

Appraisal Report
IAM Demo Portfolio 3
Holdings as of 12/31/2020

01/04/21

Type/Security	Quantity	Unit Cost	Total Cost	Market Price	Market Value	% of Port.	Unrealized Gain/Loss	% G/L	Estimated Income	Est. Yield	P/E	Beta
<u>Money Market Funds</u>												
Portfolio Cash	49,242.00000		49,242.00		49,242.00	9.95	0.00	0.0	0.00	0.0		
			49,242.00		49,242.00	9.95	0.00	0.0	0.00	0.0		
<u>Exchange Traded Funds</u>												
Ishares MidCap Id	300.00000	106.800	32,040.00	229.830	68,949.00	13.93	36,909.00	115.2	924.00	1.3		1.19
Ishares SmallCap I	800.00000	40.931	32,745.00	91.900	73,520.00	14.86	40,775.00	124.5	920.00	1.3		1.28
Vanguard FTSE	800.00000	38.666	30,933.00	50.110	40,088.00	8.10	9,155.00	29.6	968.00	2.4		0.86
			95,718.00		182,557.00	36.90	86,839.00	90.7	2,812.00	1.5		1.15
<u>Mutual Funds</u>												
Dodge & Cox Fun	247.12900	144.691	35,757.29	192.560	47,587.16	9.62	11,829.87	33.1	533.80	1.1		
Loomis Sayles Bo	1,229.08600	14.199	17,451.47	13.510	16,604.95	3.36	-846.52	-4.9	848.07	5.1		
Vanguard ST Trsy	1,042.48060	9.928	10,350.24	10.770	11,227.52	2.27	877.28	8.5	31.27	0.3		
Vanguard Wellin	1,051.72470	38.844	40,852.81	44.360	46,654.51	9.43	5,801.70	14.2	893.97	1.9		
			104,411.81		122,074.14	24.67	17,662.33	16.9	2,307.11	1.9		
<u>Common Stocks</u>												
Aflac	430.33440	22.365	9,624.39	44.470	19,136.97	3.87	9,512.58	98.8	568.04	3.0	6.9	1.00
Chewy Inc. Class A	200.00000	47.925	9,585.00	89.890	17,978.00	3.63	8,393.00	87.6	0.00	0.0	-209.0	0.23
Community Bank	250.00000	21.231	5,307.65	62.310	15,577.50	3.15	10,269.85	193.5	420.00	2.7	20.6	0.74
Danaher Corpora	75.00000	131.949	9,896.21	222.140	16,660.50	3.37	6,764.29	68.4	54.00	0.3	45.0	0.74
Facebook	75.00000	115.120	8,634.00	273.160	20,487.00	4.14	11,853.00	137.3	0.00	0.0	31.1	1.19
General Electric	537.32895	22.892	12,300.51	10.800	5,803.15	1.17	-6,497.36	-52.8	21.49	0.4	29.2	1.04
Target	200.00000	57.533	11,506.67	176.530	35,306.00	7.14	23,799.33	206.8	544.00	1.5	23.4	0.98
Walgreen Boots	250.00000	23.000	5,750.00	39.880	9,970.00	2.01	4,220.00	73.4	467.50	4.7	79.8	0.53
			72,604.43		140,919.12	28.48	68,314.69	94.1	2,075.03	1.5	-0.9	0.83
<u>Totals:</u>			321,976.24		494,792.26		172,816.02	53.7	7,194.14	1.5	-0.9	1.01

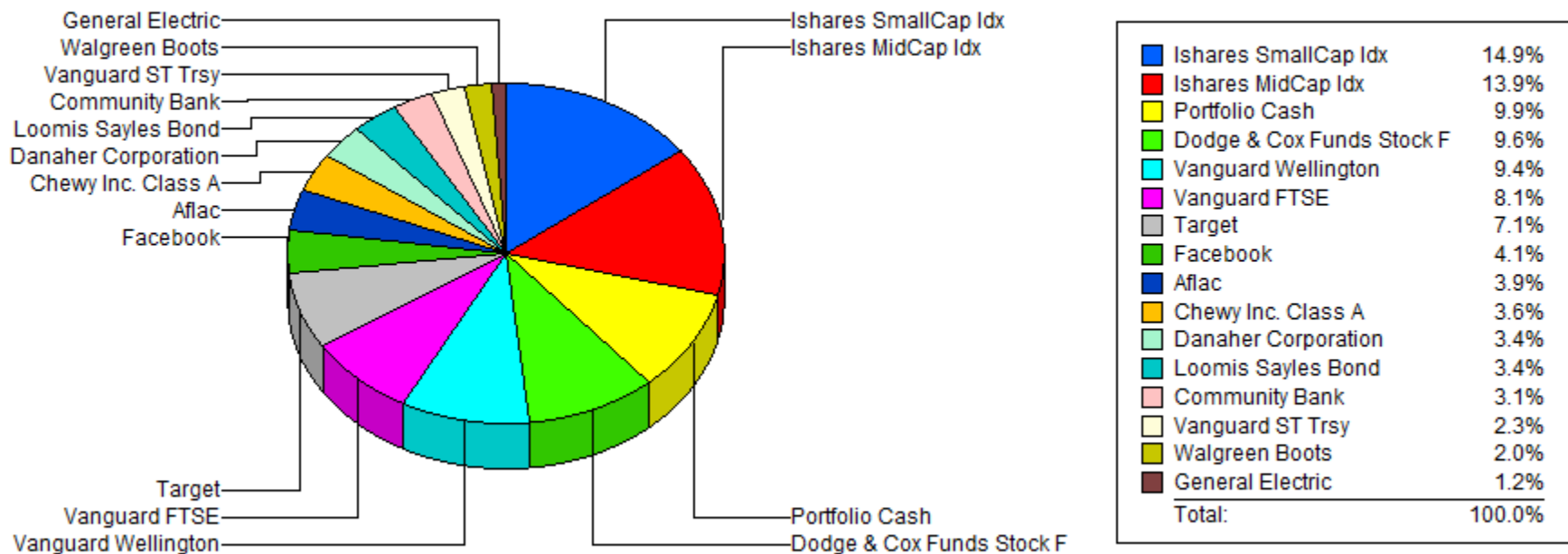
Portfolio Holdings
IAM Demo Portfolio 3
Holdings as of 12/31/2020

01/04/21

Type/Security	Quantity	Unit Cost	Total Cost	Market Price	Market Value	% of Port.	Unrealized Gain/Loss	% G/L	Estimated Income	Est. Yield	P/E
Ishares SmallCap Idx	800.00000	40.931	32,745.00	91.900	73,520.00	14.86	40,775.00	124.5	920.00	1.3	
Ishares MidCap Idx	300.00000	106.800	32,040.00	229.830	68,949.00	13.93	36,909.00	115.2	924.00	1.3	
Portfolio Cash	49,242.00000		49,242.00		49,242.00	9.95	0.00	0.0	0.00	0.0	
Dodge & Cox Funds S	247.12900	144.691	35,757.29	192.560	47,587.16	9.62	11,829.87	33.1	533.80	1.1	
Vanguard Wellington	1,051.72470	38.844	40,852.81	44.360	46,654.51	9.43	5,801.70	14.2	893.97	1.9	
Vanguard FTSE	800.00000	38.666	30,933.00	50.110	40,088.00	8.10	9,155.00	29.6	968.00	2.4	
Target	200.00000	57.533	11,506.67	176.530	35,306.00	7.14	23,799.33	206.8	544.00	1.5	23.4
Facebook	75.00000	115.120	8,634.00	273.160	20,487.00	4.14	11,853.00	137.3	0.00	0.0	31.1
Aflac	430.33440	22.365	9,624.39	44.470	19,136.97	3.87	9,512.58	98.8	568.04	3.0	6.9
Chewy Inc. Class A	200.00000	47.925	9,585.00	89.890	17,978.00	3.63	8,393.00	87.6	0.00	0.0	-209.0
Danaher Corporation	75.00000	131.949	9,896.21	222.140	16,660.50	3.37	6,764.29	68.4	54.00	0.3	45.0
Loomis Sayles Bond	1,229.08600	14.199	17,451.47	13.510	16,604.95	3.36	-846.52	-4.9	848.07	5.1	
Community Bank	250.00000	21.231	5,307.65	62.310	15,577.50	3.15	10,269.85	193.5	420.00	2.7	20.6
Vanguard ST Trsy	1,042.48060	9.928	10,350.24	10.770	11,227.52	2.27	877.28	8.5	31.27	0.3	
Walgreen Boots	250.00000	23.000	5,750.00	39.880	9,970.00	2.01	4,220.00	73.4	467.50	4.7	79.8
General Electric	537.32895	22.892	12,300.51	10.800	5,803.15	1.17	-6,497.36	-52.8	21.49	0.4	29.2
Totals:			321,976.24		494,792.26		172,816.02	53.7	7,194.14	1.5	-0.9

Portfolio Holdings IAM Demo Portfolio 3 Holdings as of 12/31/2020

Percent of Portfolio



Security Basis - Tax Lots

IAM Demo Portfolio 3

01/04/21

Type/Security	Symbol	Acquisition Date	Quantity	Unit Cost	Total Cost	Market Price	Market Value	Unrealized Gain/Loss	% G/L	Annl. % G/L	Years Held
Money Market Funds											
Portfolio Cash	MMF1	02/25/96			49,242.00		49,242.00			0.0	24.88
Total Money Market Funds					49,242.00		49,242.00				
Exchange Traded Funds											
Ishares MidCap Idx	IJH	01/08/07	100.00000	81.000	8,100.00	229.870	22,987.00	14,887.00	183.79	7.7	14.00
Ishares MidCap Idx	IJH	06/20/11	40.00000	87.500	3,500.00	229.870	9,194.80	5,694.80	162.71	10.6	9.55
Ishares MidCap Idx	IJH	03/14/13	60.00000	114.000	6,840.00	229.870	13,792.20	6,952.20	101.64	9.4	7.82
Ishares MidCap Idx	IJH	02/25/14	100.00000	136.000	13,600.00	229.870	22,987.00	9,387.00	69.02	7.9	6.86
Subtotal: 4 positions			300.00000	106.800	32,040.00	229.870	68,961.00	36,921.00	115.23		9.79
Ishares SmallCap Idx	IJR	01/12/06	240.00000	29.285	7,028.40	91.990	22,077.60	15,049.20	214.12	7.9	14.99
Ishares SmallCap Idx	IJR	06/20/11	100.00000	35.000	3,500.00	91.990	9,199.00	5,699.00	162.83	10.6	9.55
Ishares SmallCap Idx	IJR	03/14/13	260.00000	43.610	11,338.60	91.990	23,917.40	12,578.80	110.94	10.0	7.82
Ishares SmallCap Idx	IJR	02/25/14	200.00000	54.390	10,878.00	91.990	18,398.00	7,520.00	69.13	8.0	6.86
Subtotal: 4 positions			800.00000	40.931	32,745.00	91.990	73,592.00	40,847.00	124.74		9.95
Vanguard FTSE	VWO	01/04/10	300.00000	38.360	11,508.00	50.320	15,096.00	3,588.00	31.18	2.5	11.01
Vanguard FTSE	VWO	02/25/14	500.00000	38.850	19,425.00	50.320	25,160.00	5,735.00	29.52	3.8	6.86
Subtotal: 2 positions			800.00000	38.666	30,933.00	50.320	40,256.00	9,323.00	30.14		8.42
Total Exchange Traded Funds					95,718.00		182,809.00	87,091.00	90.99		
Mutual Funds											
Dodge & Cox Funds St	DODGX	04/15/08	150.00000	122.000	18,300.00	190.180	28,527.00	10,227.00	55.89	3.5	12.73
Dodge & Cox Funds St	DODGX	09/25/12*	1.01510	118.215	120.00	190.180	193.05	73.05	60.88	5.9	8.28
Dodge & Cox Funds St	DODGX	03/26/14*	1.17340	171.007	200.66	190.180	223.16	22.50	11.21	1.6	6.78
Dodge & Cox Funds St	DODGX	09/25/14*	0.49480	179.689	88.91	190.180	94.10	5.19	5.84	0.9	6.28
Dodge & Cox Funds St	DODGX	12/22/14*	2.90400	179.883	522.38	190.180	552.28	29.90	5.72	0.9	6.04
Dodge & Cox Funds St	DODGX	03/26/15*	2.27100	176.279	400.33	190.180	431.90	31.57	7.89	1.3	5.78
Dodge & Cox Funds St	DODGX	06/25/15*	0.67650	164.878	111.54	190.180	128.66	17.12	15.35	2.6	5.53
Dodge & Cox Funds St	DODGX	12/21/15*	7.43610	165.365	1,229.67	190.180	1,414.20	184.53	15.01	2.8	5.04
Dodge & Cox Funds St	DODGX	03/23/16*	4.86900	155.946	759.30	190.180	925.99	166.69	21.95	4.2	4.79

Security Basis - Tax Lots

IAM Demo Portfolio 3

01/04/21

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Mutual Funds											
Dodge & Cox Funds St	DODGX	06/27/16*	0.77640	150.696	117.00	190.180	147.66	30.66	26.21	5.3	4.53
Dodge & Cox Funds St	DODGX	12/20/16*	7.32590	187.442	1,373.18	190.180	1,393.24	20.06	1.46	0.4	4.04
Dodge & Cox Funds St	DODGX	03/23/17*	3.73400	203.942	761.52	190.180	710.13	-51.39	-6.75	-1.8	3.79
Dodge & Cox Funds St	DODGX	06/27/17*	0.65100	191.413	124.61	190.180	123.81	-0.80	-0.64	-0.2	3.53
Dodge & Cox Funds St	DODGX	09/26/17*	1.39500	198.616	277.07	190.180	265.30	-11.77	-4.25	-1.3	3.28
Dodge & Cox Funds St	DODGX	12/21/17	3.69300	202.773	748.84	190.180	702.33	-46.51	-6.21	-2.1	3.04
Dodge & Cox Funds St	DODGX	03/26/18*	3.27900	197.164	646.50	190.180	623.60	-22.90	-3.54	-1.3	2.78
Dodge & Cox Funds St	DODGX	06/26/18*	0.65100	202.458	131.80	190.180	123.81	-7.99	-6.06	-2.4	2.53
Dodge & Cox Funds St	DODGX	09/25/18*	0.58000	215.552	125.02	190.180	110.30	-14.72	-11.77	-5.3	2.28
Dodge & Cox Funds St	DODGX	12/19/18*	13.79900	173.091	2,388.48	190.180	2,624.29	235.81	9.87	4.7	2.05
Dodge & Cox Funds St	DODGX	03/26/19*	7.98700	183.380	1,464.66	190.180	1,518.97	54.31	3.71	2.1	1.78
Dodge & Cox Funds St	DODGX	06/25/19*	1.29500	185.714	240.50	190.180	246.28	5.78	2.40	1.6	1.53
Dodge & Cox Funds St	DODGX	09/24/19*	0.96780	187.477	181.44	190.180	184.06	2.62	1.44	1.1	1.28
Dodge & Cox Funds St	DODGX	12/19/19*	12.24700	191.784	2,348.78	190.180	2,329.13	-19.65	-0.84	-0.8	1.05
Dodge & Cox Funds St	DODGX	03/26/20*	4.60400	139.470	642.12	190.180	875.59	233.47	36.36	48.8	0.78
Dodge & Cox Funds St	DODGX	06/25/20*	1.15100	160.487	184.72	190.180	218.90	34.18	18.50	37.6	0.53
Dodge & Cox Funds St	DODGX	09/25/20*	1.47200	163.736	241.02	190.180	279.94	38.92	16.15	70.9	0.28
Dodge & Cox Funds St	DODGX	12/18/20*	10.68100	189.799	2,027.24	190.180	2,031.31	4.07	0.20	4.2	0.05
Subtotal: 27 positions			247.12900	144.691	35,757.29	190.180	46,998.99	11,241.70	31.44		8.76
Loomis Sayles Bond	LSBRX	04/14/10	700.00000	13.479	9,435.30	13.460	9,422.00	-13.30	-0.14	0.0	10.73
Loomis Sayles Bond	LSBRX	03/14/13	500.00000	15.260	7,630.00	13.460	6,730.00	-900.00	-11.80	-1.6	7.82
Loomis Sayles Bond	LSBRX	01/27/20*	5.90700	13.801	81.52	13.460	79.51	-2.01	-2.47	-2.6	0.94
Loomis Sayles Bond	LSBRX	02/27/20*	2.86200	13.473	38.56	13.460	38.52	-0.04	-0.10	-0.1	0.85
Loomis Sayles Bond	LSBRX	03/30/20*	3.29900	12.043	39.73	13.460	44.40	4.67	11.75	15.5	0.77
Loomis Sayles Bond	LSBRX	06/25/20*	1.93100	12.740	24.60	13.460	25.99	1.39	5.65	10.9	0.53
Loomis Sayles Bond	LSBRX	09/28/20*	3.18900	13.007	41.48	13.460	42.92	1.44	3.47	13.4	0.27
Loomis Sayles Bond	LSBRX	12/16/20*	11.89800	13.471	160.28	13.460	160.15	-0.13	-0.08	-1.5	0.05
Subtotal: 8 positions			1,229.08600	14.199	17,451.47	13.460	16,543.49	-907.98	-5.20		9.30
Vanguard ST Trsy	VFISX	04/14/10	1,000.00000	9.893	9,893.20	10.770	10,770.00	876.80	8.86	0.8	10.73
Vanguard ST Trsy	VFISX	01/27/20*	7.29300	10.601	77.31	10.770	78.55	1.24	1.60	1.7	0.94
Vanguard ST Trsy	VFISX	02/28/20*	0.93760	10.740	10.07	10.770	10.10	0.03	0.30	0.3	0.85

Security Basis - Tax Lots

IAM Demo Portfolio 3

01/04/21

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Mutual Funds											
Vanguard ST Trsy	VFISX	03/30/20*	3.05500	10.723	32.76	10.770	32.90	0.14	0.43	0.6	0.77
Vanguard ST Trsy	VFISX	04/28/20*	4.01400	10.837	43.50	10.770	43.23	-0.27	-0.62	-0.9	0.69
Vanguard ST Trsy	VFISX	05/27/20*	3.62300	10.671	38.66	10.770	39.02	0.36	0.93	1.5	0.61
Vanguard ST Trsy	VFISX	06/25/20*	3.04300	10.881	33.11	10.770	32.77	-0.34	-1.03	-1.9	0.53
Vanguard ST Trsy	VFISX	07/27/20*	3.13500	10.893	34.15	10.770	33.76	-0.39	-1.14	-2.6	0.44
Vanguard ST Trsy	VFISX	08/31/20*	0.96600	10.921	10.55	10.770	10.40	-0.15	-1.42	-4.0	0.35
Vanguard ST Trsy	VFISX	09/30/20*	0.59200	10.912	6.46	10.770	6.38	-0.08	-1.24	-4.6	0.26
Vanguard ST Trsy	VFISX	10/30/20*	0.94700	10.834	10.26	10.770	10.20	-0.06	-0.58	-3.1	0.18
Vanguard ST Trsy	VFISX	12/29/20*	14.87500	10.770	160.21	10.770	160.20	-0.01	-0.01	-0.3	0.02
Subtotal: 12 positions			1,042.48060	9.928	10,350.24	10.770	11,227.51	877.27	8.48		10.31
Vanguard Wellington	VWELX	01/06/14	400.00000	37.730	15,092.00	44.180	17,672.00	2,580.00	17.10	2.3	7.00
Vanguard Wellington	VWELX	02/25/14	300.00000	38.110	11,433.00	44.180	13,254.00	1,821.00	15.93	2.2	6.86
Vanguard Wellington	VWELX	02/08/17	100.00000	39.600	3,960.00	44.180	4,418.00	458.00	11.57	2.8	3.91
Vanguard Wellington	VWELX	06/23/17*	5.32900	40.983	218.40	44.180	235.44	17.04	7.80	2.1	3.54
Vanguard Wellington	VWELX	09/28/17*	5.22100	42.090	219.75	44.180	230.66	10.91	4.96	1.5	3.27
Vanguard Wellington	VWELX	12/22/17*	37.85000	41.973	1,588.67	44.180	1,672.21	83.54	5.26	1.7	3.04
Vanguard Wellington	VWELX	03/14/18*	4.79270	41.670	199.71	44.180	211.74	12.03	6.02	2.1	2.81
Vanguard Wellington	VWELX	06/15/18*	6.26200	41.520	260.00	44.180	276.66	16.66	6.41	2.5	2.56
Vanguard Wellington	VWELX	09/20/18*	5.46400	43.064	235.30	44.180	241.40	6.10	2.59	1.1	2.29
Vanguard Wellington	VWELX	12/18/18*	62.75000	37.293	2,340.14	44.180	2,772.30	432.16	18.47	8.6	2.05
Vanguard Wellington	VWELX	03/20/19*	5.97100	39.915	238.33	44.180	263.80	25.47	10.69	5.8	1.80
Vanguard Wellington	VWELX	06/14/19*	6.31400	40.827	257.78	44.180	278.95	21.17	8.21	5.2	1.56
Vanguard Wellington	VWELX	09/30/19*	5.85000	42.487	248.55	44.180	258.45	9.90	3.98	3.1	1.27
Vanguard Wellington	VWELX	12/27/19*	26.62900	43.501	1,158.38	44.180	1,176.47	18.09	1.56	1.5	1.02
Vanguard Wellington	VWELX	03/20/20*	7.76500	33.623	261.08	44.180	343.06	81.98	31.40	40.8	0.79
Vanguard Wellington	VWELX	06/19/20*	5.34500	41.399	221.28	44.180	236.14	14.86	6.72	12.6	0.55
Vanguard Wellington	VWELX	09/18/20*	4.76400	43.440	206.95	44.180	210.47	3.52	1.70	5.8	0.30
Vanguard Wellington	VWELX	12/29/20*	61.41800	44.181	2,713.49	44.180	2,713.45	-0.04	0.00	-0.1	0.02
Subtotal: 18 positions			1,051.72470	38.844	40,852.81	44.180	46,465.20	5,612.39	13.74		5.36
Total Mutual Funds						104,411.81		121,235.19	16,823.38	16.11	

Security Basis - Tax Lots

IAM Demo Portfolio 3

01/04/21

Type/Security	Symbol	Acquisition Date	Quantity	Unit Cost	Total Cost	Market Price	Market Value	Unrealized Gain/Loss	% G/L	Annl. % G/L	Years Held
Common Stocks											
Aflac	AFL	08/15/05	240.00000	21.118	5,068.40	44.160	10,598.40	5,530.00	109.11	4.9	15.40
Aflac	AFL	08/15/05	10.00000	21.118	211.18	44.160	441.60	230.42	109.11	4.9	15.40
Aflac	AFL	02/15/06*	0.82020	23.775	19.50	44.160	36.22	16.72	85.74	4.2	14.90
Aflac	AFL	05/17/06*	0.83320	23.464	19.55	44.160	36.79	17.24	88.18	4.4	14.65
Aflac	AFL	08/23/06*	0.90880	21.578	19.61	44.160	40.13	20.52	104.64	5.1	14.38
Aflac	AFL	11/15/06*	1.09260	22.149	24.20	44.160	48.25	24.05	99.38	5.0	14.15
Aflac	AFL	02/14/07*	1.16820	24.037	28.08	44.160	51.59	23.51	83.73	4.5	13.90
Aflac	AFL	08/15/07*	1.09540	28.528	31.25	44.160	48.37	17.12	54.78	3.3	13.40
Aflac	AFL	11/14/07*	1.03200	30.388	31.36	44.160	45.57	14.21	45.31	2.9	13.15
Aflac	AFL	02/15/08*	1.16600	31.595	36.84	44.160	51.49	14.65	39.77	2.6	12.90
Aflac	AFL	05/19/08*	1.11760	33.080	36.97	44.160	49.35	12.38	33.49	2.3	12.64
Aflac	AFL	08/18/08*	1.26320	29.378	37.11	44.160	55.78	18.67	50.31	3.3	12.39
Aflac	AFL	11/17/08*	2.92200	16.855	49.25	44.160	129.04	79.79	162.01	8.3	12.14
Aflac	AFL	02/13/09*	43.62000	1.327	57.88	44.160	1,926.26	1,868.38	3,228.02	34.2	11.90
Aflac	AFL	05/18/09*	3.73600	17.125	63.98	44.160	164.98	101.00	157.86	8.5	11.64
Aflac	AFL	08/17/09*	3.08200	20.931	64.51	44.160	136.10	71.59	110.98	6.8	11.39
Aflac	AFL	11/16/09*	2.99400	21.690	64.94	44.160	132.22	67.28	103.60	6.6	11.14
Aflac	AFL	02/11/10*	2.77200	23.579	65.36	44.160	122.41	57.05	87.29	5.9	10.90
Aflac	AFL	05/17/10*	3.03000	21.700	65.75	44.160	133.80	68.05	103.50	6.9	10.64
Aflac	AFL	08/16/10*	3.14300	23.729	74.58	44.160	138.79	64.21	86.10	6.2	10.39
Aflac	AFL	11/15/10*	2.62600	27.190	71.40	44.160	115.96	44.56	62.41	4.9	10.15
Aflac	AFL	02/11/11*	2.43800	29.434	71.76	44.160	107.66	35.90	50.03	4.2	9.90
Aflac	AFL	05/16/11*	2.95400	24.418	72.13	44.160	130.45	58.32	80.85	6.3	9.65
Aflac	AFL	08/15/11*	4.19360	17.305	72.57	44.160	185.19	112.62	155.19	10.5	9.40
Aflac	AFL	11/14/11*	3.83600	20.991	80.52	44.160	169.40	88.88	110.38	8.5	9.15
Aflac	AFL	02/13/12*	3.36800	24.005	80.85	44.160	148.73	67.88	83.96	7.1	8.90
Aflac	AFL	06/19/12*	4.14600	19.387	80.38	44.160	183.09	102.71	127.78	10.1	8.55
Aflac	AFL	08/13/12*	3.54200	23.066	81.70	44.160	156.41	74.71	91.44	8.0	8.40
Aflac	AFL	11/09/12*	3.30600	26.573	87.85	44.160	145.99	58.14	66.18	6.4	8.16
Aflac	AFL	02/13/13*	3.57600	24.771	88.58	44.160	157.92	69.34	78.28	7.6	7.90
Aflac	AFL	08/19/13*	2.09300	30.081	62.96	44.160	92.43	29.47	46.81	5.3	7.38
Aflac	AFL	11/18/13*	2.01000	33.308	66.95	44.160	88.76	21.81	32.58	4.0	7.13
Aflac	AFL	02/14/14*	2.16100	31.152	67.32	44.160	95.43	28.11	41.76	5.2	6.89

Security Basis - Tax Lots

IAM Demo Portfolio 3

01/04/21

Type/Security	Symbol	Acquisition Date	Quantity	Unit Cost	Total Cost	Market Price	Market Value	Unrealized Gain/Loss	% G/L	Annl. % G/L	Years Held
Common Stocks											
Aflac	AFL	05/19/14*	2.21000	30.638	67.71	44.160	97.59	29.88	44.13	5.7	6.64
Aflac	AFL	08/18/14*	2.35600	28.943	68.19	44.160	104.04	35.85	52.57	6.8	6.39
Aflac	AFL	11/17/14*	2.36600	30.545	72.27	44.160	104.48	32.21	44.57	6.2	6.14
Aflac	AFL	02/12/15*	2.35360	30.902	72.73	44.160	103.93	31.20	42.90	6.2	5.90
Aflac	AFL	05/18/15*	2.36200	30.982	73.18	44.160	104.31	31.13	42.54	6.5	5.64
Aflac	AFL	08/17/15*	2.49800	29.424	73.50	44.160	110.31	36.81	50.08	7.8	5.39
Aflac	AFL	11/16/15*	2.37400	32.831	77.94	44.160	104.84	26.90	34.51	5.9	5.14
Aflac	AFL	02/11/16*	2.74400	28.655	78.63	44.160	121.18	42.55	54.11	9.2	4.90
Aflac	AFL	05/16/16*	2.30740	34.229	78.98	44.160	101.89	22.91	29.01	5.6	4.64
Aflac	AFL	08/22/16*	2.17140	36.442	79.13	44.160	95.89	16.76	21.18	4.5	4.37
Aflac	AFL	11/14/16*	2.30860	36.134	83.42	44.160	101.95	18.53	22.21	5.0	4.14
Aflac	AFL	02/13/17*	2.37460	35.492	84.28	44.160	104.86	20.58	24.42	5.8	3.89
Aflac	AFL	05/22/17*	2.29340	36.936	84.71	44.160	101.28	16.57	19.56	5.0	3.62
Aflac	AFL	08/21/17*	2.12800	40.089	85.31	44.160	93.97	8.66	10.15	2.9	3.38
Aflac	AFL	11/14/17*	2.12600	42.098	89.50	44.160	93.88	4.38	4.89	1.5	3.14
Aflac	AFL	02/20/18*	2.34600	44.442	104.26	44.160	103.60	-0.66	-0.63	-0.2	2.87
Aflac	AFL	05/22/18*	2.29800	45.596	104.78	44.160	101.48	-3.30	-3.15	-1.2	2.62
Aflac	AFL	08/21/18*	2.24400	46.925	105.30	44.160	99.10	-6.20	-5.89	-2.5	2.38
Aflac	AFL	11/20/18*	2.39500	44.284	106.06	44.160	105.76	-0.30	-0.28	-0.1	2.13
Aflac	AFL	02/19/19*	2.25960	48.991	110.70	44.160	99.78	-10.92	-9.86	-5.4	1.88
Aflac	AFL	05/21/19*	2.14100	51.957	111.24	44.160	94.55	-16.69	-15.00	-9.5	1.63
Aflac	AFL	08/20/19*	2.15500	51.870	111.78	44.160	95.16	-16.62	-14.87	-11.0	1.38
Aflac	AFL	11/19/19*	2.07600	54.104	112.32	44.160	91.68	-20.64	-18.38	-16.4	1.13
Aflac	AFL	02/18/20*	2.25600	51.879	117.04	44.160	99.62	-17.42	-14.88	-16.7	0.88
Aflac	AFL	05/19/20*	3.16800	56.149	177.88	44.160	139.90	-37.98	-21.35	-31.6	0.63
Aflac	AFL	08/18/20*	3.19600	37.146	118.72	44.160	141.14	22.42	18.88	57.0	0.38
Aflac	AFL	11/17/20*	2.78100	42.992	119.56	44.160	122.81	3.25	2.72	22.1	0.13
Subtotal: 60 positions			430.33440	22.365	9,624.39	44.160	19,003.54	9,379.15	97.45		12.35
Chewy Inc. Class A	CHWY	02/21/20	100.00000	30.750	3,075.00	94.100	9,410.00	6,335.00	206.02	259.6	0.87
Chewy Inc. Class A	CHWY	09/03/20	100.00000	65.100	6,510.00	94.100	9,410.00	2,900.00	44.55	195.8	0.34
Subtotal: 2 positions			200.00000	47.925	9,585.00	94.100	18,820.00	9,235.00	96.35		0.61

Security Basis - Tax Lots

IAM Demo Portfolio 3

01/04/21

Type/Security	Symbol	Acquisition Date	Quantity	Unit Cost	Total Cost	Market Price	Market Value	Unrealized Gain/Loss	% G/L	Annl. % G/L	Years Held
Common Stocks											
Community Bank	CBU	02/14/08	250.00000	21.231	5,307.65	62.045	15,511.25	10,203.60	192.24	8.7	12.90
Danaher Corporation	DHR	05/02/19	75.00000	131.949	9,896.21	221.145	16,585.88	6,689.67	67.60	35.9	1.68
Facebook	FB	12/01/16	75.00000	115.120	8,634.00	274.390	20,579.25	11,945.25	138.35	23.6	4.10
General Electric	GE	12/23/09	0.75210	15.131	11.38	10.795	8.12	-3.26	-28.65	-3.0	11.04
General Electric	GE	02/25/10*	1.15600	16.073	18.58	10.795	12.48	-6.10	-32.83	-3.6	10.87
General Electric	GE	09/16/10*	1.34680	16.662	22.44	10.795	14.54	-7.90	-35.20	-4.1	10.31
General Electric	GE	12/22/10*	1.46100	18.042	26.36	10.795	15.77	-10.59	-40.17	-5.0	10.04
General Electric	GE	02/24/11*	1.26950	20.922	26.56	10.795	13.70	-12.86	-48.42	-6.5	9.87
General Electric	GE	05/24/11	205.00000	20.223	4,145.78	10.795	2,212.98	-1,932.80	-46.62	-6.3	9.62
General Electric	GE	06/15/11*	4.09800	17.972	73.65	10.795	44.24	-29.41	-39.93	-5.2	9.56
General Electric	GE	09/15/11*	4.58970	16.180	74.26	10.795	49.55	-24.71	-33.27	-4.3	9.31
General Electric	GE	12/22/11*	4.65995	18.230	84.95	10.795	50.30	-34.65	-40.79	-5.6	9.04
General Electric	GE	02/17/12*	4.45300	19.241	85.68	10.795	48.07	-37.61	-43.90	-6.3	8.89
General Electric	GE	06/21/12*	2.92710	20.840	61.00	10.795	31.60	-29.40	-48.20	-7.4	8.55
General Electric	GE	09/20/12*	2.73510	22.500	61.54	10.795	29.53	-32.01	-52.01	-8.5	8.30
General Electric	GE	12/20/12*	3.30300	20.990	69.33	10.795	35.66	-33.67	-48.56	-7.9	8.05
General Electric	GE	02/19/13*	2.79500	22.909	64.03	10.795	30.17	-33.86	-52.88	-9.1	7.88
General Electric	GE	09/12/13*	2.68300	24.268	65.11	10.795	28.96	-36.15	-55.52	-10.5	7.32
General Electric	GE	12/13/13*	2.71300	27.833	75.51	10.795	29.29	-46.22	-61.21	-12.5	7.07
General Electric	GE	02/20/14*	5.14520	25.482	131.11	10.795	55.54	-75.57	-57.64	-11.7	6.88
General Electric	GE	02/25/14	200.00000	25.300	5,060.00	10.795	2,159.00	-2,901.00	-57.33	-11.7	6.86
General Electric	GE	06/19/14*	5.00260	26.430	132.22	10.795	54.00	-78.22	-59.16	-12.8	6.55
General Electric	GE	09/18/14*	5.21400	25.573	133.34	10.795	56.29	-77.05	-57.78	-12.8	6.30
General Electric	GE	12/19/14*	5.76900	24.372	140.60	10.795	62.28	-78.32	-55.70	-12.6	6.05
General Electric	GE	02/19/15*	5.10200	25.563	130.42	10.795	55.08	-75.34	-57.77	-13.6	5.88
General Electric	GE	06/18/15*	4.90100	26.852	131.60	10.795	52.91	-78.69	-59.79	-15.1	5.55
General Electric	GE	09/17/15*	5.32600	24.921	132.73	10.795	57.49	-75.24	-56.69	-14.6	5.30
General Electric	GE	03/25/16*	4.57900	29.233	133.86	10.795	49.43	-84.43	-63.07	-18.8	4.78
General Electric	GE	06/16/16*	4.52100	29.679	134.18	10.795	48.80	-85.38	-63.63	-19.9	4.56
General Electric	GE	09/15/16*	4.57920	29.710	136.05	10.795	49.43	-86.62	-63.67	-20.9	4.31
General Electric	GE	12/22/16*	4.49500	31.822	143.04	10.795	48.52	-94.52	-66.08	-23.5	4.04

Security Basis - Tax Lots

IAM Demo Portfolio 3

01/04/21

Type/Security	Symbol	Acquisition Date	Quantity	Unit Cost	Total Cost	Market Price	Market Value	Unrealized Gain/Loss	% G/L	Annl. % G/L	Years Held
Common Stocks											
General Electric	GE	03/20/17*	4.80100	30.025	144.15	10.795	51.83	-92.32	-64.04	-23.6	3.80
General Electric	GE	06/13/17*	3.34100	57.986	193.73	10.795	36.07	-157.66	-81.38	-37.6	3.56
General Electric	GE	09/15/17*	6.10400	23.933	146.09	10.795	65.89	-80.20	-54.90	-21.4	3.31
General Electric	GE	12/26/17*	4.23300	17.430	73.78	10.795	45.70	-28.08	-38.06	-14.6	3.03
General Electric	GE	03/14/18*	5.12620	14.490	74.28	10.795	55.34	-18.94	-25.50	-9.9	2.81
General Electric	GE	06/15/18*	5.63000	13.300	74.88	10.795	60.78	-14.10	-18.83	-7.8	2.56
General Electric	GE	09/13/18*	5.96100	12.677	75.57	10.795	64.35	-11.22	-14.85	-6.7	2.31
General Electric	GE	12/13/18*	0.89200	7.130	6.36	10.795	9.63	3.27	51.42	22.2	2.06
General Electric	GE	03/08/19*	0.66450	9.571	6.36	10.795	7.17	0.81	12.74	6.8	1.83
Subtotal: 37 positions			537.32895	22.892	12,300.51	10.795	5,800.49	-6,500.02	-52.84		7.66
Target	TGT	03/01/17	200.00000	57.533	11,506.67	173.820	34,764.00	23,257.33	202.12	33.2	3.85
Walgreen Boots	WBA	03/01/09	250.00000	23.000	5,750.00	39.479	9,869.75	4,119.75	71.65	4.7	11.85
Total Common Stocks						72,604.43		140,934.16	68,329.73	94.11	
<u>Totals:</u>						321,976.24		494,220.35	172,244.11	53.50	

Income / Dividend Received
IAM Demo Portfolio 3
Date Range - 01/01/2020 Thru 12/31/2020
By Monthly Totals

01/04/21

Date/Security	Taxable		Nontaxable		Gain Distributions		Other Income	Total
	Interest	Dividends	Interest	Dividends	Short-Term	Long-Term		
January 2020								
01/27/20 Loomis Sayles Bond		81.52						81.52
01/27/20 Vanguard ST Trsy		77.31						77.31
Total January 2020		158.83						158.83
February 2020								
02/18/20 Aflac		117.04						117.04
02/18/20 Walgreen Boots		137.40						137.40
02/18/20 Target		132.00						132.00
02/27/20 Loomis Sayles Bond		38.56						38.56
02/28/20 Vanguard ST Trsy		10.07						10.07
Total February 2020		435.07						435.07
March 2020								
03/13/20 Community Bank		102.50						102.50
03/13/20 Danaher Corporation		17.00						17.00
03/13/20 General Electric		5.37						5.37
03/20/20 Vanguard Wellington		261.08						261.08
03/23/20 Vanguard FTSE		46.40						46.40
03/25/20 Ishares MidCap Idx		240.30						240.30
03/25/20 Ishares SmallCap Idx		201.60						201.60
03/26/20 Dodge & Cox Funds Stoc		642.12						642.12
03/26/20 Danaher Corporation		13.50						13.50
03/30/20 Loomis Sayles Bond		39.73						39.73
03/30/20 Vanguard ST Trsy		32.76						32.76
Total March 2020		1,602.36						1,602.36
April 2020								
04/28/20 Vanguard ST Trsy		43.50						43.50
Total April 2020		43.50						43.50
May 2020								
05/19/20 Aflac		177.88						177.88
05/19/20 Target		132.00						132.00
05/19/20 Walgreen Boots		114.50						114.50
05/27/20 Vanguard ST Trsy		38.66						38.66
Total May 2020		463.04						463.04
June 2020								
06/12/20 Community Bank		102.50						102.50

Income / Dividend Received
IAM Demo Portfolio 3
Date Range - 01/01/2020 Thru 12/31/2020
By Monthly Totals

01/04/21

Date/Security	Taxable		Nontaxable		Gain Distributions		Other Income	Total
	Interest	Dividends	Interest	Dividends	Short-Term	Long-Term		
June 2020								
06/15/20		Ishares MidCap Idx		194.70				194.70
06/15/20		Ishares SmallCap Idx		188.00				188.00
06/15/20		Vanguard FTSE		136.00				136.00
06/19/20		Vanguard Wellington		221.28				221.28
06/25/20		Dodge & Cox Funds Stoc		184.72				184.72
06/25/20		Loomis Sayles Bond		24.60				24.60
06/25/20		Vanguard ST Trsy		33.11				33.11
06/25/20		Danaher Corporation		13.50				13.50
06/25/20		General Electric		5.37				5.37
Total June 2020				1,103.78				1,103.78
July 2020								
07/27/20		Vanguard ST Trsy		34.15				34.15
Total July 2020				34.15				34.15
August 2020								
08/18/20		Aflac		118.72				118.72
08/18/20		Target		132.00				132.00
08/18/20		Walgreen Boots		117.00				117.00
08/31/20		Vanguard ST Trsy		10.55				10.55
Total August 2020				378.27				378.27
September 2020								
09/14/20		Community Bank		102.50				102.50
09/18/20		Vanguard Wellington		206.95				206.95
09/23/20		Ishares MidCap Idx		249.90				249.90
09/23/20		Ishares SmallCap Idx		231.20				231.20
09/23/20		Vanguard FTSE		340.80				340.80
09/25/20		Dodge & Cox Funds Stoc		241.02				241.02
09/25/20		Danaher Corporation		13.50				13.50
09/25/20		General Electric		5.37				5.37
09/28/20		Loomis Sayles Bond		41.48				41.48
09/30/20		Vanguard ST Trsy		6.46				6.46
Total September 2020				1,439.18				1,439.18
October 2020								
10/30/20		Vanguard ST Trsy		10.26				10.26
Total October 2020				10.26				10.26

Income / Dividend Received
IAM Demo Portfolio 3
Date Range - 01/01/2020 Thru 12/31/2020
By Monthly Totals

01/04/21

Date/Security	Taxable		Nontaxable		Gain Distributions		Other Income	Total
	Interest	Dividends	Interest	Dividends	Short-Term	Long-Term		
November 2020								
11/17/20 Aflac		119.56						119.56
11/17/20 Target		132.00						132.00
11/17/20 Walgreen Boots		117.00						117.00
11/30/20 Vanguard ST Trsy		12.11						12.11
Total November 2020		380.67						380.67
December 2020								
12/11/20 Community Bank		105.00						105.00
12/14/20 Ishares MidCap Idx		198.00						198.00
12/14/20 Ishares SmallCap Idx		198.40						198.40
12/16/20 Loomis Sayles Bond		160.28						160.28
12/18/20 Dodge & Cox Funds Stoc		2,027.24						2,027.24
12/18/20 General Electric		5.37						5.37
12/21/20 Vanguard FTSE		240.80						240.80
12/24/20 Danaher Corporation		13.50						13.50
12/29/20 Vanguard ST Trsy		160.21						160.21
12/29/20 Vanguard Wellington		2,713.49						2,713.49
Total December 2020		5,822.29						5,822.29
Totals		11,871.40						11,871.40

Sold Securities
IAM Demo Portfolio 3
Date Range - 01/01/2020 Thru 12/31/2020

01/04/21

<u>Security</u>	<u>Purchase Date</u>	<u>Sale Date</u>	<u>Years Held</u>	<u>Quantity</u>	<u>Unit Cost</u>	<u>Total Cost</u>	<u>Unit Price</u>	<u>Sale Proceeds</u>	<u>Realized Gain/Loss</u>	<u>% G/L</u>	<u>Annl. % GL</u>
<u>Short Term Activity:</u>											
Danaher Corporation	05/02/19	02/21/20	0.808	25.00000	131.950	3,298.74	159.770	3,994.25	695.51	21.08	26.7
<u>Total Short Term Activity:</u>						<u>3,298.74</u>		<u>3,994.25</u>	<u>695.51</u>	<u>21.08</u>	
<u>Long Term Activity:</u>											
Walgreen Boots	03/01/09	02/21/20	10.984	50.00000	23.000	1,150.00	52.000	2,600.00	1,450.00	126.09	7.7
<u>Total Long Term Activity:</u>						<u>1,150.00</u>		<u>2,600.00</u>	<u>1,450.00</u>	<u>126.09</u>	
<u>Total Net Activity</u>						<u>4,448.74</u>		<u>6,594.25</u>	<u>2,145.51</u>	<u>48.23</u>	

Estimated Income Report

IAM Demo Portfolio 3

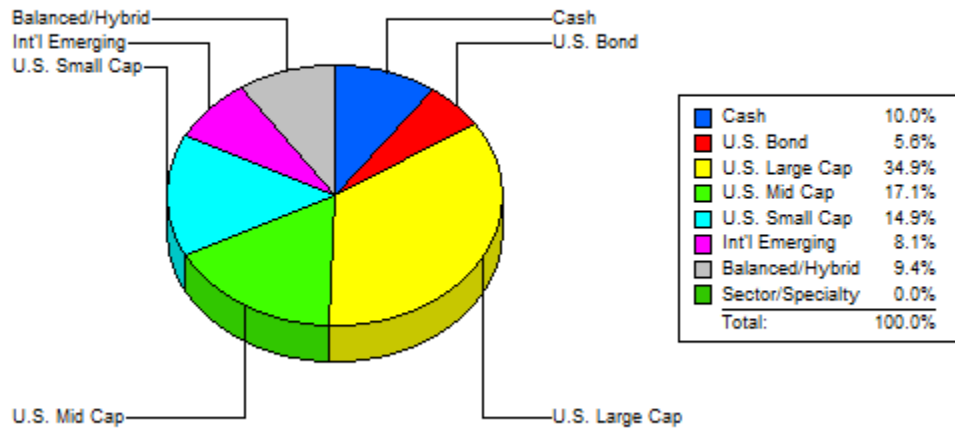
01/04/21

Type/Security	Symbol	Quantity	Total Cost	Market Value	Unrealized Short Term Gain	Unrealized Long Term Gain	Estimated Income	Est. Yield
<u>Money Market Funds</u>								
Portfolio Cash	MMF1	49,242.00000	49,242.00	49,242.00	0.00	0.00	2,462.10	5.0
			49,242.00	49,242.00	0.00	0.00	2,462.10	5.0
<u>Exchange Traded Funds</u>								
Ishares MidCap Idx	IJH	300.00000	32,040.00	68,961.00	0.00	36,921.00	924.00	1.3
Ishares SmallCap Idx	IJR	800.00000	32,745.00	73,592.00	0.00	40,847.00	920.00	1.3
Vanguard FTSE	VWO	800.00000	30,933.00	40,256.00	0.00	9,323.00	968.00	2.4
			95,718.00	182,809.00	0.00	87,091.00	2,812.00	1.5
<u>Mutual Funds</u>								
Dodge & Cox Funds	DODGX	247.12900	35,757.29	46,998.99	310.64	10,931.06	533.80	1.1
Loomis Sayles Bond	LSBRX	1,229.08600	17,451.47	16,543.49	5.32	-913.30	848.07	5.1
Vanguard ST Trsy	VFISX	1,042.48060	10,350.24	11,227.51	0.47	876.80	31.28	0.3
Vanguard Wellington	VWELX	1,051.72470	40,852.81	46,465.20	100.32	5,512.07	893.96	1.9
			104,411.81	121,235.19	416.75	16,406.63	2,307.11	1.9
<u>Common Stocks</u>								
Aflac	AFL	430.33440	9,624.39	19,003.54	-29.73	9,408.88	568.06	3.0
Chewy Inc. Class A	CHWY	200.00000	9,585.00	18,820.00	9,235.00	0.00	0.00	0.0
Community Bank	CBU	250.00000	5,307.65	15,511.25	0.00	10,203.60	420.00	2.7
Danaher Corporation	DHR	75.00000	9,896.21	16,585.88	0.00	6,689.67	54.00	0.3
Facebook	FB	75.00000	8,634.00	20,579.25	0.00	11,945.25	0.00	0.0
General Electric	GE	537.32895	12,300.51	5,800.49	0.00	-6,500.02	21.50	0.4
Target	TGT	200.00000	11,506.67	34,764.00	0.00	23,257.33	544.00	1.6
Walgreen Boots	WBA	250.00000	5,750.00	9,869.75	0.00	4,119.75	467.50	4.7
			72,604.43	140,934.16	9,205.27	59,124.46	2,075.06	1.5
		<u>Totals:</u>	<u>321,976.24</u>	<u>494,220.35</u>	<u>9,622.02</u>	<u>162,622.09</u>	<u>9,656.27</u>	<u>2.0</u>

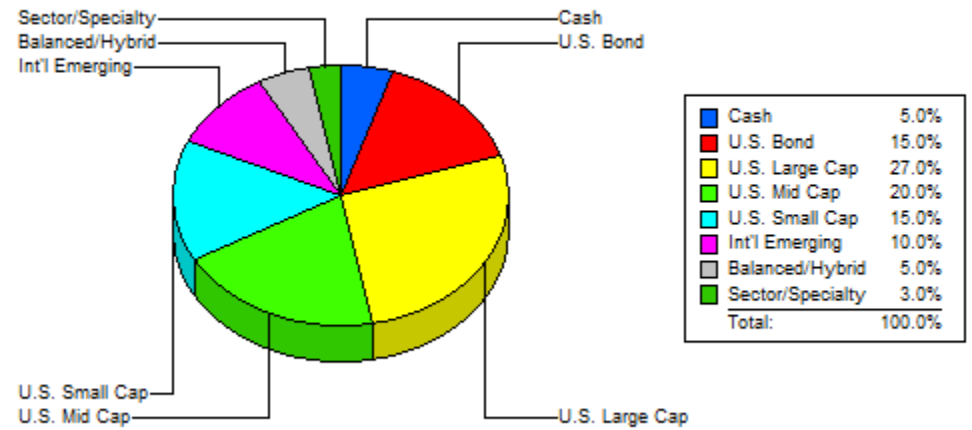
Allocation Rebalancing Level 1 by Asset Class IAM Demo Portfolio 3

Asset Class	Current Allocation %	Target Allocation %	Rebalancing Allocation %	Current Market Value	Target Market Value	Rebalancing Amount
Cash	9.96	5.00	-4.96	49,242.00	24,711.02	-24,530.98
U.S. Bond	5.62	15.00	9.38	27,771.00	74,133.05	46,362.05
U.S. Large Cap	34.89	27.00	-7.89	172,421.90	133,439.49	-38,982.41
U.S. Mid Cap	17.09	20.00	2.91	84,472.25	98,844.07	14,371.82
U.S. Small Cap	14.89	15.00	0.11	73,592.00	74,133.05	541.05
Int'l Emerging	8.15	10.00	1.85	40,256.00	49,422.04	9,166.04
Balanced/Hybrid	9.40	5.00	-4.40	46,465.20	24,711.02	-21,754.18
Sector/Specialty	0.00	3.00	3.00	0.00	14,826.61	14,826.61
Grand Total				494,220.35		

Current Allocation



Target Allocation



Allocation Rebalancing Level 1 by Asset Class

IAM Demo Portfolio 3

01/04/21

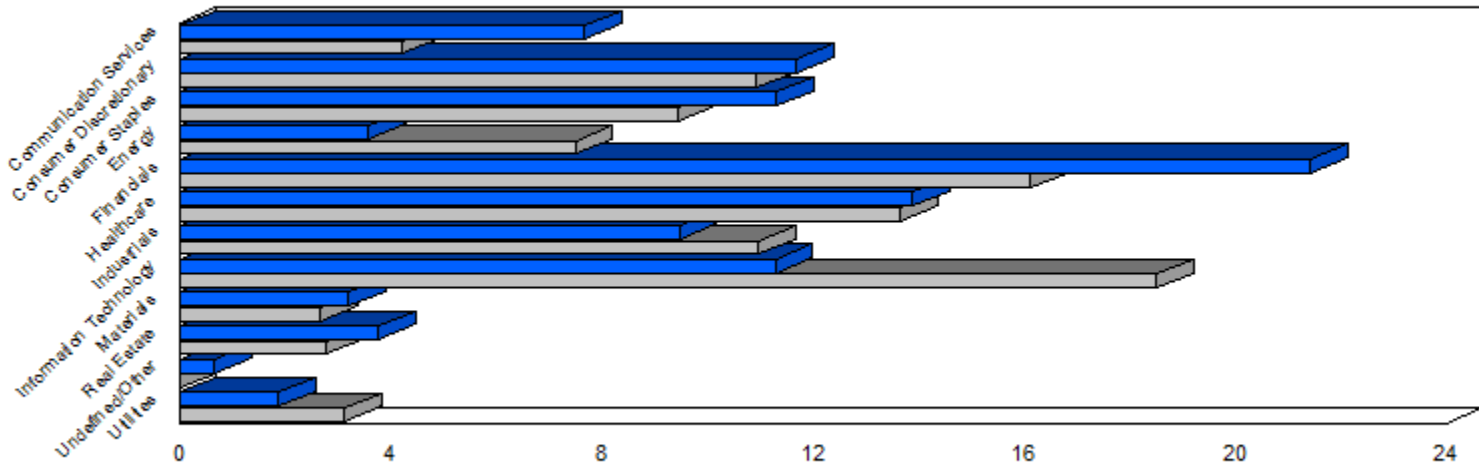
Asset Class	Security Name	Market Price	Market Value	Percent Of Class	Current Allocation %	Target Allocation %	Rebalancing Allocation %
Cash	Portfolio Cash	1.000	49,242.00	100.00	9.96	5.00	-4.96
	Totals for Cash		49,242.00		9.96	5.00	-4.96
U.S. Bond	Loomis Sayles Bond	13.460	16,543.49	59.57	3.35	8.00	4.65
	Vanguard ST Trsy	10.770	11,227.51	40.43	2.27	7.00	4.73
	Totals for U.S. Bond		27,771.00		5.62	15.00	9.38
U.S. Large Cap	Aflac	44.160	19,003.54	11.02	3.85	3.00	-0.85
	Chewy Inc. Class A	94.100	18,820.00	10.92	3.81	0.00	-3.81
	Danaher Corporation	221.145	16,585.88	9.62	3.36	0.00	-3.36
	Dodge & Cox Funds Stock Fund	190.180	46,998.99	27.26	9.51	7.00	-2.51
	Exxon	41.858	0.00	0.00	0.00	4.00	4.00
	Facebook	274.390	20,579.25	11.94	4.16	3.00	-1.16
	General Electric	10.795	5,800.49	3.36	1.17	3.00	1.83
	Target	173.820	34,764.00	20.16	7.03	3.00	-4.03
	Walgreen Boots	39.479	9,869.75	5.72	2.00	4.00	2.00
	Totals for U.S. Large Cap		172,421.90		34.89	27.00	-7.89
U.S. Mid Cap	Community Bank	62.045	15,511.25	18.36	3.14	5.00	1.86
	Ishares MidCap Idx	229.870	68,961.00	81.64	13.95	0.00	-13.95
	iShares S&P Mid-Cap 400 Growth	72.270	0.00	0.00	0.00	15.00	15.00
	Totals for U.S. Mid Cap		84,472.25		17.09	20.00	2.91
U.S. Small Cap	Ishares SmallCap Idx	91.990	73,592.00	100.00	14.89	15.00	0.11
	Totals for U.S. Small Cap		73,592.00		14.89	15.00	0.11
Int'l Emerging	Vanguard FTSE	50.320	40,256.00	100.00	8.15	10.00	1.85
	Totals for Int'l Emerging		40,256.00		8.15	10.00	1.85
Balanced/Hybrid	Vanguard Wellington	44.180	46,465.20	100.00	9.40	5.00	-4.40
	Totals for Balanced/Hybrid		46,465.20		9.40	5.00	-4.40
Sector/Specialty	No Securities Found	0.000	0.00	0.00	0.00	3.00	3.00
	Totals for Sector/Specialty		0.00		0.00	3.00	3.00
	Grand Total		494,220.35				

Allocation Rebalancing Level 2 by Stock Sector

IAM Demo Portfolio 3

Sector	Current Allocation %	Target Allocation %	Rebalancing Allocation %	Current Market Value	Target Market Value	Rebalancing Amount
Communication Services	7.69	4.21	-3.48	30,913.33	16,921.40	-13,991.93
Consumer Discretionary	11.70	10.93	-0.77	47,030.25	43,931.34	-3,098.91
Consumer Staples	11.32	9.45	-1.87	45,508.36	37,982.72	-7,525.64
Energy	3.60	7.51	3.91	14,463.04	30,185.21	15,722.17
Financials	21.44	16.15	-5.29	86,192.25	64,912.27	-21,279.98
Healthcare	13.91	13.68	-0.23	55,916.28	54,984.51	-931.77
Industrials	9.48	10.98	1.50	38,118.86	44,132.30	6,013.44
Information Technology	11.30	18.51	7.21	45,413.24	74,397.90	28,984.66
Materials	3.21	2.67	-0.54	12,915.47	10,731.63	-2,183.84
Real Estate	3.79	2.77	-1.02	15,244.74	11,133.56	-4,111.18
Undefined/Other	0.66	0.00	-0.66	2,651.46	0.00	-2,651.46
Utilities	1.88	3.14	1.26	7,566.27	12,620.71	5,054.44
Grand Total				401,933.55		

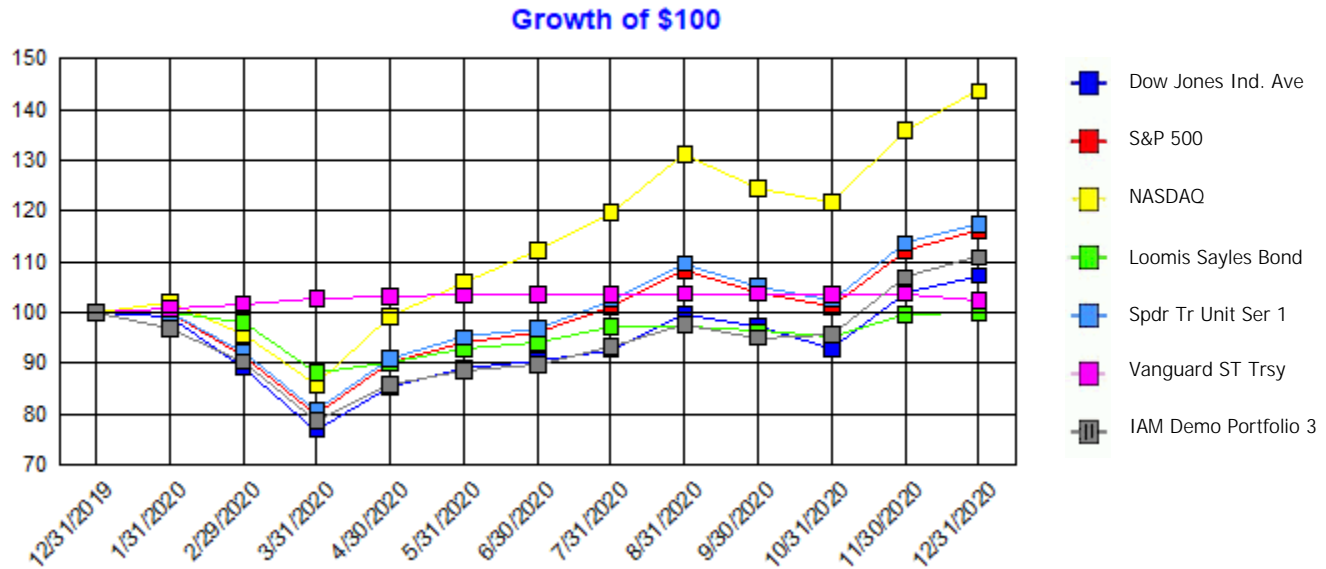
Allocation Comparison



Blue = Current Gray = Target

Performance Comparison

1/4/2021

IAM Demo Portfolio 3
Monthly: 01/01/2020 to 12/31/2020

Period Ending	Portfolio Return %	Portfolio Growth of \$100	Dow Jones Ind. Ave	S&P 500	NASDAQ	Loomis Sayles Bond	Spdr Tr Unit Ser 1	Vanguard ST Trsy
12/31/2019	0.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
01/31/2020	(3.11)	96.89	99.01	99.84	101.99	100.00	99.96	100.66
02/29/2020	(6.87)	90.23	89.04	91.44	95.48	97.93	92.04	101.71
03/31/2020	(12.86)	78.63	76.81	80.00	85.82	88.19	80.54	102.76
04/30/2020	8.91	85.64	85.32	90.14	99.08	90.11	90.77	103.05
05/31/2020	3.40	88.55	88.95	94.22	105.77	92.70	95.09	103.34
06/30/2020	1.43	89.82	90.45	95.95	112.11	94.03	96.77	103.43
07/31/2020	3.90	93.32	92.60	101.24	119.76	97.28	102.47	103.62
08/31/2020	4.51	97.53	99.61	108.34	131.24	97.36	109.62	103.71
09/30/2020	(2.61)	94.98	97.34	104.09	124.47	96.25	105.09	103.71
10/31/2020	0.73	95.67	92.85	101.21	121.62	95.36	102.47	103.62
11/30/2020	11.73	106.89	103.84	112.09	135.97	99.50	113.62	103.71
12/31/2020	3.72	110.87	107.24	116.25	143.65	99.80	117.32	102.29

	Return for Period %	Annual Rate of Return %
IAM Demo Portfolio 3	10.86	10.86
Dow Jones Ind. Ave	7.25	7.25
S&P 500	16.26	16.26
NASDAQ	43.64	43.64
Loomis Sayles Bond	-0.22	-0.22
Spdr Tr Unit Ser 1	17.36	17.36
Vanguard ST Trsy	2.28	2.28

Portfolio Summary

IAM Demo Portfolio 3

IRR Period - 01/01/2020 Thru 12/31/2020

01/04/21

Portfolio Beginning Market Value	446,302.57
Additions to Portfolio	28,050.65
Withdrawals from Portfolio	-16,179.25
Realized Appreciation for Period	-190.75
Unrealized Appreciation for Period	36,809.04
Exercised / Assigned Options	0.00
Portfolio Ending Market Value	494,792.26

Income Received	
Dividend Income Received	11,871.40
Interest Income Received	0.00
Other Income Received	0.00
	11,871.40

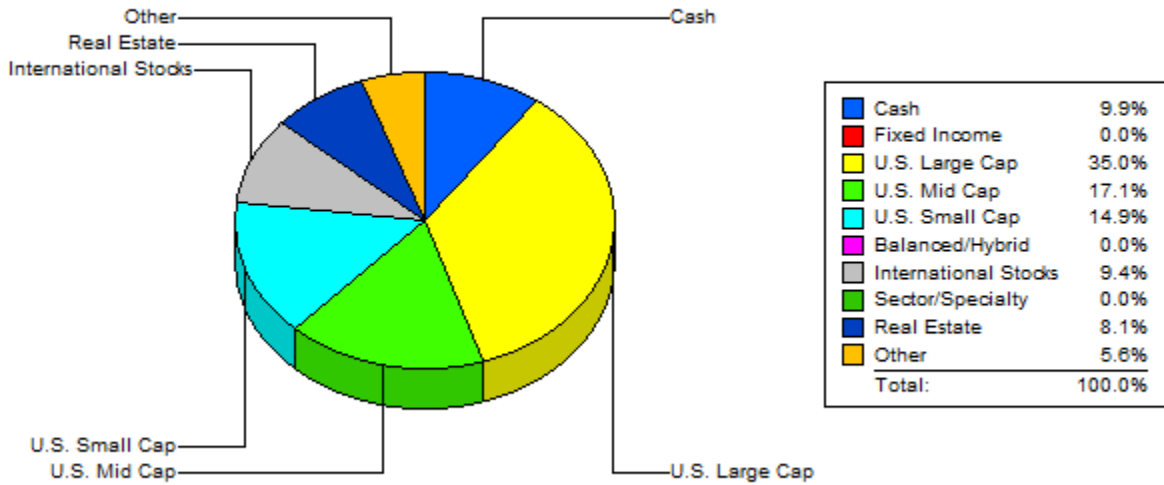
Capital Gain Distributions	
Short-Term Received	0.00
Long-Term Received	0.00
	0.00

Appreciation for Period	
Short-Term Appreciation	157.25
Long-Term Appreciation	-348.00
	-190.75

Return Of Capital Received	0.00
Expenses/Service Charges	0.00

Transfers Delivered	0.00
Transfers Received	0.00

Current Allocation



Market Performance	IRR for Period	Annualized IRR
Dow Jones Ind. Ave	7.25	7.23
S&P 500	16.26	16.21
NASDAQ	43.64	43.50
Loomis Sayles Bond	-0.22	-0.22
Spdr Tr Unit Ser 1	17.36	17.31
Vanguard ST Trsy	2.28	2.27
Benchmark (Moderate Growth)	11.46	11.46
Account Performance	10.86	10.83

Performance Report
IAM Demo Portfolio 3
IRR Period - 01/01/2020 Thru 12/31/2020

01/04/21

<u>Type/Security</u>	<u>Beginning Market Value</u>	<u>Additions/ Withdrawals</u>	<u>Unrealized Appreciation for the period</u>	<u>Realized Appreciation for the period</u>	<u>Ending Market Value</u>	<u>Income Received</u>	<u>IRR For Period</u>	<u>Annualized IRR</u>
Money Market Funds								
Portfolio Cash (MMF1)	48,235.66	1,006.34	0.00	0.00	49,242.00	0.00	0.00	
Subtotal Money Market Funds	48,235.66	1,006.34	0.00	0.00	49,242.00	0.00		
Exchange Traded Funds								
Ishares MidCap Idx (IJH)	61,746.00	0.00	7,203.00	0.00	68,949.00	882.90	13.17	13.13
Ishares SmallCap Id (IJR)	67,080.00	0.00	6,440.00	0.00	73,520.00	819.20	10.87	10.84
Vanguard FTSE (VWO)	35,576.00	0.00	4,512.00	0.00	40,088.00	764.00	14.91	14.87
Subtotal Exchange Traded Funds	164,402.00	0.00	18,155.00	0.00	182,557.00	2,466.10		
Mutual Funds								
Dodge & Cox Funds S (DODGX)	44,413.86	3,095.10	78.20	0.00	47,587.16	3,095.10	7.14	7.12
Loomis Sayles Bond (LSBRX)	16,512.00	386.17	-293.22	0.00	16,604.95	386.17	0.56	0.56
Vanguard ST Trsy (VFISX)	10,590.00	457.04	180.48	0.00	11,227.52	469.15	6.13	6.12
Vanguard Wellington (VWELX)	42,184.13	3,402.80	1,067.58	0.00	46,654.51	3,402.80	10.60	10.57
Subtotal Mutual Funds	113,699.99	7,341.11	1,033.04	0.00	122,074.14	7,353.22		
Common Stocks								
Aflac (AFL)	22,161.58	533.20	-3,557.81	0.00	19,136.97	533.20	-13.65	-13.61
Chewy Inc. Class A (CHWY)	0.00	9,585.00	8,393.00	0.00	17,978.00	0.00	174.32*	221.97
Community Bank (CBU)	17,735.00	0.00	-2,157.50	0.00	15,577.50	412.50	-9.94	-9.91
Danaher Corporation (DHR)	15,348.00	-3,994.25	5,149.50	157.25	16,660.50	71.00	44.92	44.77
Facebook (FB)	15,393.75	0.00	5,093.25	0.00	20,487.00	0.00	33.09	32.98
General Electric (GE)	5,996.59	0.00	-193.44	0.00	5,803.15	21.48	-2.87	-2.86
Target (TGT)	25,642.00	0.00	9,664.00	0.00	35,306.00	528.00	40.13	40.00
Walgreen Boots (WBA)	17,688.00	-2,600.00	-4,770.00	-348.00	9,970.00	485.90	-30.61	-30.54
Subtotal Common Stocks	119,964.92	3,523.95	17,621.00	-190.75	140,919.12	2,052.08		
Total for Portfolio(s)	446,302.57	11,871.40	36,809.04	-190.75	494,792.26	11,871.40	10.86	10.83

Performance Report
IAM Demo Portfolio 3
IRR Period - 01/01/2020 Thru 12/31/2020

01/04/21

Type/Security	Beginning Market Value	Additions/ Withdrawals	Unrealized Appreciation for the period	Realized Appreciation for the period	Ending Market Value	Income Received	IRR For Period	Annualized IRR
Performance Comparison								
Dow Jones Ind. Ave	28,538.44		2,068.04		30,606.48		7.25	7.23
S&P 500	3,230.78		525.29		3,756.07		16.26	16.21
NASDAQ	8,972.60		3,915.68		12,888.28		43.64	43.50
Loomis Sayles Bond	13.54		-0.03		13.51		-0.22	-0.22
Spdr Tr Unit Ser 1	318.58		55.30		373.88		17.36	17.31
Vanguard ST Trsy	10.53		0.24		10.77		2.28	2.27
Benchmark (Moderate Growth)							11.46	11.46
Portfolio(s) Performance	446,302.57	11,871.40	36,809.04	-190.75	494,792.26	11,871.40	10.86	10.83