00</u>	<u>51.57</u>	
<u>Total Net Activity</u>						<u>24,752.45</u>		<u>31,870.50</u>	<u>7,118.05</u>	<u>28.76</u>	

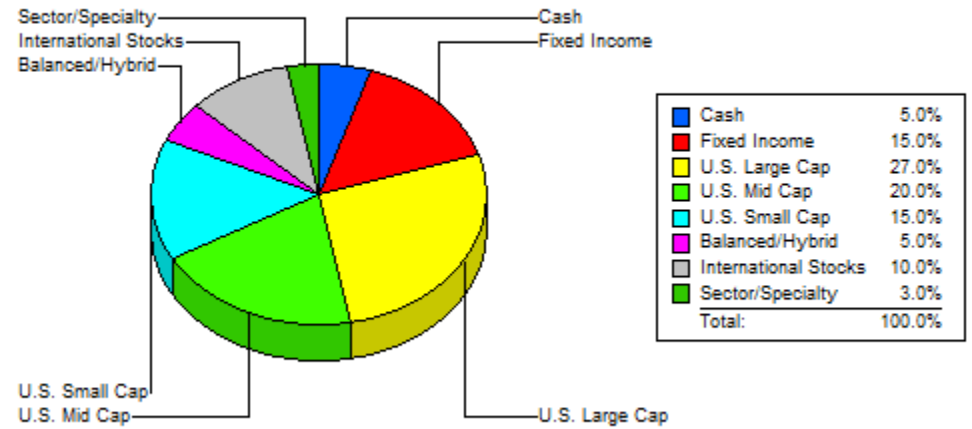
## Allocation Rebalancing Level 1 by Asset Class IAM Demo Portfolio 2

Asset Class	Current Allocation %	Target Allocation %	Rebalancing Allocation %	Current Market Value	Target Market Value	Rebalancing Amount
Cash	7.57	5.00	-2.57	35,788.56	23,652.20	-12,136.36
Fixed Income	6.97	15.00	8.03	32,979.67	70,956.59	37,976.92
U.S. Large Cap	41.78	27.00	-14.78	197,634.69	127,721.87	-69,912.82
U.S. Mid Cap	15.18	20.00	4.82	71,827.50	94,608.79	22,781.29
U.S. Small Cap	14.35	15.00	0.65	67,875.00	70,956.59	3,081.59
Balanced/Hybrid	9.36	5.00	-4.36	44,258.53	23,652.20	-20,606.33
International Stocks	4.79	10.00	5.21	22,680.00	47,304.40	24,624.40
Sector/Specialty	0.00	3.00	3.00	0.00	14,191.32	14,191.32
Grand Total				473,043.95		

Current Allocation



Target Allocation



## Allocation Rebalancing Level 1 by Asset Class

### IAM Demo Portfolio 2

01/04/21

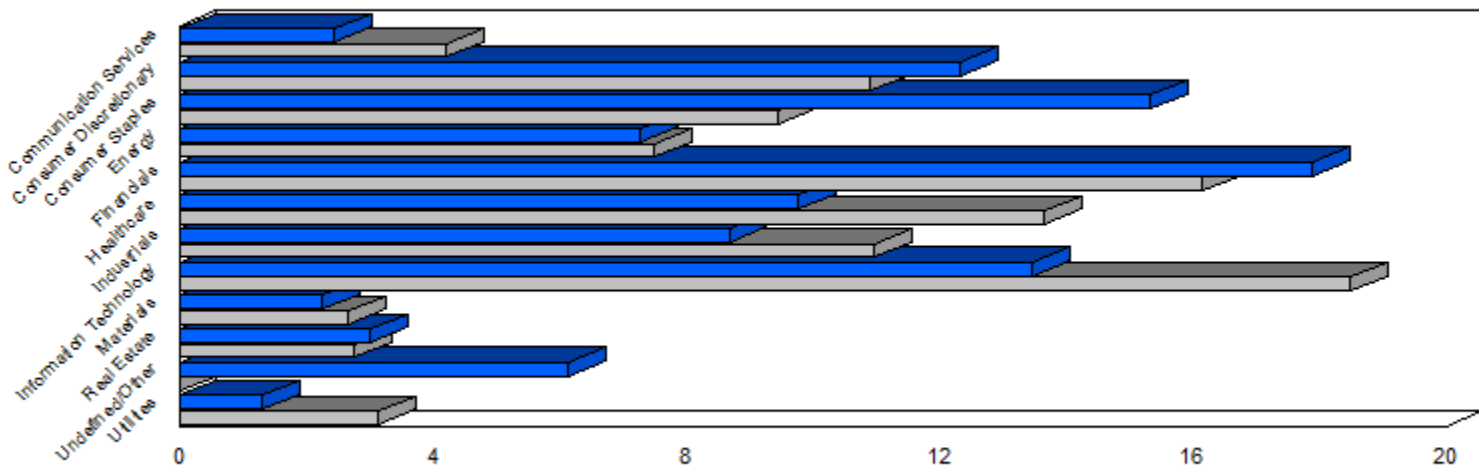
Asset Class	Security Name		Market Value	Percent Of Class	Current Allocation %	Target Allocation %	Rebalancing Allocation %
Cash	Portfolio Cash	1.000	35,788.56	100.00	7.57	5.00	-2.57
	Totals for Cash		35,788.56				
Fixed Income	Loomis Sayles Bond Fund	13.510	22,209.67	67.34			
	Vanguard Short Term Treasury F	10.770	10,770.00	32.66			
	Totals for Fixed Income		32,979.67		6.97	15.00	8.03
U.S. Large Cap	Aflac	43.190	13,963.20	7.07			
	Chewy Inc. Class A	88.510	26,553.00	13.44			
	Dodge & Cox Stock Fund	192.560	54,919.40	27.79			
	Exxon	41.070	16,899.79	8.55			
	Fiserv Inc	110.000	16,500.00	8.35			
	General Electric	10.472	6,179.30	3.13			
	Target	174.950	52,485.00	26.56			
	Walgreen Boots	40.540	10,135.00	5.13			
	Totals for U.S. Large Cap		197,634.69		41.78	27.00	-14.78
U.S. Mid Cap	Community Bank	61.640	15,410.00	21.45			
	iShares Core S&P Mid-Cap ETF	225.670	56,417.50	78.55			
	Totals for U.S. Mid Cap		71,827.50		15.18	20.00	4.82
U.S. Small Cap	iShares Core S&P Small-Cap ETF	90.500	67,875.00	100.00			
	Totals for U.S. Small Cap		67,875.00		14.35	15.00	0.65
Balanced/Hybrid	Vanguard Wellington Fund	44.360	44,258.53	100.00			
	Totals for Balanced/Hybrid		44,258.53		9.36	5.00	-4.36
International Stocks	Vanguard Emerging Markets Stoc	50.400	22,680.00	100.00			
	Totals for International Stocks		22,680.00		4.79	10.00	5.21
Sector/Specialty	No Securities Found	0.000	0.00	0.00			
	Totals for Sector/Specialty		0.00		0.00	3.00	3.00
	Grand Total		473,043.95				

## Allocation Rebalancing Level 2 by Stock Sector

### IAM Demo Portfolio 2

Sector	Current Allocation %	Target Allocation %	Rebalancing Allocation %	Current Market Value	Target Market Value	Rebalancing Amount
Communication Services	2.45	4.21	1.76	9,562.74	16,442.14	6,879.40
Consumer Discretionary	12.34	10.93	-1.41	48,204.93	42,687.07	-5,517.86
Consumer Staples	15.33	9.45	-5.88	59,851.73	36,906.94	-22,944.79
Energy	7.29	7.51	0.22	28,456.62	29,330.27	873.65
Financials	17.90	16.15	-1.75	69,909.54	63,073.76	-6,835.78
Healthcare	9.79	13.68	3.89	38,245.72	53,427.18	15,181.46
Industrials	8.69	10.98	2.29	33,932.13	42,882.34	8,950.21
Information Technology	13.47	18.51	5.04	52,606.41	72,290.73	19,684.32
Materials	2.26	2.67	0.41	8,825.35	10,427.67	1,602.32
Real Estate	3.01	2.77	-0.24	11,753.91	10,818.22	-935.69
Undefined/Other	6.16	0.00	-6.16	24,047.53	0.00	-24,047.53
Utilities	1.32	3.14	1.82	5,152.98	12,263.26	7,110.28
Grand Total				390,549.59		

### Allocation Comparison



Blue = Current Gray = Target

## Portfolio Summary

### IAM Demo Portfolio 2

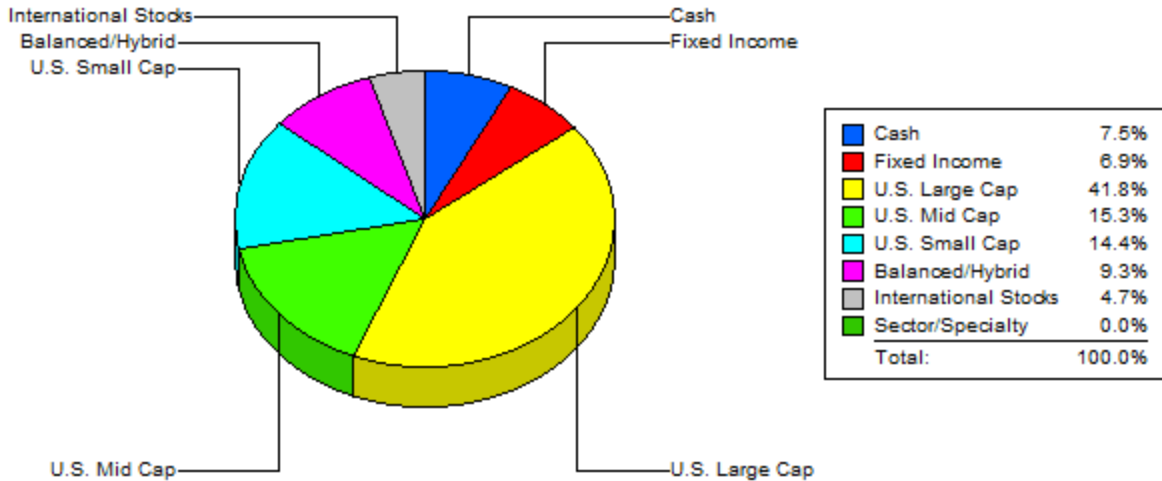
IRR Period - 01/01/2020 Thru 12/31/2020

01/04/21

Portfolio Beginning Market Value	447,446.88
Additions to Portfolio	82,427.86
Withdrawals from Portfolio	-93,215.99
Realized Appreciation for Period	-229.00
Unrealized Appreciation for Period	40,712.35
Exercised / Assigned Options	0.00
Portfolio Ending Market Value	477,142.10

<u>Income Received</u>	
Dividend Income Received	14,219.49
Interest Income Received	0.00
Other Income Received	0.00
	14,219.49
<u>Capital Gain Distributions</u>	
Short-Term Received	0.00
Long-Term Received	0.00
	0.00
<u>Appreciation for Period</u>	
Short-Term Appreciation	-174.00
Long-Term Appreciation	-55.00
	-229.00
Return Of Capital Received	0.00
Expenses/Service Charges	0.00
Transfers Delivered	0.00
Transfers Received	0.00

### Current Allocation



Market Performance	IRR for Period	Annualized IRR
Dow Jones Ind. Ave	7.25	7.23
S&P 500	16.26	16.21
NASDAQ	43.64	43.50
7Twelve Moderate Index	3.16	3.16
<hr/>		
Account Performance	12.76	12.72

**Performance Report**  
**IAM Demo Portfolio 2**  
**IRR Period - 01/01/2020 Thru 12/31/2020**

01/04/21

Type/Security	Beginning Market Value	Additions/ Withdrawals	Unrealized Appreciation for the period	Realized Appreciation for the period	Ending Market Value	Income Received	IRR For Period	Annualized IRR
Money Market Funds								
Portfolio Cash (MMF1)	61,567.10	-25,778.54	0.00	0.00	35,788.56	0.00	0.00	
Subtotal Money Market Funds	61,567.10	-25,778.54	0.00	0.00	35,788.56	0.00		
Exchange Traded Funds								
iShares Core S&P Mi (IJH)	61,746.00	-10,245.50	6,002.50	-45.50	57,457.50	735.50	13.06	13.03
iShares Core S&P Sm (IJR)	67,080.00	-4,183.00	6,037.50	-9.50	68,925.00	768.00	10.86	10.82
Vanguard Emerging M (VWO)	0.00	14,989.50	7,560.00	0.00	22,549.50	403.20	53.53*	75.94
Subtotal Exchange Traded Funds	128,826.00	561.00	19,600.00	-55.00	148,932.00	1,906.70		
Mutual Funds								
Dodge & Cox Stock F (DODGX)	51,261.53	3,578.37	79.48	0.00	54,919.38	3,578.37	7.14	7.12
Loomis Sayles Bond (LSBRX)	22,016.00	581.95	-388.28	0.00	22,209.67	581.95	0.88	0.88
Vanguard Short Term (VFISX)	10,590.00	0.00	180.00	0.00	10,770.00	136.77	3.01	3.00
Vanguard Wellington (VWELX)	37,648.42	4,812.86	1,797.27	0.00	44,258.55	4,812.86	17.56	17.51
Subtotal Mutual Funds	121,515.95	8,973.18	1,668.47	0.00	132,157.60	9,109.95		
Common Stocks								
Aflac (AFL)	16,639.47	355.56	-2,618.02	0.00	14,377.01	355.56	-13.60	-13.56
Chewy Inc. Class A (CHWY)	0.00	8,724.99	18,242.01	0.00	26,967.00	0.00	209.08*	209.08
Community Bank (CBU)	17,735.00	0.00	-2,157.50	0.00	15,577.50	415.00	-9.93	-9.90
Exxon (XOM)	12,825.05	8,658.68	-4,522.18	0.00	16,961.55	1,186.68	-17.92	-17.88
Fiserv Inc (FISV)	17,344.50	0.00	-265.50	0.00	17,079.00	0.00	-1.53	-1.53
General Electric (GE)	6,585.31	0.00	-212.43	0.00	6,372.88	23.60	-2.87	-2.86
Target (TGT)	32,052.50	5,159.00	15,747.50	0.00	52,959.00	759.00	46.82	46.67
United Therapeutics (UTHR)	17,616.00	-17,442.00	0.00	-174.00	0.00	0.00	-0.99*	-83.66
Walgreen Boots (WBA)	14,740.00	0.00	-4,770.00	0.00	9,970.00	463.00	-29.71	-29.64
Subtotal Common Stocks	135,537.83	5,456.23	19,443.88	-174.00	160,263.94	3,202.84		
<b>Total for Portfolio(s)</b>	<b>447,446.88</b>	<b>-10,788.13</b>	<b>40,712.35</b>	<b>-229.00</b>	<b>477,142.10</b>	<b>14,219.49</b>	<b>12.76</b>	<b>12.72</b>

**Performance Report**  
**IAM Demo Portfolio 2**  
**IRR Period - 01/01/2020 Thru 12/31/2020**

01/04/21

<u>Type/Security</u>	<u>Beginning Market Value</u>	<u>Additions/ Withdrawals</u>	<u>Unrealized Appreciation for the period</u>	<u>Realized Appreciation for the period</u>	<u>Ending Market Value</u>	<u>Income Received</u>	<u>IRR For Period</u>	<u>Annualized IRR</u>
Performance Comparison								
Dow Jones Ind. Ave	28,538.44		2,068.04		30,606.48		7.25	7.23
S&P 500	3,230.78		525.29		3,756.07		16.26	16.21
NASDAQ	8,972.60		3,915.68		12,888.28		43.64	43.50
7Twelve Moderate Index	3,615.48		114.41		3,729.89		3.16	3.16
Portfolio(s) Performance	447,446.88	-10,788.13	40,712.35	-229.00	477,142.10	14,219.49	12.76	12.72